

# AGENDA AND NOTICE

# Board of Commissioners Meeting Tuesday, February 27, 2018



# Spartanburg Housing Authority Regular Board Meeting Tuesday, February 27, 2018 04:15 P.M.

# **NOTICE**

The Housing Authority of the City of Spartanburg will hold its regularly scheduled Board of Commissioner's meeting at 04:15 P.M. Tuesday, February 27, 2018, in the Executive Board Room at the Spartanburg Housing Authority offices, located at 2271 S. Pine St., Spartanburg, S.C., 29302.

# **CALL MEETING TO ORDER**

# **Moment of Silence**

- I. Roll Call
- II. Approval of Agenda
- III. Approval of Minutes Regular Board Meeting January 23, 2018
- IV. Approval of Minutes Special Board Meeting February 7, 2018
- V. Commission Comments
- VI. Public/Staff Comments
- VII. Information Items
  - 1. Procurement Policy
  - 2. Cammie Clagett Updates

# VIII. Action Items and Resolutions

- Resolution 2018-06 Archibald Rutledge RAD Redevelopment-LIHTC Application 9%
- 2. Resolution 2018-07 Archibald Rutledge RAD Redevelopment-LIHTC Application 4%
- 3. Resolution 2018-08 Option to Ground Lease Archibald Landing
- 4. Resolution 2018-09 Option to Ground Lease Archibald Towers
- 5. Resolution #2018-12 Unit Turns Contract Extension

# IX. Executive Session

1. To discuss a legal matter pursuant to Section 30-4-70 (a)(2) of the South Carolina Code

# X. Monthly Reports

- 1. CEO Report (Ms. Bates)
- 2. Finance (Angela Leopard)
- 3. SHA Program Dashboard
  - i. Asset Management
  - ii. Housing Choice Voucher (HCV)
  - iii. Development

# XI. Adjournment



# Board of Commissioners Meeting Tuesday, February 27, 2018



# Approval of Minutes – Regular Board Meeting January 23, 2018

Board of Commissioners Meeting Tuesday, February 27, 2018



# MINUTES OF THE REGULAR MEETING OF THE COMMISSIONERS OF THE HOUSING AUTHORITY OF THE CITY OF SPARTANBURG SPARTANBURG, SOUTH CAROLINA January 23, 2018

**MEETING CALLED TO ORDER:** The meeting was held in the Executive Board Room of the Spartanburg Housing Authority, 2271 South Pine Street, Spartanburg, SC 29302.

Chairman Charles White called the meeting to order at 4:10 PM with a moment of silence.

\*Commissioners Boyd arrived at 4:40 PM

# **MOMENT OF SILENCE:** - observed

**PRESENT:** Chuck White, John O. Fairey, Jr., Bryant Boyd\*, Andrew Poliakoff, Brenda Thomas, and Matthew Myers

**ABSENT:** Molly Talbot-Metz

# **APPROVAL OF THE AGENDA:**

Commissioner Poliakoff made a motion to approve the agenda. The motion was seconded by Commissioner Thomas, and unanimously carried.

# **APPROVAL OF THE PREVIOUS MEETING MINUTES:**

A motion to approve the minutes of the November 20, 2017 regular Board of Commission meeting was made by Commissioner Poliakoff, seconded by Commissioner Thomas, and unanimously carried.

# **COMMISSION COMMENTS**

Chairman White expressed that the training is off to a great start and he appreciated everyone's engagement and involvement. The training sets the platform for common language and common understanding so that the meetings are better handled. Chairman White stated that the teambuilding was great, and he thanked everyone for their enthusiasm.

Due to the snow day, the training will be extended by one week. The Tax Credit training will be conducted on February 28, 2018 at 2 p.m.; this training date was originally scheduled for January 30, 2018.



# **PUBLIC/STAFF COMMENTS**

Terril Bates stated that there is a continuing resolution now until February 8, 2018. The Housing Choice Voucher Department is significantly impacted by the continuing resolutions. It was initially stated that we would have a revision to the budget in March, however without knowing what the funding is going to look like, it's possible that we won't meet the March goal.

A meeting was held with Terril Bates, Angela Leopard and Joe Gomez on January 22, 2018 to discuss preliminary options related to the Housing Choice Voucher program. Some early adjustment may be considered such as booking rents from March through September as a note payable. Additionally, a consideration of reducing the bookkeeping fee from \$7.50 to \$6.00 is being considered. The goal is to have some additional information for the board during next month's Board Meeting.

# **INFORMATION ITEM**

# Draft Strategic Plan - Workgroup Input Report - Weathers Group

Terril Bates stated that a draft of the Strategic Plan was provided by the Weather's Group. In June 2017, the senior staff along with board members met to start the strategic process and subsequently various work groups were formulated. There were four areas that the Board of Commissioners wanted the plan to focus on:

- 1. Proactively redefine and shape the organization's culture;
- 2. Explore and determine permanent operational location;
- 3. Efficiently and effectively implement and oversee the RAD transition;
- 4. Strengthen collaborative relationships.

All employees were given the opportunity to participate in one of the four work groups. The draft Strategic Plan was put together based upon the outcome of those work groups. A decision needs to be made regarding the acceptance of the final document.

The Weathers Group also provided a Harmony Relationship checklist, which will generally be used by the Resident Services department.

Chairman White asked how the checklist would be used.

Terril Bates indicated that the checklist is for staff that works with community partners. It will be used to ensure that the programs, the staff, and the inter-relationship are what they're supposed to be. It is a guide that would help strengthen collaborative relationships.



Terril Bates asked for direction from the Board on how they would like to move forward. Either through a formalized resolution or through quarterly, biannually, or monthly reporting?

Chairman White indicated that he would like to hear from the work groups in some sort of frequency. Likewise, it was indicated that the work groups could send to the board a report or give a presentation.

It was also noted that the Weather's Group recommended that another contract be awarded so that the issues surrounding culture could be addressed. While there was a lot of discussion about things that people believed existed and historical things that have happened to cause people to feel the way that they feel. There wasn't a lot of progress wrapping up the subject surrounding culture due to changes in staff and the magnitude of the issues.

Terril Bates stated that the Weather's Group provided the deliverable for the strategic plan and if SHA wanted to further delve in the issue of culture, it would require another procurement action. Likewise, in order to be properly addressed, the process could take approximately 12 months.

Chairman White stated that it's (about) building trust, building integrity, (and) getting people to commit to the values of the organization. The business location and RAD are immediate pressing issues. Culture will evolve as the agency builds the board, as the staff is built, and as we create a positive energetic and professional climate.

Terril Bates noted that the United Way went through the same kind of process and that it took them two years to redefine their culture.

Chairman White indicated that there wouldn't be a decision made today regarding the next steps. However, there are a couple of things that absolutely have to be done. The plan should be a working document and it needs to integrate the board review and how to integrate it into the staff responsibilities.

# **ACTION ITEM:**

# 1) RESOLUTION NO. 2018-01 Financial Management Policy

Angela Leopard gave an overview of the resolution.

Angela Leopard noted that the Financial Management Policy was presented as an information item in late 2017. In December 2017, the Finance Committee met to review the policy and made corrections related to terminology and wording and to provide better clarity in the language. It was also noted that specific dates needed to be provided. Better clarification, internal controls, and responsibilities were addressed, and a couple of processes were updated.



It was noted that the Finance Committee met on December 16, 2017 and agreed to approve the Policy and make it effective February 1, 2018.

Chairman White asked for a motion to approve Resolution 2018-01.

RESOLUTION NO. 2018-01 ADOPTED BY THE BOARD OF COMMISSIONERS OF THE HOUSING AUTHORITY OF THE CITY OF SPARTANBURG January 23, 2018

A motion to approve **Resolution 2018-01** was made and seconded. The motion was unanimously carried.

Chairman White applauded the Finance Committee for their work and especially Angela Leopard. The document was great and well done and it validates the decision to have a Finance Committee.

# 2) RESOLUTION NO. 2018-02 Bad Debt/Write Off

Angela Leopard gave an overview of the resolution.

The bad debt/write off resolution encompasses first quarter of fiscal year 2018; October 1, 2017 through December 31, 2017. The amount being written off is \$10,292.79. The amount of write off for the same quarter in fiscal year 2017 was \$11,363.33 or \$1070 less.

RESOLUTION NO. 2018-02 ADOPTED BY THE BOARD OF COMMISSIONERS OF THE HOUSING AUTHORITY OF THE CITY OF SPARTANBURG January 23, 2018

Chairman White inquired about the higher amounts for Archibald; the amounts went from \$5,800 compared to \$2,000 in the previous fiscal year.

Jessica Holcomb responded that it was due to some damages in the units and stricter management.

carried.

A motion to approve Resolution 2018-02 was made and seconded. The motion was unanimously



# **3) RESOLUTION NO. 2018-03**

# **General Counsel Legal Services**

Terril Bates gave an overview of the resolution.

It was recommended that the Board authorize the agency to contract with the Horton Law Firm of Greenville, SC to provide a wide range of general counsel legal services for the period of three years with two possible extensions of one year each for an amount not to exceed \$100,000 per fiscal year.

The previous contract with McNair Law Firm was terminated by mutual agreement during the last quarter of 2017.

It was further explained that much of the previous legal activity surrounded the unwinding of Spartanburg Leased Housing and various real estate transactions.

RESOLUTION NO. 2018-03 ADOPTED BY THE BOARD OF COMMISSIONERS OF THE HOUSING AUTHORITY OF THE CITY OF SPARTANBURG January 23, 2018

A motion to approve **Resolution 2018-03** was made and seconded. The motion was unanimously carried.

# **MONTHLY REPORTS:**

# 1. Chief Executive Office (Terril Bates):

Terril Bates provided highlights of the CEO's report.

It was also further explained that there is a close watch on the imminent tax bill. An article by Novogradac, an industry expert, estimates a loss of approximately 225,000 affordable housing units because of the implication of the proposed tax bill.

Terril Bates indicated that there are several upcoming conferences hosted by NAHRO and PHADA that the Commissioners should consider attending this year. Chairman White stated that the attendance to those conference would help to see the big picture.

Terril Bates further explained that the implications of the proposed tax bill could halt the Agencies RAD process due to the fact that there aren't enough corporations whose mission supports affordable housing in the South Carolina area.



# 2. Finance (Angela Leopard):

Angela Leopard gave a brief review of the finance dashboard report.

# 3. Programs Dashboard:

Jessica Holcomb provided highlights of the Asset Management Dashboard Report.

As further explained by Terril Bates, there are several millions of dollars' worth of capital needs that are not funded and HUD expects sites to continue to pass inspections. For example, Victoria Gardens needs windows in every single unit and has several hundreds of thousands of dollars of capital needs. So, given the reality of the property condition and the fact that it's not funded by HUD, the score of 77 was good.

Chairman White asked for an update on Cammie Clagett. Terril Bates explained that the process was still being reviewed by the Special Application Center (SAC) Office through the office of HUD. The process for removing the units is different because of the RAD association and the fact that the SAC did a conditional release of the DOT in order for the units to be sold. So, the process that should normally happen is not possible right now.

The units have to be down by June and asbestos removal is currently taking place. All of the property will be demolished expect for the office building.

Tiffany Askew provided highlights of the HCV Dashboard Report.

The funding that we are receiving is less than what is currently being paid out. Therefore, next month we will see the percentages go down as far as the leasing in the voucher program.

The MOD Rehab program is struggling with leasing. The property was asked to come up with a leasing plan that could be executed in a very short period of time. If the property fails to meet the objectives of the leasing plan, HUD will be petitioned to have those vouchers transferred from MOD to Tenant Based Rental Assistance.

A motion to adjourn the meeting was made and seconded. The motion was unanimously carried.

Meeting Adjourned at 5:33 PM.

Respectfully Submitted,
The Housing Authority of the City of Spartanburg



# Approval of Minutes – Special Board Meeting February 7, 2018

Board of Commissioners Meeting Tuesday, February 27, 2018



# MINUTES OF THE SPECIAL MEETING OF THE COMMISSIONERS OF THE HOUSING AUTHORITY OF THE CITY OF SPARTANBURG SPARTANBURG, SOUTH CAROLINA

**February 7, 2018** 

**MEETING CALLED TO ORDER:** The meeting was held in the Executive Board Room of the Spartanburg Housing Authority, 2271 South Pine Street, Spartanburg, SC 29302.

Chairman Charles White called the meeting to order with a moment of silence.

**MOMENT OF SILENCE:** - observed

**PRESENT:** Chuck White, John O. Fairey, Jr., Bryant Boyd\*, Andrew Poliakoff, Brenda Thomas, and Matthew Myers

**ABSENT:** Molly Talbot-Metz

# **APPROVAL OF THE AGENDA:**

A motion to approve the agenda. The motion was seconded and unanimously carried. A correction was made to the agenda by adding the topic "Lunch and Learn" as item number 6.

# **ACTION ITEM:**

# 1) RESOLUTION NO. 2018-04 Conveyance of Lots to Habitat

Terril Bates indicated that the grant provides approximately \$100,000 for materials for the project. The students are getting hands on training and the Department of Labor is providing funding for the materials which are ultimately used to build the homes. The students receive a stipend for everyday that they participate in the Youthbuild Program.

SHA received the lots approximately ten years ago through a number of transfers during the HOPE VI program.

Commissioner Boyd recused himself from voting because of his affiliation with Habitat.

Chairman White asked for a motion to approve Resolution 2018-04.

RESOLUTION NO. 2018-04 ADOPTED BY THE BOARD OF COMMISSIONERS OF

# THE HOUSING AUTHORITY OF THE CITY OF SPARTANBURG February 7, 2018



A motion to approve **Resolution 2018-04** was made and seconded. The motion was unanimously carried.

# 2) RESOLUTION NO. 2018-05 Predevelopment Loan Agreement

Terril Bates gave an overview of the resolution.

As further described by Terril Bates, Spartanburg Housing Partners is a development partner and they were selected to produce an architectural rendering and be responsible for the construction build out.

RESOLUTION NO. 2018-05 ADOPTED BY THE BOARD OF COMMISSIONERS OF THE HOUSING AUTHORITY OF THE CITY OF SPARTANBURG February 7, 2018

A motion to approve **Resolution 2018-05** was made and seconded. The motion was unanimously carried.

# **Lunch and Learn:**

During the lunch and learn, the following topics were discussed:

Performance Assessment
Public Housing Assessment Systems (PHAS)
Story Lead Activity
Section Eight Management Assessment Programs (SEMAP)

A motion to adjourn the meeting was made and seconded. The motion was unanimously carried.

Meeting Adjourned

Respectfully Submitted,

The Housing Authority of the City of Spartanburg



# Information Item

Draft Procurement Policy

Board of Commissioners Meeting Tuesday, February 27, 2018



February 27, 2018

Spartanburg Housing Authority Spartanburg, SC 29306

HONORABLE MEMBERS IN

**SESSION: SUBJECT: INFORMATION** 

**ITEM** Draft Procurement Policy

# **CONTACT PERSON:**

Terril Bates CEO 864-598-6010

# **Background**

The existing Procurement Policy was approved by the Board of Commissioners on September 23, 2014. Since this time, there have been updates by HUD. PHAs were required to implement Procurement Standards that follows 2 CFR 200.317 – 300.326. Michael S. Gifford, of Housing Agency Procurement Assistance authorized SHA to use their HUD approved Procurement Policy as a draft for guidance.

As such, the Draft Procurement Policy incorporates a sample policy issued by HUD within Appendix 1 of HUD Procurement Handbook 7460.8 REV 2, combined with the changes imposed by HUD. Additionally, changes to SHA's Small Purchase Limit is incorporated within the Draft Procurement Policy.

The Board of Commissioners is encouraged to review the draft Procurement Policy in preparation for adoption in the next Board Meeting.

Adopted: 00/00/0000 Resolution No.: 000000000

| Introduction                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Section | Description                         | Page |
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# 1.0 INTRODUCTION

1.1 General. Established for the Housing Authority of the <a href="City of Spartanburg">City of Spartanburg</a> (hereinafter, "the SHA") by Action of SHA Board of Commissioners (Board) on <a href="March 27">March 27</a>, 2018, this Procurement Policy (Policy) complies with the Annual Contributions Contract (ACC) between SHA and the United States Department of Housing and Urban Development (HUD), Federal Regulations at 2 CFR \$200.317 through \$200.326, Procurement Standards, the procurement standards of the Procurement Handbook for Public Housing Authorities (PHAs), HUD Handbook 7460.8, REV 2, and applicable State and Local laws.

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# 2.0 GENERAL PROVISIONS

- 2.1 Purpose. The purpose of this Procurement Policy is to:
  - 2.1.1 Provide for a procurement system of quality and integrity:
  - 2.1.2 Provide for the fair and equitable treatment of all persons or firms involved in purchasing by SHA;
  - 2.1.3 Ensure that supplies and services (including construction) are procured efficiently, effectively, and at the most favorable and valuable prices available to SHA;
  - 2.1.4 Promote competition in contracting; and
  - 2.1.5 Assure that SHA purchasing actions are in full compliance with applicable Federal standards, HUD regulations, State, and local laws.
- 2.2 Application. This Procurement-Policy applies to all procurement actions of the SH, regardless of the source of funds, except as noted under "exclusions" below. However, nothing in this Policy shall prevent SHA from complying with the terms and conditions of any grant, contract, gift or bequest that is otherwise consistent with the law. When both HUD and non-Federal grant funds are used for a project, the work to be accomplished with the funds should be separately identified prior to procurement so that appropriate requirements can be applied, if necessary. If it is not possible to separate the funds, HUD procurement regulations shall be applied to the total project. If funds and work can be separated and work can be completed by a new contract, then regulations applicable to the source of funding may be followed.

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- 2.3 Definition. The term "procurement," as used in this Policy, includes the procuring, purchasing, leasing, or renting of: (1) goods, supplies, equipment, and materials, (2) construction and maintenance; consultant services, (3) Architectural and Engineering (A/E) services, (4) Social Services, and (5) other services.
- 2.4 Exclusions. This policy does not govern administrative fees earned under the Section 8 voucher program, the award of vouchers under the Section 8 program, the execution of landlord Housing Assistance Payments contracts under that program, or non-program income, e.g., fee-for-service revenue under 24 CFR \$990. These excluded areas are subject to applicable State and local requirements.

This Procurement Policy also does not govern procurements under the Rental Assistance Demonstration (RAD) program, which shall instead be subject to those requirements described at Exhibit (A) of this Procurement Policy.

- 2.5 Changes in Laws and Regulations. In the event an applicable law or regulation is modified or eliminated, or a new law or regulation is adopted, the revised law or regulation shall, to the extent inconsistent with these Policies, automatically supersede these Policies.
- 2.6 Public Access to Procurement Information. Most procurement information that is not proprietary is a matter of public record and shall be available to the public to the extent required by Chapter 4 of Title 30 of the South Carolina Code of Laws (the Freedman of Information Act), as amended from time to time, unless an exception to such Freedom of Information Act applies.

For all documents submitted in response to a solicitation under this Policy, the person submitting such documents shall comply with the instructions provided in the solicitation for marking information exempt from public disclosure. SHA may be required to disclose to the public any information not marked as required in the solicitation.

# 3.0 ETHICS IN PUBLIC CONTRACTING

3.1 General. The SHA hereby establishes this code of conduct regarding procurement issues and actions and shall implement a system of sanctions for violations. This code of conduct, etc., is consistent with applicable Federal, State, or local law.

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- 3.2 Conflicts of Interest. No employee, officer, Board member, or agent of SHA shall participate directly or indirectly in the selection, award, or administration of any contract if a conflict of interest, either real or apparent, would be involved. This type of conflict would be when one of the persons listed below has a financial or any other type of interest in a firm competing for the award:
  - 3.2.1 An employee, officer, Board member, or agent involved in making the award;
  - 3.2.2 His/her relative (including father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother- in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half-brother, or half-sister);
  - 3.2.3 His/her partner; or
  - 3.2.4 An organization which employs or is negotiating to employ, or has an arrangement concerning prospective employment of any of the above.
- 3.3 Gratuities, Kickbacks, and Use of Confidential Information. No officer, employee, Board member, or agent of SHA shall ask for or accept gratuities, favors, or items of more than nominal value (i.e. inexpensive hat with logo) from any contractor, potential contractor, or party to any subcontract, and shall not knowingly use confidential information for actual or anticipated personal gain.
- 3.4 Prohibition against Contingent Fees. Contractors wanting to do business with SHA must not hire a person to solicit or secure a contract for a commission, percentage, brokerage, or contingent fee, except for bona fide established commercial selling agencies.

# 4.0 PROCUREMENT PLANNING

- 4.1 General. Planning is essential to managing the procurement function properly. Hence, <u>SHA will periodically review its record of prior purchases</u>, as well as future needs, to:
  - 4.1.1 Find patterns of procurement actions that could be performed more efficiently or economically;
  - 4.1.2 Maximize competition and competitive pricing among contracts and decrease SHA's procurement costs;

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4. . 1 . 3 Reduce SHA administrative costs;

4.1.4 Ensure that supplies and services are obtained without any need for re-procurement (i.e., resolving bid protests); and

- 4.1.5 Minimize errors that occur when there is inadequate lead time.
- **4.1.6** Consideration shall be given to storage, security, and handling requirements when planning the most appropriate purchasing actions.

4.2 To further implement this Procurement Policy, SHA shall also develop and use a procurement manual (the "Manual") that provides operational guidance for procurements made under this Procurement Policy, and which shall not require Board approval.

Before initiating any procurement or contract, the SHA shall ensure that there are sufficient funds of the appropriate character available for the proposed procurement or contract.

5.0 PROCUREMENT METHODS

If this Procurement Policy applies to the procurement in question, one of <u>the</u> following procurement methods shall be chosen.

other small purchases. For example, the Contracting Officer may use a credit card for Petty Cash or Micro Purchases without obtaining additional quotes provided the price is considered reasonable. However, for all purchases above the Micro Purchase level, the Contracting Officer must follow the procedures outlined below before purchasing via a credit card.

Credit card usage shall follow those procedures outlined in the Procurement Manual to ensure that credit cards are used only for their intended purposes.

5.2 Small Purchase Procedures. Any contract not exceeding \$60,000 (the "Small Purchase Limit") may be made in accordance with the small purchase procedures authorized in this section. Contract requirements shall not be artificially divided so as to constitute a small purchase under this section

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replenished periodically

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except as may be otherwise permitted to the extent required by Section (16) of this Procurement Policy relating to assistance to small and minority businesses, and lower income persons.

- 5.2.1 Administrative Requirements. Small Purchases shall require a

  Purchase order signed by the Contracting Officer or other SHA
  officer or employee as indicated in the Procurement Manual.
- 5.2.2 Small purchases of \$3,500 or less (Micro Purchases). For small purchases below \$3,500 only one quotation need be solicited if the price received is considered reasonable. This quote may be obtained orally (either in person or by phone), by fax, or in writing (ie., through emails, online catalogs, etc.). To the extent feasible, such purchases must be distributed equitably among qualified sources. If practicable, a quotation shall be solicited from other than the previous source before placing a repeat order.
- \$5.2.3 Small purchases over \$3,500. For small purchases in excess of \$3,500 but not exceeding the Small Purchase Limit, the SHA may use small purchase procedures. Under small purchase procedures, the SHA shall obtain a reasonable number of quotes (preferably three). To the greatest extent feasible, and to promote competition, small purchases should be distributed among qualified sources. This quote may be obtained or ally (either in person or by phone), by fax, in writing (ie., through emails, online catalogs, etc.) or through e-procurement as allowed under state or local laws. The names, addresses, and/or telephone numbers of the offerors and person contacted, the date and the amount of each quotation shall be recorded.

Award shall be made to the qualified offeror that provides the best value to the SHA; the responsive and responsible vendor.

If award is to be made for reasons other than lowest price, documentation shall be provided in the contract file. The SHA shall not break down requirements aggregating more than the small purchase threshold (or the Micro Purchase threshold) into several purchases that are less than the applicable threshold merely to: (1) permit use of the small purchase procedures or (2) avoid any requirements that applies to purchases that exceed the Micro Purchase threshold.

5.3 Sealed Bids. Sealed bidding, also known as Invitation for Bids (IFB), shall be used for all contracts that exceed the small purchase threshold and that are

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lowest cost to the Agency

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not competitive proposals or non-competitive proposals, as these terms are defined in this Policy. Under sealed bids, <u>SHA publicly solicits bids and awards</u> a firm fixed-price contract (lump sum or unit price) to the responsive and responsible bidder whose bid, conforming with all the material terms and conditions of the IFB, is the lowest in price. Sealed bidding is the preferred method for procuring construction, supply, and non-complex service contracts that are expected to exceed the <u>Small Purchase Limit of</u> \$60,000.

- 5.3.1 Conditions for Using Sealed Bids. The SHA shall use the sealed bid method if the following conditions are present: a complete, adequate, and realistic statement of work, specification, or purchase description is available; three or more responsible bidders are willing and able to compete effectively for the work; the contract can be awarded based on a firm fixed price; and the selection of the successful bidder can be made principally on the lowest price.
- 5.3.2 Solicitation and Receipt of Bids. An IFB is issued which includes the specifications and all contractual terms and conditions applicable to the procurement, and a statement that award will be made to the lowest responsible and responsive bidder whose bid meets the requirements of the solicitation. Adequate notice of the IFB must be given at a reasonable time before the date set forth in the opening for bids. The IFB must state the time and place for both receiving the bids and the public bid opening. All bids received will be date and time-stamped and stored unopened in a secure place until the public bid opening. A bidder may withdraw the bid at any time prior to the bid opening.
- 5.3.3 Bid Opening and Award. Bids shall be opened publicly and in the presence of at least one witness. All bids received shall be recorded on an abstract (tabulation) of bids, which shall then be made available for public inspection. If equal low bids are received from responsible bidders, selection shall be made by drawing lots or other similar random method, unless otherwise provided in State or Local Law. The method for doing this shall be stated in the IFB. If only one responsive bid is received from a responsible bidder, award shall not be made unless the price can be determined to be reasonable, based on a cost or price analysis. Award shall be made by written notice to the successful bidder.
- 5.3.4 **Mistakes in Bids.** Correction or withdrawal of bids may be permitted, where appropriate, <u>and in SHA's sole discretion</u>, before bid opening by written or telegraphic notice received in the office

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designated in the IFB prior to the time set for bid opening. After bid opening, corrections in bids may be permitted only if the bidder can show by clear and convincing evidence that a mistake of a nonjudgmental character was made, the nature of the mistake, and the bid price actually intended. A low bidder alleging a nonjudgmental mistake may be permitted to withdraw its bid if the mistake is clearly evident on the face of the bid document but the intended bid is unclear or the bidder submits convincing evidence that a mistake was made, the nature of the mistake, and the bid price actually intended. All decisions to allow correction or withdrawal of a bid shall be supported by a written determination signed by the Contracting Officer. After bid opening, changes in bid prices or other provisions of bids prejudicial to the interest of SHA or fair competition shall not be permitted.

- 5.4 Competitive Proposals. Unlike sealed bidding, the competitive proposal method, also known as Request for Proposals (RFP), permits: consideration of technical factors other than price; discussion with offerors concerning offers submitted; negotiation of contract price or estimated cost and other contract terms and conditions; revision of proposals before the final contractor selection; and the withdrawal of an offer at any time up until the point of award. Award is normally made on the basis of the proposal that represents the best overall value to SHA, considering price and other factors, e.g., technical expertise, past experience, quality of proposed staffing, etc., set forth in the solicitation and not solely the lowest price.
  - 5.4.1 Conditions for Use. Where conditions are not appropriate for the use of sealed bidding, competitive proposals may be used. Competitive proposals are the preferred method for procuring professional services that will exceed the small purchase threshold. As detailed within Section 7.2.B of HUD Procurement Handbook 7460.8 REV 2, "Only under limited circumstances would construction services be procured by competitive proposals;" accordingly, construction services will most typically be procured utilizing the sealed bid (IFB) or small purchase procedures (QSP).
  - 5.4.2 Form of Solicitation. Other than A/E services, developer-related services and energy performance contracting, competitive proposals shall be solicited through the issuance of an RFP. The RFP shall clearly identify the importance and relative value of each of the evaluation factors as well as any subfactors and price. A mechanism for fairly and thoroughly evaluating the technical and price proposals shall be established before the solicitation is issued. Proposals shall be handled so as to prevent disclosure of the number

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of offerors, identity of the offerors, and the contents of their proposals until after award. The SHA may assign price a specific weight in the evaluation factors or SHA may consider price in conjunction with technical factors; in either case, the method for evaluating price shall be established in the RFP.

- 5.4.3 Evaluation. The proposals shall be evaluated only on the factors stated in the RFP. Where not apparent from the evaluation factors, SHA shall establish an Evaluation Plan for each RFP. Generally, all RFPs shall be evaluated by an appropriately appointed Evaluation Committee. The Evaluation Committee shall be required to disclose any potential conflicts of interest and to sign a Non-Disclosure statement. An Evaluation Report, summarizing the results of the evaluation, shall be prepared prior to award of a contract.
- Negotiations. Negotiations shall be conducted with all offerors who submit a proposal determined to have a reasonable chance of being selected for award, unless it is determined that negotiations are not needed with any of the offerors. This determination is based on the relative score of the proposals as they are evaluated and rated in accordance with the technical and price factors specified in the RFP. These offerors shall be treated fairly and equally with respect to any opportunity for negotiation and revision of their proposals. No offeror shall be given any information about any other offeror's proposal, and no offeror shall be assisted in bringing its proposal up to the level of any other proposal. A common deadline shall be established for receipt of proposal revisions based on negotiations. Negotiations are exchanges (in either competitive or sole source environment) between  $\tt SHA$  and offerors that are undertaken with the intent of allowing the offeror to revise its proposal. These negotiations may include bargaining. Bargaining includes persuasion, alteration of assumptions and positions, give-and-take, and may apply to price, schedule, technical requirements, type of contract or other terms of a proposed contract. When negotiations are conducted in a competitive acquisition, they take place after establishment of the competitive range and are called discussions. Discussions are tailored to each offeror's proposal, and shall be conducted by the Contracting Officer with each offeror within the competitive range. The primary object of discussions is to maximize SHA's ability to obtain best value, based on the requirements and the evaluation factors set forth in the solicitation. The Contracting Officer shall indicate to, or discuss with, each offeror still being considered for award, significant weaknesses, deficiencies, and other aspects of its proposal (such as technical approach, past

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performance, and terms and conditions) that could, in the opinion of the <u>Contracting Officer</u>, be altered or explained to enhance materially the proposer's potential for award. The scope and extent of discussions are a matter of the <u>Contracting Officer</u>'s judgment. The <u>Contracting Officer</u> may inform an offeror that its price is considered by SHA to be too high, or too low, and reveal the results of the analysis supporting that conclusion. It is also permissible to indicate to all offerors the cost or price that SHA's price analysis, market research, and other reviews have identified as reasonable. "Auctioning" (revealing one offeror's price in an attempt to get another offeror to lower their price) is prohibited.

- 5.4.4 Award. After evaluation of the revised proposals, if any, the contract shall be awarded to the responsible firm whose technical approach to the project, qualifications, price and/or any other factors considered, are most advantageous to SHA provided that the price is within the maximum total project budgeted amount established for the specific property, project, or activity.
- A/E Services. The SHA shall contract for A/E services using Qualifications-based Selection (QBS) procedures, utilizing a Request for Qualifications (RFQ). Sealed bidding shall not be used for A/E solicitations. Under QBS procedures, competitors' qualifications are evaluated and the most qualified competitor is selected, subject to negotiation of fair and reasonable compensation. Price is not used as a selection factor under this method. QBS procedures shall not be used to purchase other types of services, other than Energy Performance Contracting and Developer services, though architectural/engineering firms are potential sources.
- 5.5 Noncompetitive Proposals.
  - 5.5.1 Conditions for Use. Procurement by noncompetitive proposals (sole- or single-source) may be used only when the award of a contract is not feasible using small purchase procedures, sealed bids, cooperative purchasing, or competitive proposals, and if one of the following applies:
    - 5.5.1.1 The item is available only from a single source, based on a good faith review of available sources;
    - 5.5.1.2 An emergency exists that seriously threatens the public health, welfare, or safety, or endangers property, or

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would otherwise cause serious injury to SHA, as may arise by reason of a flood, earthquake, epidemic, riot, equipment failure, or similar event. In such cases, there must be an immediate and serious need for supplies, services, or construction such that the need cannot be met through any of the other procurement methods, and the emergency procurement shall be limited to those supplies, services, or construction necessary simply to meet the emergency;

5.5.1.3 HUD authorizes the use of noncompetitive proposals; or

- 5.5.1.4 After solicitation of a number of sources, competition is determined inadequate.
- 5.5.2 Justification. Each procurement based on noncompetitive proposals shall be supported by a written justification for the selection of this method. The justification shall be approved in writing by the responsible <a href="Contracting">Contracting</a> Officer. Poor planning or lack of planning is not justification for emergency or sole-source procurements. The justification, to be included in the procurement file, should include the following information:
  - 5.5.2.1 Description of the requirement;
  - 5.5.2.2 History of prior purchases and their nature (competitive vs. noncompetitive);
  - 5.5.2.3 The specific exception in 2 CFR \$200.320(f)(1)-(4) which applies;
  - 5.5.2.4 Statement as to the unique circumstances that require award by noncompetitive proposals;
  - 5.5.2.5 Description of the efforts made to find competitive sources (advertisement in trade journals or local publications, phone calls to local suppliers, issuance of a written solicitation, etc.);
  - 5.5.2.6 Statement as to efforts that will be taken in the future to promote competition for the requirement;

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# PROCUREMENT POLICY Adopted: 00/00/0000 Resolution No.: 000000000 5.5.2.7 Signature by the Contracting Officer's supervisor (or **Deleted:** Contracting Officer Deleted: Contracting Officer someone above the level of the Contracting Officer); 5.5.2.8 Price Reasonableness. The reasonableness of the price for all procurements based on noncompetitive proposals shall Deleted: n be determined by performing a in this Procurement Policy. Deleted: agency Deleted: Deleted: agency Deleted: Agency Deleted: the Deleted: Agency Deleted: Agency Micro Purchases. No formal cost or price analysis is required. Deleted: Petty Cash and Rather, the execution of a contract by the Contracting Officer Deleted: Contracting Officer (through a Purchase Order or other means) shall serve as the Contracting Officer's determination that the price obtained is reasonable, which may be based on the Contracting Officer's prior Deleted: Contracting Officer Deleted: Contracting Officer experience or other factors. 7.1.2 Small Purchases. A comparison with other offers shall generally be

sufficient determination of the reasonableness of price and no

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further analysis is required. If a reasonable number of quotes are not obtained to establish reasonableness through price competition, the <a href="Contracting Officer">Contracting Officer</a> shall document price reasonableness through other means, such as prior purchases of this nature, catalog prices, the <a href="Contracting Officer">Contracting Officer</a> personal knowledge at the time of purchase, comparison to the ICE, or any other reasonable basis.

- 7.1.3 Sealed Bids. The presence of adequate competition should generally be sufficient to establish price reasonableness. Where sufficient bids are not received, and when the bid received is substantially more than the ICE, and where SHA cannot reasonably determine price reasonableness, SHA must conduct a cost analysis, consistent with federal guidelines, to ensure that the price paid is reasonable.
- 7.1.4 Competitive Proposals. The presence of adequate competition should generally be sufficient to establish price reasonableness. Where sufficient proposals are not received, SHA must compare the price with the ICE. For competitive proposals where prices cannot be easily compared among offerors, where there is not adequate competition, or where the price is substantially greater than the ICE, SHA must conduct a cost analysis, consistent with Federal guidelines, to ensure that the price paid is reasonable.
- 7.1.5 Contract Modifications. A cost analysis, consistent with federal guidelines, shall be conducted for all contract modifications for projects that were procured through Sealed Bids, Competitive Proposals, or Non-Competitive Proposals, or for projects originally procured through Small Purchase procedures and the amount of the contract modification will result in a total contract price in excess of the Small Purchase Limit.

7.1.6 Other Situations Requiring a Costs Analysis. A cost analysis must

be conducted if one or more of the following conditions apply:

- 7.1.6.1 The SHA is conducting a sole-source or non-competitive procurement.
- 7.1.6.2 The SHA has solicited bids or proposals but received only one bid or proposal and finds that bid or proposal unreasonable, and decides to cancel the solicitation and negotiate a contract price with the sole bidder.

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# Adopted: 00/00/0000 7.1.6.3 The SHA conducted a competitive procurement and requested that bidders provide separate elements of their costs (labor, materials, overhead, profit, etc.). In reviewing profit, the SHA shall consider factors such as the complexity and risk of the work involved, the contractor's investment and productivity, the amount of subcontracting the quality of past performance, and industry profit rates in the area for similar work.

- 7.1.6.4 When making contract termination payments.
- 7.1.6.5 When awarding construction contracts obtained through any means other than sealed bidding.

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#### 8.0 SOLICITATION AND ADVERTISING

- 8.1 Method of Solicitation.
  - **8.1.1** Micro Purchases. The SHA may contact only one source if the price is considered reasonable.
  - **8.1.2** Small Purchases. Quotes may be solicited orally, through <u>email,</u> fax, E-Procurement, or by any other reasonable method.
  - 8.1.3 Sealed Bids and Competitive Proposals. Solicitation must be done publicly. The SHA must use one or more following solicitation methods, provided that the method employed provides for meaningful competition.
    - 8.1.3.1 Advertising in newspapers or other print mediums of local or general circulations.
    - <u>8.1.3.2</u> Advertising in various trade journals or publications (for construction).
    - 8.1.3.3 E-Procurement. The SHA may conduct its public procurements through the Internet using e-procurement systems. However, all e-procurements must otherwise be in compliance with 2 CFR \$200.317 through \$200.326, State and local requirements, and SHA's procurement policy.

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8.2 Time Frame. For purchases that exceed the Small Purchase Limit, the public notice should run not less than once each week for two consecutive weeks.

8.2 Form. Notices/advertisements should state, at a minimum, the place, date, and time that the bids or proposals are due, the solicitation number, a contact that can provide a copy of, and information about, the solicitation, and a brief description of the needed items(s).

- 8.4 Time Period for Submission of Bids. A minimum of 30 days shall generally be provided for preparation and submission of sealed bids and 15 days for competitive proposals. However, the Executive Director may allow for a shorter period under extraordinary circumstances.
- 8.5 Cancellation of Solicitations.
  - 8.5.1 An IFB, RFP, or other solicitation may be cancelled at SHA's discretion when necessary or when otherwise considered to be in SHA's best interest before bids/offers are due if:
    - 8.5.1.1 The supplies, services or construction is no longer required;
    - 8.5.1.2 The funds are no longer available;
    - 8.5.1.3 Proposed amendments to the solicitation are of such magnitude that a new solicitation would be best; or
    - 8.5.1.4 Other similar reasons.
  - 8.5.2 A solicitation may be cancelled at SHA's discretion when necessary or when other wise considered to be in SHA's best interest and all bids or proposals that have already been received may be rejected if:
    - 8.5.2.1 The supplies or services (including construction) are no longer required;
    - 8.5.2.2 Ambiguous or otherwise inadequate specifications were part of the solicitation;
    - 8.5.2.3 All factors of significance to SHA were not considered;

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- 8.5.2.4 Prices exceed available funds and it would not be appropriate to adjust quantities to come within available funds;
- 8.5.2.5 There is reason to believe that bids or proposals may not have been independently determined in open competition, may have been collusive, or may have been submitted in bad faith; or
- 8.5.2.6 For good cause of a similar nature when it is in the best interest of SHA.
- 8.5.3 The reasons for cancellation shall be documented in the procurement file and the reasons for cancellation and/or rejection shall be provided upon request.
- 8.5.4 A notice of cancellation shall be sent to all bidders/offerors solicited and, if appropriate, shall explain that they will be given an opportunity to compete on any re-solicitation or future procurement of similar items.
- 8.5.5 If all otherwise acceptable bids received in response to an IFB are at unreasonable prices an analysis should be conducted to see if there is a problem in either the specifications or SHA's cost estimate. If both are determined adequate and if only one bid is received and the price is unreasonable, the Contracting Officer may cancel the solicitation and either
  - 8.5.5.1 Re-solicit using an RFP; or
  - 8.5.5.2 Complete the procurement by using the competitive proposal method. The <u>Contracting Officer</u> must determine, in writing, that such action is appropriate, must inform all bidders of SHA's intent to negotiate, and must give each bidder a reasonable opportunity to negotiate.
- 8.5.6 If problems are found with the specifications, \$\frac{\mathbf{HA}}{\text{should}}\text{ should cancel the solicitation, revise the specifications and re-solicit using an IFB.
- 8.6 Credit (or Purchasing) Cards. Credit card usage should follow the rules for all other small purchases. For example, the <u>Contracting Officer</u> may use a credit card for Micro Purchases without obtaining additional quotes provided the price is considered reasonable. However, for amounts above the Micro

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Purchase level, the <u>Contracting Officer</u> would generally need to have obtained a reasonable number of quotes before purchasing via a credit card. When using credit cards, SHA shall adopt reasonable safeguards to assure that they are used only for intended purposes (for instance, limiting the types of purchases or the amount of purchases that are permitted with credit cards).

#### 9.0 BONDING REQUIREMENTS

- 9.1 General. The standards under this section apply to construction contracts that exceed the Small Purchase Limit. There are no bonding requirements for small purchases or for competitive proposals. The SHA may require bonds in these latter circumstances when deemed appropriate; however, non-construction contracts should generally not require bid bonds. The SHA shall also comply with any applicable more restrictive state or local requirements.
  - 9.1.1 Bid Bonds. For construction contracts exceeding the Small Puchase Limit, offerors shall be required to submit a bid guarantee from each bidder equivalent to 5% of the bid price.
  - 9.1.2 Payment Bonds. For construction contracts exceeding the Small Purchase Limit, the successful bidder shall furnish an assurance of completion. This assurance may be any one of the following four:
    - 9.1.2.1 A performance and payment bond in a penal sum of 100% of the contract price; or
    - 9.1.2.2 Separate performance and payment bonds, each for 50% or more of the contract price; or
    - 9.1.2.3 A 20 % cash escrow; or
    - 9.1.2.4 A 25 % irrevocable letter of credit.
    - 9.1.2.5 These bonds must be obtained from guarantee or surety companies acceptable to the U. S. Government and authorized to do business in the State of of South Carolina. Individual sureties shall not be considered. U. S. Treasury Circular

Number 570 lists companies approved to act as sureties on bonds securing Government contracts, the maximum underwriting limits on each contract bonded, and the States in which the company is licensed to do business. Use of companies on this circular is mandatory.

#### 10.0 CONTRACTOR QUALIFICATIONS AND DUTIES

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#### 10.1 Contractor Responsibility

- 10.1.1 The SHA shall not award any contract until the prospective contractor, i.e., low responsive bidder, or successful offeror, has been determined to be responsible. A responsible bidder/offeror must:
  - 10.1.1.1 Have adequate financial resources to perform the contract, or the ability to obtain them;
  - 10.1.1.2 Be able to comply with the required or proposed delivery or performance schedule, taking into consideration all of the bidder's/offeror's existing commercial and governmental business commitments;
  - 10.1.1.3 Have a satisfactory performance record;
  - 10.1.1.4 Have a satisfactory record of integrity and business ethics;
  - 10.1.1.5 Have the necessary organization, experience, accounting and operational controls, and technical skills, or the ability to obtain them;
  - 10.1.1.6 Have the necessary production, construction, and technical equipment and facilities, or the ability to obtain them; and,
  - 10.1.1.7 Be otherwise qualified and eligible to receive an award under applicable laws and regulations, including not be suspended, debarred or under a HUD-imposed <u>Limited</u> <u>Denial of Participation</u> (LDP).
  - 10.1.2 If a prospective contractor is found to be non-responsible, a written determination of non-responsibility shall be prepared and included in the official contract file, and the prospective contractor shall be advised of the reasons for the determination.
- 10.2 Suspension and Debarment. Contracts shall not be awarded to debarred, suspended, or ineligible contractors. Contractors may be suspended, debarred, or determined to be ineligible by HUD in accordance with HUD regulations (2 CFR §200.317 through §200.326) or by other Federal agencies, e.g., Department of Labor for violation of labor regulations, when necessary to protect housing authorities in their business dealings. Prior to issuance of a

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contract, SHA staff shall, as detailed within Section 10.2.H.1 and 10.2.H.2 of HUD Procurement Handbook 7460.8 REV 2, conduct the required searches within the HUD Limited Denial of Participation (LDP) system and the U.S. General Services Administration System for Award Management (SAM) and place within the applicable contract file a printed copy of the results of each such search.

10.3 Vendor Lists. All interested businesses shall be given the opportunity to be included on vendor mailing lists. Any lists of persons, firms, or products which are used in the purchase of supplies and services (including construction) shall be kept current and include enough sources to ensure competition.

#### 11.0 CONTRACT PRICING ARRANGEMENTS

- 11.1 Contract Types. Any type of contract which is appropriate to the procurement and which will promote the best interests of SHA may be used, provided the cost -plus-a-percentage-of-cost and percentage-of-construction-cost methods are not used. All solicitations and contracts shall include the clauses and provisions necessary to define the rights and responsibilities of both the contractor and SHA. For all cost reimbursement contracts, SHA must include a written determination as to why no other contract type is suitable. Further, the contract must include a ceiling price that the contractor exceeds at its own risk.
- 11.2 Options. Options for additional quantities or performance periods may be included in contracts, provided that:
  - 11.2.1 The option is contained in the solicitation;
  - 11.2.2 The option is a unilateral right of SHA;
  - 11.2.3 The contract states a limit on the additional quantities and the overall term of the contract, <u>and the contract, together with options for renewal or extension, do not exceed a period of five years;</u>
  - 11.2.4 The options are evaluated as part of the initial competition;
  - 11.2.5 The contract states the period within which the options may be exercised:
  - 11.2.6 The options may be exercised only at the price specified in or reasonably determinable from the contract; and

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11.2.7 The options may be exercised only if determined to be more advantageous to SHA than conducting a newprocurement.

#### 12.0 CONTRACT CLAUSES

- 12.1 Contract Pricing Arrangements. All contracts shall identify the contract pricing arrangement as, well as other pertinent terms and conditions, as determined by SHA.
- 12.2 Required Forms. Additionally, the forms HUD-5369; 5369-A; 5369-B; 5369; 5370; 5370-C (Sections I and II); 51915; and 51915-A, which contain all HUD-required clauses and certifications for contracts of more than \$100,000, as well as any forms/clauses as required by HUD for small purchases, shall be used, as applicable, in all corresponding solicitations and contracts issued by SHA.
- 12.3 Required Contract Clauses: The SHA shall ensure that each contract executed by SHA contains the required contract clauses detailed within 2 CFR \$200.326 and Appendix II.

#### 13.0 CONTRACT ADMINISTRATION

13.1 General. The SHA shall maintain a system of contract administration designed to ensure that Contractors perform in accordance with their contracts. These systems shall provide for inspection of supplies, services, or construction, as well as monitoring contractor performance, status reporting on major projects including construction contracts, and similar matters. For cost-reimbursement contracts, costs are allowable only to the extent that they are consistent with the cost principles in HUD Handbook 2210.18.

#### 14.0 SPECIFICATIONS

14.1 General. All specifications shall be drafted so as to promote overall economy for the purpose intended and to encourage competition in satisfying SHA's needs. Specifications shall be reviewed prior to issuing any solicitation to ensure that they are not unduly restrictive or represent unnecessary or duplicative items. Function or performance specifications are preferred. Detailed product specifications shall be avoided whenever possible. Consideration shall be given to consolidating or breaking out procurements to obtain a more economical purchase. For equipment purchases, a lease versus purchase analysis should be performed to determine the most economical form of procurement.

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- 14.2 Limitation. The following types of specifications shall be avoided:
  - 14.2.1 Geographic restrictions not mandated or encouraged by applicable Federal law (except for A/E contracts, which may include geographic location as a selection factor if adequate competition is available);
  - 14.2.2 Brand name specifications (unless the specifications list the minimum essential characteristics and standards to which the item must conform to satisfy its intended use);

#### 14.2.3 Excessive bonding or unnecessary experience requirements.

Nothing in this procurement policy shall preempt any State licensing laws. Specifications shall be reviewed to ensure that organizational conflicts of interest do not occur.

#### 15.0 APPEALS AND REMEDIES

- 15.1 General. It is SHA policy to resolve all contractual issues informally and without litigation. Disputes will not be referred to HUD unless all administrative remedies have been exhausted. When appropriate, a mediator may be used to help resolve differences.
- 15.2 Informal Appeals Procedure.

  The SHA shall adopt an informal bid protest/appeal procedure for contracts at or below the Small Purchase Limit. Under these procedures, the bidder/contractor may request to meet with the appropriate Contracting Officer. The SHA may also consider the use of informal discussions between the parties by individuals who did not participate substantially in the matter in dispute to help resolve the differences.
- 15.3 Formal Appeals Procedure. A formal appeals procedure shall be established for solicitations/contracts that exceed the Small Purchase Limit as provided in subsections below.
  - 15.3.1 Bid Protest. Any actual or prospective contractor may protest the solicitation or award of a contract for serious violations of the principles of this <u>Procurement</u> Policy. Any protest against a solicitation must be received before the due date for the receipt of bids or proposals, and any protest against the award of a contract must be received within ten (10) calendar days after the contract

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> receives notice of the contract award, or the protest wiLL not be considered. ALL bid protests shaLL be in writing, submitted to the <u>Contracting Officer</u> or designee, who shaLL issue a written decision on the matter. The Contracting Officer may, at his/her discretion, suspend the procurement pending resoLution of the protest if the

facts presented so warrant.

15.3.2 Contractor Claims. ALL claims by a contractor relating to performance of a contract shall be submitted in writing to the contracting Officer for a written decision. The contractor may request a conference on the cLaim. The Contracting Officer's decision shall inform the contractor of its appeal rights to the next higher Level of authority in SHA. Contractor claims shall be governed by the Changes clause in the reLevant form HUD-5370.

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#### 16.0 ASSISTANCE TO SMALL AND OTHER BUSINESSES

- 16.1 Required Efforts. Consistent with Presidential Executive Orders 11625, 12138, and 12432, and Section 3 of the HUD Act of 1968, all feasible efforts shall be made to ensure that small and minority-owned businesses, women's business enterprises, and other individuaLs or firms Located in or owned in substantiaL part by persons residing in the area of the a SHA project are used when possibLe. Such efforts shall include, but shall not be Limited to:
  - 16.1.1 IncLuding such firms, when qualified, on solicitation mailing Lists;
  - 16.1.2 Encouraging their participation through direct solicitation of bids or proposaLs whenever they are potentiaL sources;
  - 16.1.3 Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by such firms;
  - 16.1.4 Establishing delivery schedules, where the requirement permits, which encourage participation by such firms;
  - Using the services and assistance of the SmaLL Business Administration, and the Minority Business DeveLopment of the 16.1.5 Department of Commerce:
    - 16.1.6 IncLuding in contracts, to the greatest extent feasibLe, a cLause requiring contractors, to provide opportunities for training and empLoyment for Lower income residents of the project area and to

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SPARTANBURG HOUSING AUTHORITY

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award subcontracts for work in connection with the project to business concerns which provide opportunities to low-income residents, as described in 24 CFR §135 (so-called Section 3 businesses); and

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- 16.1.7 Requiring prime contractors, when subcontracting is anticipated, to take the positive steps listed above.
- 16.2 Goals. Shall be established periodically for participation by small businesses, minority-owned businesses, women-owned business enterprises, labor surplus area businesses, and Section 3 business concerns in SHA's prime contracts and subcontracting opportunities.

16.3 Definitions.

- 16.3.1 A small business is defined as a business that is: independently owned; not dominant in its field of operation; and not an affiliate or subsidiary of a business dominant in its field of operation. The size standards in 13 CFR §121 should be used to determine business size.
- 16.3.2 A minority-owned business is defined as a business which is at least 51% owned by one or more minority group members; or, in the case of a publicly-owned business, one in which at least 51% of its voting stock is owned by one or more minority group members, and whose management and daily business operations are controlled by one or more such individuals. Minority group members include, but are not limited to Black Americans, Hispanic Americans, Native Americans, Asian Pacific Americans, Asian Indian Americans, and Hasidic Jewish Americans.
- 16.3.3 A women's business enterprise is defined as a business that is at least 51% owned by a woman or women who are U.S. citizens and who control and operate the business.
- 16.3.4 A "Section 3 business concern" is as defined under 24 CFR §135.
- 16.3.5 A labor surplus area business is defined as a business which, together with its immediate subcontractors, will incur more than 50% of the cost of performing the contract in an area of concentrated unemployment or underemployment, as defined by the DOL in 20 CFR \$654, Subpart A, and in the list of labor surplus areas published by the Employment and Training Administration.

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#### 17.0 BOARD APPROVAL OF PROCUREMENT ACTIONS

17.1 Procurement Authority and Administration. Other than approval of this Procurement Policy, approval by the Board of Commissioners is not required for any procurement actions, as permitted under State and local law. Rather, it is the responsibility of the Executive Director to make sure that all procurement actions are conducted in accordance with the policies contain herein.

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Approval Necessary

- 17.2 Authority. The Board appoints and delegates procurement authority to the Executive Director (ED) in the amount not to exceed \$60,000 and is responsible for ensuring that any procurement policies and procedures adopted are appropriate for SHA. All procurements that exceed \$60,000 must have approval from the Board prior to award and/or contract execution.
- 17.3. The Board of Commissioners must approve any change order or contract modification where the conditions that follow occur:
  - 17.3.1 Any cumulative change order that exceed ten percent (10%) of the original contract amount, provided that the contract values exceed \$60,000, or will exceed \$60,000 if such change order is approved.
  - 17.3.2 Any change order that would increase the contract to an amount that exceeds \$60,000.

18.0 DELEGATION OF CONTRACTING AUTHORITY

- 18.1 Delegation. While the ED is responsible for ensuring that SHA's procurements comply with this Policy, the ED may delegate in writing all procurement authority as is necessary and appropriate to one or more persons conduct the business of SHA. In the absence of such designation, the Executive Director shall serve as the Contracting Officer.
- 18.2 Procedures. Further, and in accordance with this delegation of authority, the ED shall, where necessary, establish operational procedures (such as a procurement manual or standard operating procedures) to implement this Policy. The ED shall also establish a system of sanctions for violations of the ethical standards described in Section 3.0 herein, consistent with Federal, State, or local law.

19.0 DOCUMENTATION RETENTION

SPARTANBURG HOUSING AUTHORITY

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- 19.1 Required Records. The <u>SHA</u> must maintain records sufficient to detail the significant history of each procurement action. These records shall include, but shall not necessarily be limited to, the following:
  - 19.1.1 Rationale for the method of procurement (if not self-evident);
  - 19.1.2 Rationale of contract pricing arrangement (also if not self-evident);
  - 19.1.3 Reason for accepting or rejecting the bids or offers;
  - 19.1.4 Basis for the contract price (as prescribed in this handbook):
  - 19.1.5 A copy of the contract documents awarded or issued and signed by the Contracting Officer;
  - 19.1.6 Basis for contract modifications; and
  - 19.1.7 Related contract administration actions.
- 19.2 Level of Documentation. The level of documentation should be commensurate with the value of the procurement.
- 19.3 Record Retention. Records are to be retained for a period of three years after final payment and all matters pertaining to the contact are closed or no longer required by applicable program requirements, contract documents, or state or federal law or regulation.

#### 20.0 DISPOSITION OF SURPLUS PROPERTY

20.1 General. Property no longer necessary for SHA's purposes (non-real property) shall be transferred, sold, or disposed of in accordance with applicable Federal, state, and local laws and regulations.

#### 21.0 FUNDING AVAILABILITY

21.1 General. Before initiating any contract, SHA shall ensure that there are sufficient funds available to cover the anticipated cost of the contract or modification.

SPARTANBURG HOUSING AUTHORITY

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22.0 →SELF-CERTIFICATION¶

22.1 → General. The Agency self-certifies that this Procurement Policy, and the Agency's procurement system, complies with all applicable Federal regulations and, as such the Agency is exempt from prior HUD review and approval of individual procurement action.

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#### Exhibit A

#### RAD Addendum

The Housing Authority of the City of Spartanburg (the "Authority" or "SHA") is participating in the United States Department of Housing and Urban Development's ("HUD") Rental Assistance Demonstration ("RAD") program, the requirements of which are set forth in The Consolidated and Further Continuing Appropriations Act of 2012 (Public Law 111-55) and HUD Notice PIH 2012-32 (HA), REV-1, each as amended from time to time (the "RAD Requirements").

Prior to conversion of any public housing project under RAD and in accordance with RAD Requirements, SHA shall continue to comply with the procurement standards of SHA's Annual Contributions Contract ("ACC") between the PHA and the U.S. Department of Housing and Urban Development ("HUD"), the HDD Handbook 7460.8 REV-2, "Procurement Handbook for Public Housing Agencies and Indian Housing Authorities" ("Procurement Handbook"), the procurement standards of 24 CFR 85.36 (collectively, the ACC, Procurement Handbook and 24 CFR 85.36 referred to herein as "Federal Public Housing Procurement Requirements"), and all applicable state and local laws regarding procurement. After conversion of any public housing project under RAD and in accordance with RAD Requirements, SHA not be mandated to follow Federal Public Housing Procurement Requirements but shall comply will all applicable state and local laws regarding procurement.

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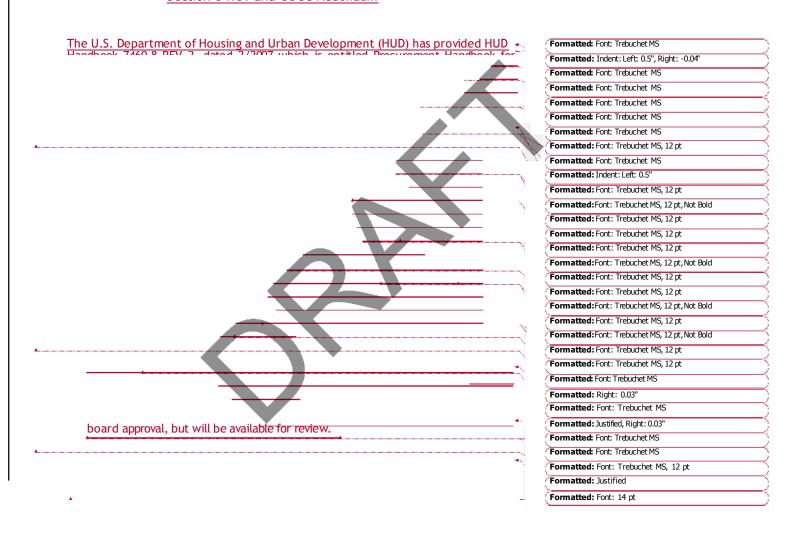
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#### Exhibit B

#### Section 8 HCV and COCC Addendum



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# Information Item

Cammie Clagett Updates

Board of Commissioners Meeting Tuesday, February 27, 2018



#### WWW.SHASC.ORG

February 27, 2018

Spartanburg Housing Authority Spartanburg, SC 29306

HONORABLE MEMBERS IN

**SESSION: SUBJECT: INFORMATION** 

**ITEM** Cammie Clagett

#### **CONTACT PERSON:**

Terril Bates CEO 864-598-6010

#### **Background**

On February 22, 2018, the City of Spartanburg issued a RFP for Planning, Architectural, and Urban Design Services for the development of a Transformation Plan for the Highland Neighborhood. The community includes commercial buildings and large multifamily developments that includes the recently vacated and partially demolished Cammie Clagett (Public Housing), Prince Hall (Public Housing), and Norris Ridge (Moderate Rehabilitation unit). A pre-bid meeting is scheduled for Tuesday, March 27, 2018 at 9 a.m. at the site and proposals are due Tuesday, April 24, 2018.

The City of Spartanburg is offering job opportunities for individuals interested in obtaining their Asbestos Handler's certification. From February 27, 2018 to March 2, 2018, participants will be trained in Asbestos removal at the CC Woodson Community Center. Once they graduate, they will have the opportunity to be hired as an Asbestos Handler/Removal for the Cammie Clagett demolition that will start on Monday, March 12, 2018.

#### City of Spartanburg

Procurement and Property Division Post Office Drawer 1749, SC 29304-1749 Phone (864) 596-2049 - Fax (864) 596-2365

# RFP Legal Notice Request for Qualification for Planning Services for Transformation Plan for Highland Neighborhood

#### February 22, 2018

**NOTICE IS HEREBY GIVEN** – The City of Spartanburg is requesting qualifications for Panning, Architectural, and Urban Design Services for the development of a Transformation Plan for the Highland Neighborhood in the City of Spartanburg.

#### Proposal No:

The City of Spartanburg, hereby, notifies all proposers that it will affirmatively ensure that all disadvantaged and women's business enterprises will be afforded full opportunity to submit proposals in response to this invitation and will not be discriminated against on the grounds of gender, race, color, or national origin in consideration for an award.

The City of Spartanburg reserves the right to reject any or all proposals or to waive any informality in the qualifications process. Proposals may be held by the City of Spartanburg for a period not to exceed sixty (60) days from the date of the opening of Proposals for the purpose of reviewing the Proposals and investigating the qualifications of prospective parties, prior to awarding of the Contract. The vendor that is awarded the proposal will be required to obtain a City of Spartanburg Business License.

Pre-Bid: Tuesday, March 27, 2018 at 9:00 AM at the site. Starting at 397 Highland Avenue.

Please summit two (2) copies of your sealed proposals:

<u>Sealed Qualifications Due Tuesday, April 24, 2018 no later than 3:00 PM.</u> Proposals must be submitted to Carl Wright, Procurement and Property Manager, City Hall 145 W. Broad Street, at which time they will be publicly opened and read aloud in the Training Room.

Technical question regarding the scope of services should be directed to Lynn Coggins, Construction Project Administrator, and City of Spartanburg at 864-596-2914.

Proposals can be hand delivered or mailed to the following address:

City of Spartanburg P.O. Box 5107 145 W. Broad Street Spartanburg, SC. 29304

Attn: Procurement and Property Division

For further information and complete Proposal Package, please contact the Procurement and Property office at (864) 596-2049. Complete proposal package also available at <a href="www.cityofspartanburg.org">www.cityofspartanburg.org</a> by following the links for Invitations for bids.

#### REQUEST FOR QUALIFICATIONS FOR TRANSFORMATION PLAN

### For the Highland Neighborhood Spartanburg, South Carolina

The City of Spartanburg is requesting statements of qualifications from local and national planning, urban design, and architecture firms for planning services for a Transformation Plan for the Highland Neighborhood located in the City of Spartanburg, South Carolina.

A pre-submittal conference will be held at the Bethlehem Center in the Highland Neighborhood, 397 Highland Avenue, on Tuesday, March 27, 2018, at 10:00 am. As a part of the pre-submittal conference a site tour will be conducted. Although this pre-submittal conference is not mandatory we strongly encourage prospective responders to attend, and if they are unable to attend the conference, we strongly encourage all prospective responders to make a site visit to the City of Spartanburg to review the Highland Neighborhood.

Sealed responses to this solicitation will be received at the offices of City of Spartanburg Procurement Office until 3:00 p.m. local time on: Tuesday, April 24, 2018.

Deliver one original, 2 printed copies, and a flash drive with one PDF document (with blank or clearly identified pages as tabs) of the required submittals in a sealed envelope or box clearly marked with the words "Highland Neighborhood Transformation Plan RFQ" to the following address:

Carl Wright
Procurement Manager
City of Spartanburg
PO Box 1749
Spartanburg, SC 29303

Copies of the RFQ may be obtained from the City's Procurement Office and Martin Livingston, at the above address. Mr. Livingston can be reached at (864) 580-5323 or <a href="mlivingston@cityofspartanburg.org">mlivingston@cityofspartanburg.org</a>. All responses submitted are subject to these Instructions and Supplemental Instructions to Offerors, General and Supplemental Conditions, and all other requirements contained herein, all of which are made a part of this Request for Qualifications by reference. The City of Spartanburg reserves the right to reject any or all responses for just cause and to waive any informalities in the submission process.

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#### SECTION I – PROJECT DESCRIPTION

#### PROJECT OVERVIEW

The City of Spartanburg is requesting proposals from qualified Planning, Urban Design and Architecture teams for the development of a Transformation Plan for the Highland Neighborhood. The City of Spartanburg, the Highland Working Group, and the Highland Neighborhood Association proposes to select an interdisciplinary team that has the following experience areas:

- 1. Planning and urban design, landscape architecture, architecture and master planning; and
- 2. Economic feasibility and market demand analysis, including consideration of affordable and workforce housing, small business development, and community benefits; and
- 3. Neighborhood and People Services, including identifying health safety, mobility, and employment opportunities, educational challenges and opportunities, improved access to jobs.
- 4. Public meetings and community outreach.
- 5. Choice Neighborhood Goals; and

Individuals, firms with expertise and experience in any of these areas are encouraged to apply, as are multi-disciplinary teams with capability to manage multi-faceted planning projects and coordinate sub-consultants.

#### SITE OVERVIEW

#### The City of Spartanburg

For the better part of a century, in an era when textiles were king, Spartanburg forged a reputation as a manufacturing center, and both the economic security of our citizens and the social fabric of our community were linked to the prosperity of the individual mills and villages that dotted our landscape.

That day is gone, swept away by global economic changes and sweeping social forces. Spartanburg is not alone as a city grappling with how best to remake itself in the wake of these changes. However, Spartanburg is one of a small group of cities that have developed a multidisciplinary coalition of partners, a track record of achievement, and a plan for the future that signals larger successes to come.

#### **Highland Community**

The Highland Community is generally bounded by Fair Forest Creek to the south, John B. White Boulevard to the west, West Main Street to the north and Forest Street to the east. Community meetings to discuss residents needs indicate that this boundary is potentially in question. The composition of the community includes institutional facilities such as The Journey, a non-denominational church, Macedonia Missionary Baptist Church, Bethlehem Community Center, Spartanburg Soup Kitchen, and Stewart Park. The community also includes commercial buildings some that are substandard and are the main entry into Spartanburg's central business district from the south and west. Housing in the community is composed of large multifamily

developments that include the recently vacated and partially demolished Cammie Clagett Public Housing, Prince Hall Public Housing, and Norris Ridge – privately owned Moderate Rehabilitation units. Housing also includes smaller single family and multi-family developments clustered in an area surrounded by the multi-family developments. Most housing appears to be built in the 60's and 70's based on census data. The neighborhood is proud of its history and supports a balanced redevelopment effort to improve the community.

The community has expressed interest in developing and improving the major corridors on Daniel Morgan Avenue, John B. White Boulevard, West Main Street, and South Forest Street where existing commercial businesses operate and new commercial development could be created. The City has an interest in improving these major corridors into the City's central business district. The downtown master plan prepared several years ago addresses the West Main Street corridor, but does not address South Daniel Morgan Avenue, portions of Forest Street and John B. White Boulevard adjacent to the neighborhood.

According to the 2015 American Community Survey 5-year estimates, the population of the Highland Neighborhood located in Census Tract 208 is 1,613. The median income in this census tract is \$11,708 compared to \$35,126 in the City of Spartanburg. The unemployment rate in Highland is 26.4%, while it is 11.7% in the City of Spartanburg and 8.9% in Spartanburg County. In Highland 59.8% of adults aged 18 to 64 live below the poverty level. The highest rate of poverty occurs for children in the Highland neighborhood where 94.8% of people under age 18 live below the poverty level. The City and the County of Spartanburg have much lower rates of poverty among children.

In January of 2016, the City convened a Highland Working Group consisting of many local partners to discuss options for the improvement of the Highland neighborhood. At this time an MOU of the partnership was signed by all 7 partners which included the City of Spartanburg, the Housing Authority of the City of Spartanburg, Spartanburg School District Seven, the Highland Neighborhood Association, the Bethlehem Center, Macedonia Missionary Baptist Church, and the Highland Community Development Corporation now known as The Highland Working Group. This group has now been meeting for over a year to discuss issues such as crime prevention, neighborhood needs, and the development of a master plan for the neighborhood.

It will be necessary during the planning process to include a gap study for commercial and retail needs as well as a housing needs assessment for the community. The Highland Neighborhood Association, in anticipation of requesting from the City a Neighborhood Master Plan, initiated and completed an independent survey of community needs. Over 100 residents responded to the neighborhood conducted survey with a majority of survey respondents indicating such commercial needs as a nearby grocery store, a daycare facility, and a medical facility or clinic. These were the top three needed facilities according to residents. This Transformation Planning Process is intended to continue the work of the partners to develop a vision, organize the mission, and strategically implement a plan that is grassroots in it process.

A few efforts in the community include:

□ Stewart Park: The City has spent approximately \$1.6 million on the redevelopment of Stewart Park over the past four years. This represents the largest investment in a single park in the City's history.

- > Thornton Activity Center: The Thornton Activity Center at Stewart Park opened in 2015. This addition to the park is the home for year-round youth programming and neighborhood events.
- > Highland Crossing: Completed, this \$9 million, 72-unit affordable housing development had over 400 applications for a limited number for units. Spartanburg Housing Authority and Community Housing Partners are partnering on the project, which replaces 72 units of the obsolete Cammie Clagett Courts.
- A partnership between Spartanburg School District 7 and Meeting Street Academy will provide access to nationally certified preschool starting at 3K for all residents of the Highland Community. This early childhood education initiative is the first of its kind in the state of South Carolina.
- > The Bethlehem Center provides needed services and coordinates a few activities with the City in the Thornton Activity Center. It is an active part of the community and has ben existence for over 80 years.
- > The City provided Community Oriented Policing in the neighborhood that is fostering cooperation with residents to address crime. Officers are visible and effective in deterring potential problems in the community.
- Macedonia Missionary Baptist Church will be undergoing construction of a facility to serve the congregation. The very visible multi-million dollars improvements by the church will have a positive impact in the surrounding area.

Consultants should respond to this RFQ with a statement of qualifications for the following services. The following descriptions identify the minimum scope of services that may be provided by a qualified consultant or consulting team.

#### PLANNING AND URBAN DESIGN SERVICES

The City of Spartanburg is seeking support in land use planning, urban design, programming and conceptual design for the Highland Community and surrounding areas. The City is soliciting qualified professional individuals, firms, or multi-disciplinary teams with experience in any of the areas described below to assist in the development of its planning efforts. Coordination with City staff is critical for the successful implementation. Urban Design, Streetscape, Landscape Architecture, Design Standards and Planning Services may include but are not limited to:

- 1. The completion of a final document in written and electronic format that provides the community with guidance on the potential transformation of the Highland community and the surrounding areas; and
- 2. Provide an initial assessment and inventory of the physical, social and environmental elements and current conditions. Existing documents may be available that can be used for the study of housing conditions, SWOT analysis, community opinions, and surveys;
- 3. Provide a potential design for the expansion of Stewart Park to include connections to existing trails and the potential for connections to other neighborhoods across Fairforest Creek. Identify any additional recreation potential for Stewart Park; and
- 4. Research and inventory existing streetscape conditions and urban design characteristics including but not limited to analysis of existing character of streets within the study area(s), including assessment of walkability, bike facilities, transportation connections, open space, existing and planned street dimensions, roadway, utilities, drainage, storm water management, built and historic structures. Analyzing and evaluating existing planning, transportation and traffic studies and identifying opportunities for pedestrian and community enhancements. Specific attention should focus on a road diet for Daniel Morgan Avenue and Highland Avenue; and
- 5. Develop preliminary land use concepts, policies, and implementation strategies, including zoning ordinances, development standards and design guidelines to implement the Master Plan for the community. Provide written design standards for the community that could potential be adopted by council and enforced City of Spartanburg staff. Identify areas where design standards and zoning overly may be adopted by the City; and
- 6. Identify any potential for Transportation Oriented Development (TOD) in the study area. Develop implementation and funding strategies to address phasing of projects and infrastructure, as well as methods to finance infrastructure improvements; and
- 7. Prepare street cross-section designs and draft design guidelines for development sites, for implementation through community plans, design overlays, streetscape plans, new street

standards or other strategies. Evaluate and prioritize streetscape, public works projects, urban design improvements and area programming, and present findings to local community stakeholders. Identification and evaluation of priority public investment that would be a catalyst for redevelopment. Identify in the implementation strategy the initial public invest that could be made to attract private investment. Provide a cost estimate or detailed proforma of a public private partnership that could be the initial project implemented in the neighborhood; and

8. Provide recommendations for developing housing at various affordability levels either as stand-alone projects or within mixed-use projects. Develop single-family and multifamily residential designs that could be built in the community to meet any adopted design standards; Identify potential locations where residential development could occur on existing vacant property or redevelopment of specific sites identified by the community; Provide a sample estimated cost or proforma of the one multi-family and one single-family residential model identified in the plan.

#### ECONOMIC ANALYSIS SERVICES / MARKET STUDIES

Housing and Commercial Market Studies are required to assist City Staff with accurate data that can help in the development of realistic and effective plans, policies, and regulations. The City will need to determine economic development priorities and further expand on place-based development strategies. Information about market forces will be used to test and shape potential development scenarios so that development parameters are in line with desired outcomes. Planning efforts may also include implementation measures focusing on funding opportunities that need to be identified. Economic Analysis Services may include, but not limited to:

- 1. Coordinate efforts with the City's Economic Development Division to estimate the market potential for various types of housing and commercial sectors, and identifying market gaps. Market demand studies should concentrate on the types of businesses that have the greatest potential for growth and sustainability; and
- 2. Evaluating the short- and long-term economic viability of existing uses on particular sites to determine redevelopment potential. Providing specific tools for successful small business development in the implementation strategy. Identifying incentives to attract desired uses and means of monitoring implementation. Develop as part of the implementation strategy designs and plans for the development of the uses based on a completed market study; and
- 3. Evaluating opportunities for joint venture development (e.g. public/private partnerships). Identifying areas where private or public funds will be optimized. Identifying new funding opportunities. Identify opportunities for grant funding.

#### NEIGHBORHOOD AND PEOPLE SERVICES

The City of Spartanburg is seeking support with identifying Neighborhood and People Services that will be critical for moving residents from poverty to self-sufficiency. Coordination with City staff and its partners is critical for the successful implementation. Neighborhood and People Services may include but are not limited to:

- 1. Identify any additional partners that may need to be included in the planning process to address neighborhood and people services. Partnerships may include Social Services, Job Readiness, Educational attainment, Non-traditional education paths, Homeless service providers; Childcare service providers; and
- 2. Evaluating best practices in providing job training and employment services and moving people out of poverty in community areas. Coordinate research and efforts with United Way Financial Stability Council; and
- 3. Summarize and evaluate opportunities to provide or connect high quality education currently undertaken in neighborhood and opportunities for improvement. Coordinate efforts with a to be created committee and various partners including School District 7.

#### PUBLIC OUTREACH SERVICES

Public outreach services are needed in order to assist City Staff in gathering and summarizing stakeholder input as part of the planning process. Coordinate efforts with City staff to engage the general public, residents of Highland, businesses owners and other interested parties to participate in the planning and urban design process. Public outreach services may include, but are not limited to;

- 1. Developing an outreach strategy for stakeholders to encourage maximum participation among the many potential stakeholders, partners, organizations, businesses and residents of the area; and
- 2. Coordinating initial community outreach to identify issues, concerns, and opportunities. Include a method for reaching children and young adults in the planning process; and
- 3. Participation in community outreach activities including stakeholder interviews, steering and advisory committees, public workshops, events and public hearings; and
- 4. Provide a public outreach plan that describes the number of meetings, types of meetings or interactions with individuals, groups, and stakeholders.

#### CHOICE NEIGHBORHOOD GOALS

As a best practice the City and its partners intend to model the redevelopment of the Neighborhood in a manner that provides residents with Choice and access.

The overall plan will be formed around three core goals:

- 1. **Housing**: Transform distressed public and assisted housing into energy efficient, mixed income housing that is physically and financially viable over the long-term:
  - a. Housing that is energy efficient, sustainable, accessible, and free from discrimination;
  - b. Well managed, financially feasible, and sustainable over time; and
  - c. Mixed-Income. The goal is to de-concentrate poverty and to create housing affordable to families and individuals with a broad range of incomes including, low income, moderate income, and market rate.
- 2. **People**: Support positive outcomes for families who live in the development area and the surrounding neighborhood, particularly outcomes related to residents' health, safety, employment, mobility, and education; and
- 3. **Neighborhood**: Transform neighborhoods of poverty into viable, mixed-income neighborhoods with access to well-functioning services, high quality public schools and education programs, high quality early learning programs and services, public assets, public transportation, and improved access to jobs.

### Product deliverables are to be provided in paper copy as well as in electronic format as follows:

All spatial and spatial attribute data in ESRI ArcGIS compatible format

All analytical data in Microsoft Office Excel or Access format

All text and text tables in Microsoft Word format

All charts, illustrations or graphic images in Graphic Interchange format (.gif). Joint Photographic Experts Group (.jp/.jpeg) and Portable Document Format (pdf) format All final documents in bookmark enabled Portable Document Format (pdf) format.

## SECTION III -QUALIFICATIONS CONTENTS, PROVISIONS AND REQUIREMENTS

The RFQ has been structured to provide specific requirements which function as a standardized framework for the evaluation of prospective submitters qualifications. The City of Spartanburg and its partners are focused on selecting planning and urban design firms that are qualified to develop a transformation plan for the Highland community, but that also have a high rate of success with implementation of plans.

#### **Submission Requirements**

Listed below are the sections that must be included in the written response. Each section must be clearly labeled using the titles listed below, and shall be assembled in the order described herein. The required submission must be bound and each section tabbed. Respondents must compile responses using the following outline:

- I. Planning Team
- II. Planning Team Experience
- III. Stakeholder Participation
- IV. Minority Participation
- V. References
- VI. Required Certifications

Respondent shall submit the following documentation in the order listed, which will serve as the **Statement of Qualifications**.

- 1. **PLANNING TEAM**: Include a cover letter of interest. Include in this section names and resumes of key personnel who will constitute the Planning Team under this request. This shall include, but not be limited to: an organizational chart identifying the team structure that will participate in the planning process and the address of the principal office of each entity of the team. Identify the Project Manager that will be responsible for day-to-day activities and the primary contact information.
- 2. **PLANNING EXPERIENCE**: A description of the scope and nature of planning and urban design experience. Provide a listing of all planning and urban design projects in progress or completed over the past five years. Include examples of plans completed and the status of implementing complete plans and designs. Provide examples of successful planning and urban design efforts that resulted in the implementation of the recommendations from the team. Every effort will be made by the review team to determine from the submission that the team has experience with plan development and a high success rate of implementation of completed urban design plans.
- 3. **STAKEHOLDERS PARTCIPATION:** The planning and urban design team will be required to communicate and coordinate development activities with local community leaders and neighborhood residents in the Highland Neighborhood. It is expected that the firm will schedule and coordinate meetings, community workshops and other open forums to conduct a respectful and valuable engagement process. The submitters is

requested to submit examples of community stakeholder participation efforts over the last five years. Identify any challenges in the process and how it was resolved.

- 4. **MINORITY PARTICIPATION**: The City Encourages minority participation in the selecting and awarding contracts. Particular consideration will be given to the proposal
- 5. **REFERENCES**: Submit five (5) references for planning and urban design projects implemented in the last five years. Include at least one of the five (5) references where urban design and planning efforts have had physical implementation of the planning recommendations. Include in this section all forms attached and/or required to be attached
- 6. REPORTED IN EARTH INCENTION SIGNIFICATION SIGNIFICATION

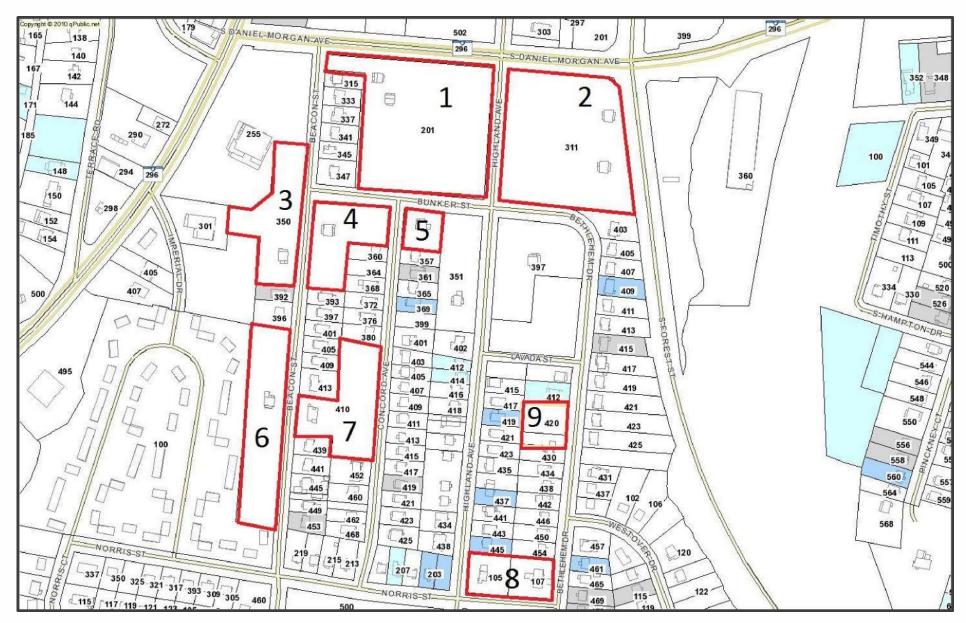


that best exemplifies compliance with the City's Minority and Woman Owned Business Goal. Credit is given if the company submitting the proposal is a Minority or Woman Owned Business. Credit is also given if the planning, architecture, or urban design team includes a Minority or Woman Owned Business as a member of the team.

#### **Description of Submission Requirements**

This solicitation is requesting professional qualifications to prepare a Master Plan and Urban Design for the Highland Neighborhood and surrounding areas. It is the intent to select one Planning and Urban Design Team, based on qualifications and enter into negotiations with the selected team for the development of the Panning documents. The following schedule has been developed for the processing of this RFQ. It should be noted that the dates listed are estimated and may be changed via an addendum to this solicitation.

| TEAM SELECTION SCHEDULE                                                   | ESTIMATED DATE                  |
|---------------------------------------------------------------------------|---------------------------------|
| Availability of RFQ Package                                               | Thursday, February 22           |
| Tour of Highland Neighborhood and Surrounding Study Areas                 | Tuesday, March 20               |
| Deadline for Submission of Questions                                      | Thursday, March 29              |
| Issuance of Response to Questions (Addendum)                              | Thursday, April 10              |
| Proposal Due Date and Time                                                | Tuesday, April 24<br>At 3:00 PM |
| Preliminary Evaluation Completed / Teams Shortlisted                      | May 24                          |
| Interviews of Shortlist Firms                                             | June 21                         |
| Recommendation to Highland Working Group Partners and City of Spartanburg | Tuesday, July 19                |



FOR NIPPURCHASE AND DEMOLITION CAMMIE CLAGETT BLOCK MAP



PARTICIPANTS WHO COMPLETE THIS COURSE WILL RECEIVE:
-SC STATE CERTIFICATION IN ASBESTOS REMOVAL
-\$100STIPEND
-OPPORTUNITY TO BE HIRED AS AN ASBESTOS HANDLER/REMOVAL

When?

February 27,2018 - March 2,2018 8:30am-4:30pm

Where?
CCWoodson Community Center

Asbestos Handler will begin work at the Cammie Clagett Demolition Project starting Monday, March12, 2018.

Applications can be picked up at any of the following locations:
Thornton Activity Center......500 Norris st.
CC Woodson.....210 Bomar ave.
City hall......145 W. Broad st. Rm 103

For more information, contact Community Services at 864-5aVeQ;21Q52.



# Action Items & Resolution 2018-06

# Archibald Rutledge LIHTC Application

Board of Commissioners Meeting Tuesday, February 27, 2018

#### **RESOLUTION NO. 2018-06**

#### ADOPTED BY THE BOARD OF COMMISSIONERS OF HOUSING AUTHORITY OF THE CITY OF SPARTANBURG, SC February 27, 2018

A duly noticed regular meeting of the Board of Commissioners of the Housing Authority of the City of Spartanburg, SC (the "Board" and "SHA") took place on February 27, 2018, at 2271 South Pine Street, Spartanburg, SC 29302.

The Board, after consideration and discussion of matters herein, hereby takes the following actions and adopts the following resolutions on behalf of SHA with respect to the redevelopment of Archibald Rutledge:

WHEREAS, SHA received HUD approval to complete a Public Housing portfolio conversion under the Rental Assistance Demonstration program to reposition all Public Housing communities;

WHEREAS, SHA has four remaining properties for which it must prepare redevelopment plans under RAD;

WHEREAS, SHA determined that a development partner was needed to assist with the redevelopment efforts of the remaining four properties and provide the necessary guarantees to finance the projects;

WHEREAS, following a June 13, 2017, Request for Qualifications seeking one or more development partners to redevelop various properties under the RAD Program, SHA selected NHP as the development partner for the redevelopment of Archibald Rutledge (the "Project");

WHEREAS, to finance the Project, SHA and NHP will submit a competitive 9% Low Income Housing Tax Credit Application to the South Carolina Housing Finance and Development Authority ("SCHFDA Application");

WHEREAS, the Board desires to authorize various SHA commitments and actions that are necessary for completion of the SCHFDA Application and to authorize Terril Bates, as Chief Executive Officer of SHA ("Bates"), to enter into, execute and deliver on behalf of SHA all agreements and documents necessary for submission of the SCHFDA Application;

WHEREAS, a development fee will be paid to the co-developers of the Project in the estimated amount of \$1,407,437 (the "Development Fee"); for the 9% transaction.

WHEREAS, in order to finance the Project, payment of a portion of the Development Fee, in an amount anticipated not to exceed \$400,000 (the "Deferred Amount"), will need to be deferred at an interest rate expected to be 2.66% zero percent (2.66%), and to be paid out of the net cash flow of the Project for a period no longer than ten (10) years (the "Deferred Amount Repayment Terms");

WHEREAS, SHA's share of both the Development Fee and the Deferred Amount is fifty percent (50%) of the total of each;

WHEREAS, the Board hereby approves the deferral and desires to authorize Bates to enter into and execute and deliver the Development Fee Agreement in substantially the form attached hereto as Exhibit A:

WHEREAS, SHA intends to lease the real property upon which Archibald Rutledge sits to Archibald Towers, LLC, the newly formed owner entity in which an affiliate of SHA shall own a membership interest and options and rights of first refusal with to purchase the complete project at the conclusion of the tax credit compliance period;

WHEREAS, insofar Archibald Towers, LLC must demonstrate Project site control for purposes of the SCHFDA Application, SHA desires to grant Archibald Towers, LLC an option to lease the Archibald Rutledge real property and certain portions of the improvements thereon for 99 years at \$10.00 per year, said option to expire on December 31, 2018;

WHEREAS, the Board desires to authorize Bates to enter into, execute, and deliver the Option to Ground Lease in substantially the form attached hereto as Exhibit B;

WHEREAS, SHA desires to provide financial assistance in connection with the preparation of SCHFDA Application by way of a predevelopment loan in an amount not to exceed \$90,000 with disbursements of loan proceeds limited to 50% until receipt of Low Income Housing Tax Credits; and 75% after receipt of LIHTC.

WHEREAS, the Board desires to authorize Bates to enter into, execute and deliver all necessary documents in connection with the Predevelopment Loan Agreement in substantially the form attached hereto as Exhibit C.

NOW, THEREFORE, BE IT RESOLVED that SHA be and hereby is authorized to take the following actions:

- 1. Submit the SCHFDA Application as Co-Developer with NHP for Archibald Rutledge.
- 2. Enter into a Development Fee Agreement in substantially the form attached hereto as Exhibit A, subject to final review by SHA legal counsel.
- 3. Enter into an Option to Ground Lease the real property at Archibald Rutledge in substantially the form attached hereto as Exhibit B, subject to final review by SHA legal counsel.
- 4. Enter into a Predevelopment Loan Agreement with NHP or it's affiliate in the amount of \$90,000 with disbursements of loan proceeds limited to 50% until receipt of Low Income Housing Tax Credits, in substantially the form attached hereto as Exhibit C, subject to final review by SHA legal counsel.
- 5. Commit 86 RAD Project Based Vouchers to the Project at rents established by the U.S. Department of Housing and Urban Development under the RAD Program.

BE IT FURTHER RESOLVED, that Bates be, and hereby is, authorized, directed, and empowered in the name and on behalf of SHA to do all acts necessary and to execute, perform and deliver all necessary documents in connection with the foregoing resolutions, including all documents, instruments, agreements and other papers as may reasonably be required to carry out

its terms and in such form as may be deemed necessary, appropriate, or advisable by Bates, the execution thereof to be conclusive evidence of such necessity, appropriateness, or advisability.

## RECORDING OFFICER'S CERTIFICATION

I, Chuck White, the duly appointed Chairman of the Board of Commissioners of Housing Authority of the City of Spartanburg, SC, do hereby certify that this resolution was properly adopted at a duly noticed regular meeting of Board of Commissioners of the Housing Authority of the City of Spartanburg, SC, held on February 27, 2018.

Chuck White, CHAIR

ATTEST:

SECRETARY FOR CLERK USE ONLY RESOLUTION NO. 2018-06

DATE ADOPTED: February 27, 2018

## DEVELOPMENT FEE (9%) AGREEMENT

THIS DEVELOPMENT FEE AGREEMENT (the "Agreement") made effective as of the 27<sup>th</sup> day of February, 2018, by and among Archibald Towers, LLC, a South Carolina limited liability company, with its principal place of business at 2271 South Pine Street, Spartanburg, SC 29302, (the "Company"), NHP Development, LLC, a South Carolina limited liability company, with its principal place of business at 22 E 42<sup>nd</sup> St Suite 4900, N.Y., N.Y. 10168 ("NHP") and the Housing Authority of the City of Spartanburg, SC, a South Carolina body corporate and politic, ("SHA"), with its principal place of business at 2271 S. Pine Street, Spartanburg, SC 29302 (NHP and SHA, collectively referred to herein as the "Developer").

## WITNESSETH

WHEREAS, the Company has been formed to redevelop, improve, maintain, own, operate, and otherwise deal with an affordable housing project utilizing low-income housing tax credits (the "Tax Credits") to be known as Archibald Rutledge, located in Spartanburg, South Carolina (the "Project");

WHEREAS, the Developer has experience in construction and rehabilitation of real property and in developing affordable housing for low-income families; and

WHEREAS, each of the parties hereto desires to memorialize the understanding of the parties with respect to the development of the Project;

NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, and intending to be legally bound hereby, the Company and the Developer hereby agree as follows:

## 1. Agreement to Act as Developer.

The Company hereby retains the Developer, and the Developer hereby agrees with the Company, to serve as the developer on behalf of the Company with respect to the Project upon the terms and conditions hereinafter set forth.

## 2. Development Services.

- (a) The Developer shall oversee the development and construction of the Project and perform the services and carry out the responsibilities with respect to the Project as are set forth herein, and such additional duties and responsibilities as are reasonably within the general scope of such services and responsibilities and are designated from time to time by the Members of the Company on behalf of the Company, including but not limited to:
- (i) Preparing and submitting to the Company for approval a Project budget (the "Budget") and Project plans and specifications (the "Plans and Specifications");

- (ii) Obtaining construction financing on behalf of the Company in an amount sufficient to fund the construction of the Project pursuant to the Budget and the Plans and Specifications (such financing is referred to hereinafter as the "Financing");
- (iii) Causing a qualified party to prepare a market study of the area in which the Project is situated to determine the demand for low-income housing in that area;
- (iv) Causing a qualified party to conduct a Phase I environmental assessment survey of the Project;
- (v) Negotiating and causing to be executed in the name or on behalf of the Company agreements for architectural, engineering, testing or consulting services for the Project, and any agreements for the construction of any improvement or tenant improvements to be constructed or installed by the Company, or the furnishing of any supplies, materials, machinery or equipment therefor, or any amendments thereof, provided that no agreement shall be executed, nor a binding commitment made, until the terms and conditions thereof and the party with whom the agreement is to be made shall have been approved by the Company, unless the terms, conditions, and parties comply with guidelines issued by the Members concerning such agreements;
- (vi) Assisting the Company in dealing with neighborhood groups, local organizations, abutters and other parties interested in the Project;
- (vii) Establishing and implementing appropriate administrative and financial controls for the design and construction of the Project, including but not limited to:
- (A) coordination and administration of the Project's architect, the general contractor, and other contractors, professionals and consultants employed in connection with the design or rehabilitation of the Project;
- (B) administration of any construction contracts on behalf of the Company;
- (C) rendering such advice and assistance as will aid in developing economical, efficient, and desirable design and construction procedures;
- (D) rendering of advice and recommendations as to the selection procedures for, and selection of, subcontractors and suppliers;
- (E) review and submission to the Company for approval of all requests for payment under any architectural agreement, general contractor's agreement, or loan agreement with any lending institution providing funds for the benefit of the Project;
- (F) submission of suggestions or requests for changes which could in any reasonable manner improve the design, efficiency or cost of the Project;

- (G) applying for and maintaining in full force and effect any and all governmental permits and approvals required for the lawful construction of the Project;
- (H) complying with all terms and conditions applicable to the Company or the Project contained in any governmental permit or approval required or obtained for the lawful construction of the Project, or in any insurance policy affecting or covering the Project;
- (I) furnishing such consultation and advice relating to the construction and development of the Project as may be reasonably requested from time to time by the Company;
- (J) keeping the Company fully informed on a regular basis of the progress of the design and construction of the Project, including the preparation of such reports and financial documents as are provided for herein or as may reasonably be requested by the Company; and
- (K) at the Company's expense, filing on behalf of and for the Company any notices of completion of any improvement(s) and taking such actions as may be required to obtain any certificates of occupancy or equivalent documents required to permit the occupancy of dwelling units and other space in the Project;
- (viii) Inspecting the progress of the course of construction of the Project, including verification of the materials and labor being furnished to and on such construction so as to be fully competent to approve or disapprove requests for payment made by the architect and the general contractor, or by any other parties with respect to the design and construction of the Project, and in addition to verify that the same is being carried out substantially in accordance with the plans and specifications approved by the Company or, in the event that the same is not being so carried out, to promptly notify the Company;
- (ix) To the extent requested to do so by the Company, but in any event not less frequently than quarterly, preparing and distributing to the Company a critical path schedule, and periodic updates thereto as necessary to reflect any material changes, other design or construction cost estimates as required by the Company, and financial accounting reports, including monthly progress reports on the quality, progress and cost of construction and recommendations as to the drawing of funds from any loans arranged by the Company to cover the cost of design and construction of the Project;
- (x) Assisting the Company in obtaining and maintaining insurance coverage for the Project, the Company and its employees during the development phase which insurance shall include general public liability insurance covering claims for personal injury, or property damage, occurring in or upon the Project property or the streets, passageways, curbs and vaults adjoining the property and all insurance typical in similar construction projects. Such insurance shall be in an amount and issued by a carrier approved by the Company;
- (xi) During the construction and development period of the Project, complying with all applicable present and future laws, ordinances, orders, rules, regulations and requirements (hereinafter called "laws") of all Federal, state and municipal governments, courts, departments,

commissions, boards and offices, any national or local Board of Fire Underwriters or Insurance Services Offices having jurisdictions in the county in which the Project is located or any other body exercising functions similar to those of any of the foregoing, or any insurance carriers providing any insurance for the Company or the Project, which may be applicable to the Project or any part thereof. Any such compliance undertaken by the Developer on behalf of and in the name of the Company, in accordance with the provisions of this Agreement, shall be at the Company's expense. The Developer shall likewise ensure that all agreements between the Company and independent contractors comply with all such applicable laws;

- (xii) Assembling and retaining all contracts, agreements and other records and data as may be necessary to carry out the Developer's functions hereunder. The Developer will prepare, accumulate and furnish to the Members and the appropriate governmental authorities, as necessary, data and information sufficient to identify the market value of improvements in place as of each real property tax lien date, and will make application for appropriate exclusions from the capital costs of the Project for purposes of real property ad valorem taxes;
- (xiii) Using its best efforts to accomplish the timely completion of the Project in accordance with the approved Plans and Specifications and the time schedules for such completion approved by the Company; and
- (xiv) Performing and administering any and all other services and responsibilities of the Developer which are set forth in any other provision of this Agreement, or which are requested to be performed by the Company and are within the general scope of the services described herein.
- (b) The Developer's services shall be performed in the name of and on behalf of the Company; provided, however, that if the performance of any duty of the Developer set forth in this Agreement is beyond the reasonable control of the Developer, the Developer shall nonetheless be obligated to (i) use its best efforts to perform such duty, and (ii) promptly notify the Company that the performance of such duty is beyond its reasonable control.
- 3. Obligation to Complete Construction and to Pay Development Costs.

The Developer shall complete the construction of the Project or cause the same to be completed by the Completion Date in a good and workmanlike manner, free and clear of all mechanic's, materialmen's or similar liens, and shall equip the Project or cause the same to be equipped with all necessary and appropriate fixtures, equipment and articles of personal property, including refrigerators and ranges, all in accordance with the Plans and Specifications forming a part of the Construction Contract.

## 4. Development Fee.

(a) Subject to the provisions of this Section and in consideration of the performance by the Developer of the services described herein, the Developer shall receive from the Company, as its full and complete compensation for its services in connection with the development of the

Project, a fee in the amount of \$2,127,133.00 (the "Development Fee"), which Development Fee shall be paid by the Company as provided in this Section.

| (ł | o) | The Development | Fee will | be earned b | y the | Developer | as follows: |
|----|----|-----------------|----------|-------------|-------|-----------|-------------|
|----|----|-----------------|----------|-------------|-------|-----------|-------------|

- (i) The Developer shall have been deemed to have been earned, as of the date of this Agreement, twenty percent (20%) of the Development Fee for performing the following services:
- (A) Obtaining and analyzing a third party market study establishing sufficient market demand for the Project;
- (B) Obtaining and analyzing an environmental assessment of the Project including past uses of the adjoining properties;
  - (C) Obtaining an updated geotechnical evaluation of the Project;
- (D) Causing the Company to engage an architect to design the Project, negotiation of the architectural contract, and obtaining and reviewing complete design drawings and the Plans and Specifications; and
- (E) For assisting the Company in preparing various financial reports for the Project.
- (ii) Subject to such limitations as may be proposed by the Company's tax credit investor (the "Investor"), the Developer shall earn forty-five percent (45%) upon the closing of the Project construction loan and the balance of thirty-five percent (35%) of the Development Fee upon issuance of Certificates of Occupancy.
- (c) Except as otherwise provided herein, the Development Fee shall be paid from capital contributions of the Investor after payment of all third party Project development costs.
- (d) Any portion of the Development Fee which is not paid in accordance with subsection (c) above shall be paid to the Developer over a 13-year period from available cash of the Company pursuant to the Company's Operating Agreement.
- (e) All payments of Development Fee shall be paid, as they are received from the Company, pro rata as follows: fifty percent (50%) to SAHC and fifty percent (50%) to NHP.

## 5. Completion Date.

- (a) The term "Completion Date" shall mean a date to be determined upon the Company's closing with the Investor unless such date has been extended by reason of an "Unavoidable Delay," as hereinafter defined, at which Completion Date the Developer shall obtain a certificate(s) of occupancy, approving the Project as ready for occupancy pursuant to all applicable zoning and/or building codes or laws (the "Certificate of Occupancy").
- (b) The term "Unavoidable Delay" shall mean delays due to causes beyond the Developer's control, including, but not limited to, acts of God, hurricanes and other adverse weather conditions, including, but not limited to, days of loss time due to rain or flooding and adverse job site conditions caused by adverse weather, inability to obtain labor, strikes, lockouts, lack of materials (regardless of pricing), governmental restrictions, civil commotion, fire or unavoidable casualty.
- 6. Intentionally Deleted.
- 7. Waiver of Mechanic's Liens.

The Developer agrees that no mechanic's lien or materialmen's lien or claim shall be filed or maintained by it against the Project for or on account of any work heretofore or hereafter done or materials hereto fore or hereafter furnished by it under this Agreement. The Developer hereby waives and relinquishes all rights to file a mechanic's lien, claim, or notice of intention to file any lien or claim whether or not the right to file a lien or claim arises under a statute, and hereby further agrees to file all necessary and appropriate documents to evidence or record such waiver. The Developer further agrees to have any mechanic's or materialmen's liens which may be filed against the Project released or bonded to the satisfaction of the Company in accordance with the provisions of this Agreement. The Developer shall defend, indemnify, and save harmless the Company and its Partners from the claims, suits, or demands of any person, contractor, subcontractor, materialman, or supplier who shall claim any amount with respect to work performed or materials supplied to the Project beyond the total cost of construction. Concurrent with payment made to the Contractor or to any subcontractors, architects, structural or professional engineers, surveyors or any other parties entitled to file mechanic's liens in the State wherein the Project is located, waivers of liens from such parties shall first be secured by, or caused to be secured by, the Developer. Notwithstanding the foregoing, if the Developer determines that substandard or otherwise unsatisfactory work has been performed or substandard materials used by a contractor, subcontractor, materialman, or supplier, the Developer may withhold payment and permit a lien to be filed against the Project, so long as such action does not result in the Project being seized or the occurrence of a default under a mortgage lien, and bring appropriate legal action against such party, at the sole cost and expense of the Developer.

## 8. Notice of Default and Cure; Remedies.

If the Company determines that the Developer is in default of any representation, warranty or obligation of the Developer under this Agreement, the Company shall notify the Developer of such default in writing. The Developer shall have thirty (30) days from receipt of such notice to cure such default. If such default cannot be cured within such thirty day period, the Developer shall commence the cure within such period and shall diligently pursue such cure thereafter,

provided the cure is completed within ninety (90) days of receipt of such notice or such lesser period as is necessary to cure such default.

## 9. Prior Agreements.

Both parties acknowledge that the Development Fee provided for herein and the method of payment may be different from the development fee heretofore agreed to by said parties and represent, one to the other, that the Development Fee provided for herein is fair compensation for all services provided and to be provided by the Developer to the Company pursuant to this Agreement or any other agreement between said parties, whether or not superseded by this Agreement.

### 10. Notices.

All notices, consents, waivers, directions, requests or other instruments or communications provided for under this Agreement shall be in writing, signed by the party giving the same, and shall be deemed properly given if sent by express courier service, personal delivery, or by registered or certified United States mail, return receipt requested, postage prepaid and addressed to the parties at their respective addresses set forth on page 1 hereof, or to such other addresses as the parties may from time to time designate in writing in the manner set forth above.

## 11. Miscellaneous.

- (a) This Agreement shall be binding upon the parties hereto and their respective successors and permitted assigns. Neither the Company nor the Developer shall have the right to assign this Agreement to any person or entity without the prior written consent of the other.
- (b) The descriptive paragraph headings of this Agreement are inserted for convenience only and are not intended to and shall not be construed to limit, enlarge, or affect the scope or intent of this Agreement nor the meaning of any provision hereof.
- (c) Nothing in this Agreement shall be construed as establishing a Company or joint venture between the Company and the Developer.
- (d) All representations, warranties, covenants, agreements and indemnification set forth in this Agreement shall survive the completion of the Project.
- (e) This Agreement may not be modified, amended or revised, except by written instrument signed by each of the parties hereto.
- (f) This Agreement, and the application or interpretation hereof, shall by governed by and construed in accordance with the laws of the State of South Carolina.
- (g) The obligations and undertakings of the Developer set forth in this Agreement are made for the benefit of the Company and its members and shall not inure to the benefit of any

creditor of the Company other than a member, notwithstanding any pledge or assignment by the Company of this Agreement or any rights hereunder.

(h) This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

[SEPARATE SIGNATURE PAGE FOLLOWS]

## SEPARATE SIGNATURE PAGE TO DEVELOPMENT FEE AGREEMENT

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date and year first above written.

| COMPANY:                                                          |
|-------------------------------------------------------------------|
| Archibald Towers, LLC, a South Carolina limited liability company |
| By: SAHC Archibald Towers, LLC, Managing Member                   |
| By: Terril Bates, President                                       |
| DEVELOPER:                                                        |
| NHP Development, LLC, a South Carolina limited liability company  |
| By:                                                               |
| Name:<br>Title:                                                   |
| Housing Authority of the City of Spartanburg, SC                  |
| By: Terril Bates, Chief Executive Officer                         |

9



## Action Items & Resolution 2018-07

## Archibald Rutledge LIHTC Application 4%

Board of Commissioners Meeting Tuesday, February 27, 2018

## **RESOLUTION NO. 2018-07**

## ADOPTED BY THE BOARD OF COMMISSIONERS OF HOUSING AUTHORITY OF THE CITY OF SPARTANBURG, SC February 27, 2018

A duly noticed regular meeting of the Board of Commissioners of the Housing Authority of the City of Spartanburg, SC (the "Board" and "SHA") took place on February 27, 2018, at 2271 South Pine Street, Spartanburg, SC 29302.

The Board, after consideration and discussion of matters herein, hereby takes the following actions and adopts the following resolutions on behalf of SHA with respect to the redevelopment of Archibald Rutledge:

WHEREAS, SHA received HUD approval to complete a Public Housing portfolio conversion under the Rental Assistance Demonstration program to reposition all Public Housing communities;

WHEREAS, SHA has four remaining properties for which it must prepare redevelopment plans under RAD;

WHEREAS, SHA determined that a development partner was needed to assist with the redevelopment efforts of the remaining four properties and provide the necessary guarantees to finance the projects;

WHEREAS, following a June 13, 2017, Request for Qualifications seeking one or more development partners to redevelop various properties under the RAD Program, SHA selected NHP as the development partner for the redevelopment of Archibald Rutledge (the "Project");

WHEREAS, to finance the Project, SHA and NHP will submit a non-competitive 4% Low Income Housing Tax Credit Application to the South Carolina Housing Finance and Development Authority ("SCHFDA Application");

WHEREAS, the Board desires to authorize various SHA commitments and actions that are necessary for completion of the SCHFDA Application and to authorize Terril Bates, as Chief Executive Officer of SHA ("Bates"), to enter into, execute and deliver on behalf of SHA all agreements and documents necessary for submission of the SCHFDA Application;

WHEREAS, a development fee will be paid to the co-developers of the Project in the estimated amount of \$719,696 (the "Development Fee"); for the 4% transaction.

WHEREAS, in order to finance the Project, payment of a portion of the Development Fee, in an amount anticipated not to exceed \$360,000 (the "Deferred Amount"), will need to be deferred at an interest rate expected to be 2.66% zero percent (2.66%), and to be paid out of the net cash flow of the Project for a period no longer than ten (10) years (the "Deferred Amount Repayment Terms");

WHEREAS, SHA's share of both the Development Fee and the Deferred Amount is fifty percent (50%) of the total of each;

WHEREAS, the Board hereby approves the deferral and desires to authorize Bates to enter into and execute and deliver the Development Fee Agreement in substantially the form attached hereto as Exhibit A;

WHEREAS, SHA intends to lease the real property upon which Archibald Rutledge sits to Archibald Towers, LLC, the newly formed owner entity in which an affiliate of SHA shall own a membership interest and options and rights of first refusal with to purchase the complete project at the conclusion of the tax credit compliance period;

WHEREAS, insofar Archibald Towers, LLC must demonstrate Project site control for purposes of the SCHFDA Application, SHA desires to grant Archibald Towers, LLC an option to lease the Archibald Rutledge real property and certain portions of the improvements thereon for 99 years at \$10.00 per year, said option to expire on December 31, 2018;

WHEREAS, the Board desires to authorize Bates to enter into, execute, and deliver the Option to Ground Lease in substantially the form attached hereto as Exhibit B;

WHEREAS, SHA desires to provide financial assistance in connection with the preparation of SCHFDA Application by way of a predevelopment loan in an amount not to exceed \$60,000 with disbursements of loan proceeds limited to 50% until receipt of Low Income Housing Tax Credits; and 75% after receipt of LIHTC.

WHEREAS, the Board desires to authorize Bates to enter into, execute and deliver all necessary documents in connection with the Predevelopment Loan Agreement in substantially the form attached hereto as Exhibit C.

NOW, THEREFORE, BE IT RESOLVED that SHA be and hereby is authorized to take the following actions:

- 1. Submit the SCHFDA Application as Co-Developer with NHP for Archibald Rutledge.
- 2. Enter into a Development Fee Agreement in substantially the form attached hereto as Exhibit A, subject to final review by SHA legal counsel.
- 3. Enter into an Option to Ground Lease the real property at Archibald Rutledge in substantially the form attached hereto as Exhibit B, subject to final review by SHA legal counsel.
- 4. Enter into a Predevelopment Loan Agreement with NHP or it's affiliate in the amount of \$60,000 with disbursements of loan proceeds limited to 50% until receipt of Low Income Housing Tax Credits, in substantially the form attached hereto as Exhibit C, subject to final review by SHA legal counsel.
- 5. Commit 42 RAD Project Based Vouchers to the Project at rents established by the U.S. Department of Housing and Urban Development under the RAD Program.

BE IT FURTHER RESOLVED, that Bates be, and hereby is, authorized, directed, and empowered in the name and on behalf of SHA to do all acts necessary and to execute, perform and deliver all necessary documents in connection with the foregoing resolutions, including all documents, instruments, agreements and other papers as may reasonably be required to carry out its terms and in such form as may be deemed necessary, appropriate, or advisable by Bates, the execution thereof to be conclusive evidence of such necessity, appropriateness, or advisability.

## RECORDING OFFICER'S CERTIFICATION

I, Chuck White, the duly appointed Chairman of the Board of Commissioners of Housing Authority of the City of Spartanburg, SC, do hereby certify that this resolution was properly adopted at a duly noticed regular meeting of Board of Commissioners of the Housing Authority of the City of Spartanburg, SC, held on February 27, 2018.

Chuck White, CHAIR

ATTEST:

SECRETARY
FOR CLERK USE ONLY
RESOLUTION NO. 2018-07

DATE ADOPTED: February 27, 2018

## DEVELOPMENT FEE (4%) AGREEMENT

THIS DEVELOPMENT FEE AGREEMENT (the "Agreement") made effective as of the 27<sup>th</sup> day of February, 2018, by and among Archibald Towers, LLC, a South Carolina limited liability company, with its principal place of business at 2271 South Pine Street, Spartanburg, SC 29302, (the "Company"), NHP Development, LLC, a South Carolina limited liability company, with its principal place of business at 22 E 42<sup>nd</sup> St Suite 4900, N.Y., N.Y. 10168 ("NHP") and the Housing Authority of the City of Spartanburg, SC, a South Carolina body corporate and politic, ("SHA"), with its principal place of business at 2271 S. Pine Street, Spartanburg, SC 29302 (NHP and SHA, collectively referred to herein as the "Developer").

## WITNESSETH

WHEREAS, the Company has been formed to redevelop, improve, maintain, own, operate, and otherwise deal with an affordable housing project utilizing low-income housing tax credits (the "Tax Credits") to be known as Archibald Rutledge, located in Spartanburg, South Carolina (the "Project");

WHEREAS, the Developer has experience in construction and rehabilitation of real property and in developing affordable housing for low-income families; and

WHEREAS, each of the parties hereto desires to memorialize the understanding of the parties with respect to the development of the Project;

NOW THEREFORE, in consideration of the mutual promises and covenants contained herein, and intending to be legally bound hereby, the Company and the Developer hereby agree as follows:

## 1. Agreement to Act as Developer.

The Company hereby retains the Developer, and the Developer hereby agrees with the Company, to serve as the developer on behalf of the Company with respect to the Project upon the terms and conditions hereinafter set forth.

## 2. Development Services.

- (a) The Developer shall oversee the development and construction of the Project and perform the services and carry out the responsibilities with respect to the Project as are set forth herein, and such additional duties and responsibilities as are reasonably within the general scope of such services and responsibilities and are designated from time to time by the Members of the Company on behalf of the Company, including but not limited to:
- (i) Preparing and submitting to the Company for approval a Project budget (the "Budget") and Project plans and specifications (the "Plans and Specifications");

- (ii) Obtaining construction financing on behalf of the Company in an amount sufficient to fund the construction of the Project pursuant to the Budget and the Plans and Specifications (such financing is referred to hereinafter as the "Financing");
- (iii) Causing a qualified party to prepare a market study of the area in which the Project is situated to determine the demand for low-income housing in that area;
- (iv) Causing a qualified party to conduct a Phase I environmental assessment survey of the Project;
- (v) Negotiating and causing to be executed in the name or on behalf of the Company agreements for architectural, engineering, testing or consulting services for the Project, and any agreements for the construction of any improvement or tenant improvements to be constructed or installed by the Company, or the furnishing of any supplies, materials, machinery or equipment therefor, or any amendments thereof, provided that no agreement shall be executed, nor a binding commitment made, until the terms and conditions thereof and the party with whom the agreement is to be made shall have been approved by the Company, unless the terms, conditions, and parties comply with guidelines issued by the Members concerning such agreements;
- (vi) Assisting the Company in dealing with neighborhood groups, local organizations, abutters and other parties interested in the Project;
- (vii) Establishing and implementing appropriate administrative and financial controls for the design and construction of the Project, including but not limited to:
- (A) coordination and administration of the Project's architect, the general contractor, and other contractors, professionals and consultants employed in connection with the design or rehabilitation of the Project;
- (B) administration of any construction contracts on behalf of the Company;
- (C) rendering such advice and assistance as will aid in developing economical, efficient, and desirable design and construction procedures;
- (D) rendering of advice and recommendations as to the selection procedures for, and selection of, subcontractors and suppliers;
- (E) review and submission to the Company for approval of all requests for payment under any architectural agreement, general contractor's agreement, or loan agreement with any lending institution providing funds for the benefit of the Project;
- (F) submission of suggestions or requests for changes which could in any reasonable manner improve the design, efficiency or cost of the Project;

- (G) applying for and maintaining in full force and effect any and all governmental permits and approvals required for the lawful construction of the Project;
- (H) complying with all terms and conditions applicable to the Company or the Project contained in any governmental permit or approval required or obtained for the lawful construction of the Project, or in any insurance policy affecting or covering the Project;
- (I) furnishing such consultation and advice relating to the construction and development of the Project as may be reasonably requested from time to time by the Company;
- (J) keeping the Company fully informed on a regular basis of the progress of the design and construction of the Project, including the preparation of such reports and financial documents as are provided for herein or as may reasonably be requested by the Company; and
- (K) at the Company's expense, filing on behalf of and for the Company any notices of completion of any improvement(s) and taking such actions as may be required to obtain any certificates of occupancy or equivalent documents required to permit the occupancy of dwelling units and other space in the Project;
- (viii) Inspecting the progress of the course of construction of the Project, including verification of the materials and labor being furnished to and on such construction so as to be fully competent to approve or disapprove requests for payment made by the architect and the general contractor, or by any other parties with respect to the design and construction of the Project, and in addition to verify that the same is being carried out substantially in accordance with the plans and specifications approved by the Company or, in the event that the same is not being so carried out, to promptly notify the Company;
- (ix) To the extent requested to do so by the Company, but in any event not less frequently than quarterly, preparing and distributing to the Company a critical path schedule, and periodic updates thereto as necessary to reflect any material changes, other design or construction cost estimates as required by the Company, and financial accounting reports, including monthly progress reports on the quality, progress and cost of construction and recommendations as to the drawing of funds from any loans arranged by the Company to cover the cost of design and construction of the Project;
- (x) Assisting the Company in obtaining and maintaining insurance coverage for the Project, the Company and its employees during the development phase which insurance shall include general public liability insurance covering claims for personal injury, or property damage, occurring in or upon the Project property or the streets, passageways, curbs and vaults adjoining the property and all insurance typical in similar construction projects. Such insurance shall be in an amount and issued by a carrier approved by the Company;
- (xi) During the construction and development period of the Project, complying with all applicable present and future laws, ordinances, orders, rules, regulations and requirements (hereinafter called "laws") of all Federal, state and municipal governments, courts, departments,

commissions, boards and offices, any national or local Board of Fire Underwriters or Insurance Services Offices having jurisdictions in the county in which the Project is located or any other body exercising functions similar to those of any of the foregoing, or any insurance carriers providing any insurance for the Company or the Project, which may be applicable to the Project or any part thereof. Any such compliance undertaken by the Developer on behalf of and in the name of the Company, in accordance with the provisions of this Agreement, shall be at the Company's expense. The Developer shall likewise ensure that all agreements between the Company and independent contractors comply with all such applicable laws;

- (xii) Assembling and retaining all contracts, agreements and other records and data as may be necessary to carry out the Developer's functions hereunder. The Developer will prepare, accumulate and furnish to the Members and the appropriate governmental authorities, as necessary, data and information sufficient to identify the market value of improvements in place as of each real property tax lien date, and will make application for appropriate exclusions from the capital costs of the Project for purposes of real property ad valorem taxes;
- (xiii) Using its best efforts to accomplish the timely completion of the Project in accordance with the approved Plans and Specifications and the time schedules for such completion approved by the Company; and
- (xiv) Performing and administering any and all other services and responsibilities of the Developer which are set forth in any other provision of this Agreement, or which are requested to be performed by the Company and are within the general scope of the services described herein.
- (b) The Developer's services shall be performed in the name of and on behalf of the Company; provided, however, that if the performance of any duty of the Developer set forth in this Agreement is beyond the reasonable control of the Developer, the Developer shall nonetheless be obligated to (i) use its best efforts to perform such duty, and (ii) promptly notify the Company that the performance of such duty is beyond its reasonable control.
- 3. Obligation to Complete Construction and to Pay Development Costs.

The Developer shall complete the construction of the Project or cause the same to be completed by the Completion Date in a good and workmanlike manner, free and clear of all mechanic's, materialmen's or similar liens, and shall equip the Project or cause the same to be equipped with all necessary and appropriate fixtures, equipment and articles of personal property, including refrigerators and ranges, all in accordance with the Plans and Specifications forming a part of the Construction Contract.

## 4. Development Fee.

(a) Subject to the provisions of this Section and in consideration of the performance by the Developer of the services described herein, the Developer shall receive from the Company, as its full and complete compensation for its services in connection with the development of the

Project, a fee in the amount of \$2,127,133.00 (the "Development Fee"), which Development Fee shall be paid by the Company as provided in this Section.

| (ł | o) | The Development | Fee will | be earned b | y the | Developer | as follows: |
|----|----|-----------------|----------|-------------|-------|-----------|-------------|
|----|----|-----------------|----------|-------------|-------|-----------|-------------|

- (i) The Developer shall have been deemed to have been earned, as of the date of this Agreement, twenty percent (20%) of the Development Fee for performing the following services:
- (A) Obtaining and analyzing a third party market study establishing sufficient market demand for the Project;
- (B) Obtaining and analyzing an environmental assessment of the Project including past uses of the adjoining properties;
  - (C) Obtaining an updated geotechnical evaluation of the Project;
- (D) Causing the Company to engage an architect to design the Project, negotiation of the architectural contract, and obtaining and reviewing complete design drawings and the Plans and Specifications; and
- (E) For assisting the Company in preparing various financial reports for the Project.
- (ii) Subject to such limitations as may be proposed by the Company's tax credit investor (the "Investor"), the Developer shall earn forty-five percent (45%) upon the closing of the Project construction loan and the balance of thirty-five percent (35%) of the Development Fee upon issuance of Certificates of Occupancy.
- (c) Except as otherwise provided herein, the Development Fee shall be paid from capital contributions of the Investor after payment of all third party Project development costs.
- (d) Any portion of the Development Fee which is not paid in accordance with subsection (c) above shall be paid to the Developer over a 13-year period from available cash of the Company pursuant to the Company's Operating Agreement.
- (e) All payments of Development Fee shall be paid, as they are received from the Company, pro rata as follows: fifty percent (50%) to SAHC and fifty percent (50%) to NHP.

## 5. Completion Date.

- (a) The term "Completion Date" shall mean a date to be determined upon the Company's closing with the Investor unless such date has been extended by reason of an "Unavoidable Delay," as hereinafter defined, at which Completion Date the Developer shall obtain a certificate(s) of occupancy, approving the Project as ready for occupancy pursuant to all applicable zoning and/or building codes or laws (the "Certificate of Occupancy").
- (b) The term "Unavoidable Delay" shall mean delays due to causes beyond the Developer's control, including, but not limited to, acts of God, hurricanes and other adverse weather conditions, including, but not limited to, days of loss time due to rain or flooding and adverse job site conditions caused by adverse weather, inability to obtain labor, strikes, lockouts, lack of materials (regardless of pricing), governmental restrictions, civil commotion, fire or unavoidable casualty.
- 6. Intentionally Deleted.
- 7. Waiver of Mechanic's Liens.

The Developer agrees that no mechanic's lien or materialmen's lien or claim shall be filed or maintained by it against the Project for or on account of any work heretofore or hereafter done or materials hereto fore or hereafter furnished by it under this Agreement. The Developer hereby waives and relinquishes all rights to file a mechanic's lien, claim, or notice of intention to file any lien or claim whether or not the right to file a lien or claim arises under a statute, and hereby further agrees to file all necessary and appropriate documents to evidence or record such waiver. The Developer further agrees to have any mechanic's or materialmen's liens which may be filed against the Project released or bonded to the satisfaction of the Company in accordance with the provisions of this Agreement. The Developer shall defend, indemnify, and save harmless the Company and its Partners from the claims, suits, or demands of any person, contractor, subcontractor, materialman, or supplier who shall claim any amount with respect to work performed or materials supplied to the Project beyond the total cost of construction. Concurrent with payment made to the Contractor or to any subcontractors, architects, structural or professional engineers, surveyors or any other parties entitled to file mechanic's liens in the State wherein the Project is located, waivers of liens from such parties shall first be secured by, or caused to be secured by, the Developer. Notwithstanding the foregoing, if the Developer determines that substandard or otherwise unsatisfactory work has been performed or substandard materials used by a contractor, subcontractor, materialman, or supplier, the Developer may withhold payment and permit a lien to be filed against the Project, so long as such action does not result in the Project being seized or the occurrence of a default under a mortgage lien, and bring appropriate legal action against such party, at the sole cost and expense of the Developer.

## 8. Notice of Default and Cure; Remedies.

If the Company determines that the Developer is in default of any representation, warranty or obligation of the Developer under this Agreement, the Company shall notify the Developer of such default in writing. The Developer shall have thirty (30) days from receipt of such notice to cure such default. If such default cannot be cured within such thirty day period, the Developer shall commence the cure within such period and shall diligently pursue such cure thereafter,

provided the cure is completed within ninety (90) days of receipt of such notice or such lesser period as is necessary to cure such default.

## 9. Prior Agreements.

Both parties acknowledge that the Development Fee provided for herein and the method of payment may be different from the development fee heretofore agreed to by said parties and represent, one to the other, that the Development Fee provided for herein is fair compensation for all services provided and to be provided by the Developer to the Company pursuant to this Agreement or any other agreement between said parties, whether or not superseded by this Agreement.

### 10. Notices.

All notices, consents, waivers, directions, requests or other instruments or communications provided for under this Agreement shall be in writing, signed by the party giving the same, and shall be deemed properly given if sent by express courier service, personal delivery, or by registered or certified United States mail, return receipt requested, postage prepaid and addressed to the parties at their respective addresses set forth on page 1 hereof, or to such other addresses as the parties may from time to time designate in writing in the manner set forth above.

## 11. Miscellaneous.

- (a) This Agreement shall be binding upon the parties hereto and their respective successors and permitted assigns. Neither the Company nor the Developer shall have the right to assign this Agreement to any person or entity without the prior written consent of the other.
- (b) The descriptive paragraph headings of this Agreement are inserted for convenience only and are not intended to and shall not be construed to limit, enlarge, or affect the scope or intent of this Agreement nor the meaning of any provision hereof.
- (c) Nothing in this Agreement shall be construed as establishing a Company or joint venture between the Company and the Developer.
- (d) All representations, warranties, covenants, agreements and indemnification set forth in this Agreement shall survive the completion of the Project.
- (e) This Agreement may not be modified, amended or revised, except by written instrument signed by each of the parties hereto.
- (f) This Agreement, and the application or interpretation hereof, shall by governed by and construed in accordance with the laws of the State of South Carolina.
- (g) The obligations and undertakings of the Developer set forth in this Agreement are made for the benefit of the Company and its members and shall not inure to the benefit of any

creditor of the Company other than a member, notwithstanding any pledge or assignment by the Company of this Agreement or any rights hereunder.

(h) This Agreement may be executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

[SEPARATE SIGNATURE PAGE FOLLOWS]

## SEPARATE SIGNATURE PAGE TO DEVELOPMENT FEE AGREEMENT

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date and year first above written.

| <u>COMPANY:</u>                                                   |  |  |
|-------------------------------------------------------------------|--|--|
| Archibald Towers, LLC, a South Carolina limited liability company |  |  |
| By: SAHC Archibald Towers, LLC, Managing Member                   |  |  |
| By: Terril Bates, President                                       |  |  |
| DEVELOPER:                                                        |  |  |
| NHP Development, LLC, a South Carolina limited liability company  |  |  |
| By:<br>Name:<br>Title:                                            |  |  |
| Housing Authority of the City of Spartanburg, SC                  |  |  |
| By:  Terril Bates, Chief Executive Officer                        |  |  |
| Torri Ducos, Chief L'Account Officel                              |  |  |



# Action Items & Resolution 2018-08

## Archibald Landing —Option to Lease

Board of Commissioners Meeting Tuesday, February 27, 2018



February 27, 2018

The Housing Authority of the City of Spartanburg Spartanburg, SC 29302

## HONORABLE MEMBERS IN SESSION:

Resolution-2018-08

SUBJECT: Archibald Landing, Option to Lease

## **RECOMMENDATION:**

Authorize the President to take actions necessary to execute an Option to Lease for Archibald Landing.

## **CONTACT PERSON:**

Terril Bates President 864-598-6010

## **SUMMARY:**

The SHA contracted with NHP in the redevelopment of Archibald Rutledge Apartments. An option to lease is required as part of the development process.

## FINANCIAL CONSIDERATIONS:

Funds to support this project are available through the HUD approved Capital Fund grant.

## POLICY CONSIDERATIONS:

The SAHC Board of Commissioners is required to provide approval for the execution of an option to lease.

| Respectfully Submitted, _ |                                              |
|---------------------------|----------------------------------------------|
| •                         | Terril Bates, CEO                            |
|                           | Housing Authority of the City of Spartanburg |

## Resolution 2018-08 – Option to Lease Archibald Landing

This document prepared by and after recording shall be returned to:

Horton Law Firm, PA 307 Pettigru Street Greenville, SC 29601 Attention: Bo Campbell

This space reserved for Recorder's use only.

## **OPTION TO LEASE**

**THIS OPTION TO LEASE** (this "Option") is made and entered in to as of this day of February, 2018, by and between the Housing Authority of the City of Spartanburg, SC ("SHA"), a public body corporate and politic, organized and existing under the laws of the State of South Carolina, and Archibald Landing, LLC, a South Carolina limited liability company ("Optionee").

## WITNESSETH:

**WHEREAS**, SHA and Optionee have entered into that certain Master Development Agreement effective February 27th, 2018 ("MDA"), pursuant to which SHA has selected Optionee to redevelop certain property in the City of Spartanburg, South Carolina known as "Archibald Rutledge;"

**WHEREAS**, in furtherance of the terms of the MDA and as described hereinafter, SHA and Optionee desire to enter into a ground lease of the Archibald Rutledge site, the same being the 7.045 acre parcel of land described in Exhibit A attached hereto and incorporated herein by reference (the "Parcel"), the intent being that the Optionee redevelop floors 1-5 of the existing improvements by way of;

**WHEREAS**, Optionee is a South Carolina limited liability company organized for purposes of leasing the Parcel from SHA and redeveloping the Parcel pursuant to the terms of the MDA:

WHEREAS, Optionee is an "Owner Entity" as defined in the MDA; and

**WHEREAS**, pursuant to this Option SHA shall grant to Optionee an option to lease the Parcel as a development site under the MDA.

**NOW THEREFORE**, in consideration of One Dollar (\$1.00) and the mutual covenants

by SHA and Optionee and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, SHA and Optionee agree as follows:

- 1. Option: At any time on or before December 31, 2018, as such date may be extended by SHA at the request of Optionee (as so extended, the "Option Deadline"). Optionee shall have the right and option to lease the Parcel pursuant to the terms and conditions contained in a ground lease ("Lease") to be negotiated between SHA and Optionee or to acquire the Parcel upon such other such terms as SHA and Optionee shall agree to in writing. Optionee may exercise the option granted herein upon written notice to SHA at any time on or before the Option Deadline. Following Optionee's exercise of the option granted herein, SHA and Optionee shall execute the Lease at least thirty (30) days prior to the date that the Lease shall become effective between SHA and Optionee.
- 2. Terms and Conditions of the Lease: SHA and Optionee shall negotiate in good faith to finalize the terms and conditions of the Lease no later than the Option Deadline. The Lease shall contain the following basic terms: (a) the Lease shall be for a term of ninety-nine (99) years (the "Term"); (b) the Lease shall permit Optionee to construct and own the improvements on the Parcel pursuant to the MDA; (c) the Lease shall contain terms that permit financing of the improvements as contemplated by the MDA; and (d) the Lease shall contain such terms and conditions as are usual and customary for similar transactions. In the event Optionee shall fail to exercise the option as provided in Section 1 above, and notwithstanding anything contained herein to the contrary, this Option shall terminate, whereupon neither of the parties shall have any further rights, claims or liabilities under this Option. Nothing contained in this Option shall amend or modify the terms contained in the MDA.
- **Rent:** The rent payable under the Lease shall be \$10.00 per year for the Term to be paid in full upon closing of the Project financing and execution of the Lease.
- **4. Time of Essence**: Time is of the essence of this option.
- **Notices**: Any and all notices, elections, demands or communications permitted or required to be made under this Option shall be in writing, signed by the party giving such notice, and shall be delivered in person or sent by registered or certified mail, to the other party hereto. The date of the personal delivery or the date of the mailing, as the case may be, shall be the date that such notice or election shall be deemed to have been given. For the purpose of this Option:

If to SHA: Housing Authority of the City of Spartanburg, SC

2271 Pine Street

Spartanburg, SC 29302 Attention: Terril Bates, CEO

With a copy to: Horton Law Firm, PA

307 Pettigru Street Greenville, SC 29601 Attention: Bo Campbell

If to the Optionee: Archibald Landing, LLC

2271 Pine Street

Spartanburg, SC 29302

Attention: Terril Bates, President

With a copy to: Blanco, Tackabery and Matamoros, P.A.

110 S. Stratford Road, Suite 500 Winston-Salem, NC 27104 Attention: Carolyn Scogin

- **6. Choice of Law:** This Option shall be governed by and construed in accordance with the laws of the State of South Carolina.
- 7. Successors and Assigns: The covenants and conditions herein contained inure to and bind the heirs, successors, executors, administrators and assigns of the parties hereto; provided, however, the Optionee shall not assign its interest in the Option without the prior written consent of SHA.
- 8. Counterparts: This Option may be executed in multiple original counterparts, each of which shall constitute an original document binding upon the parties signing the same. It shall not be necessary that all parties sign all counterparts and this Option shall be binding if each party shall have executed at least one counterpart.
- **9. Recording**: This Option may be recorded against the Parcel at the expense of Optionee.

I, Chuck White, the duly appointed Chairman of the Board of Commissioners of Housing Authority of the City of Spartanburg, SC, do hereby certify that this resolution was properly adopted at a duly noticed regular meeting of Board of Commissioners of the Housing Authority of the City of Spartanburg, SC, held on February 27, 2018.

Chuck White, CHAIR

ATTEST:

SECRETARY
FOR CLERK USE ONLY
RESOLUTION NO. 2018-08

DATE ADOPTED: February 27, 2018



## Action Items & Resolution 2018-09

Archibald Towers —Option to Lease

Board of Commissioners Meeting Tuesday, February 27, 2018



February 27, 2018

The Housing Authority of the City of Spartanburg Spartanburg, SC 29302

## HONORABLE MEMBERS IN SESSION:

Resolution-2018-09

**SUBJECT: Archibald Towers, Option to Lease** 

## **RECOMMENDATION:**

Authorize the President to take actions necessary to execute an Option to Lease for Archibald Towers.

## **CONTACT PERSON:**

Terril Bates President 864-598-6010

## **SUMMARY:**

The SHA contracted with NHP in the redevelopment of Archibald Rutledge Apartments. An option to lease is required as part of the development process.

## FINANCIAL CONSIDERATIONS:

Funds to support this project are available through the HUD approved Capital Fund grant.

## **POLICY CONSIDERATIONS:**

The SAHC Board of Commissioners is required to provide approval for the execution of an option to lease.

| Respectfully Submitted, _ |                                              |
|---------------------------|----------------------------------------------|
| •                         | Terril Bates, CEO                            |
|                           | Housing Authority of the City of Spartanburg |

**RESOLUTION NO. 2018-09** 

## Resolution No. 2018-09

This document prepared by after and recording shall be returned to: Η or to n La W Fi r m, P A 30 7 Pe tti gr u St re et Gre envi lle, SC 296 01 Atte ntio n: Bo Ca mpb

ell

This space reserved for Recorder's use only.

**THIS OPTION TO LEASE** (this "Option") is made and entered in to as of this day of February, 2018, by and between the Housing Authority of the City of Spartanburg, SC ("SHA"), a public body corporate and politic, organized and existing under the laws of the State of South Carolina, and Archibald Towers, LLC, a South Carolina limited liability company ("Optionee").

## WITNESSETH:

**WHEREAS**, SHA and Optionee have entered into that certain Development Fee Agreement effective February 27, 2018 ("DFA"), pursuant to which SHA has selected Optionee to redevelop certain property in the City of Spartanburg, South Carolina known as "Archibald Rutledge;"

WHEREAS, in furtherance of the terms of the DFA and as described hereinafter, SHA and Optionee desire to enter into a ground lease of the Archibald Rutledge site, the same being the 7.045 acre parcel of land described in Exhibit A attached hereto and incorporated herein by reference (the "Parcel"), the intent being that the Optionee redevelop the improvements using a mixed finance approach including a 4% or 9% Low Income Housing Tax Credits;

**WHEREAS**, Optionee is a South Carolina limited liability company organized for purposes of leasing the Parcel from SHA and redeveloping the Parcel pursuant to the terms of the DFA;

WHEREAS, Optionee is an "Owner Entity" as defined in the DFA; and

**WHEREAS**, pursuant to this Option SHA shall grant to Optionee an option to lease the Parcel as a development site under the DFA.

**NOW THEREFORE**, in consideration of One Dollar (\$1.00) and the mutual covenants by SHA and Optionee and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, SHA and Optionee agree as follows:

1. Option. At any time on or before December 31, 2018, as such date may be extended by SHA at the request of Optionee (as so extended, the "Option Deadline"). Optionee shall have the right and option to lease the Parcel pursuant to the terms and conditions contained in a ground lease ("Lease") to be negotiated between SHA and Optionee or to acquire the Parcel upon such other such terms as SHA and Optionee shall agree to in writing. Optionee may exercise the option granted herein upon written notice to SHA at any time on or before the Option Deadline. Following Optionee's exercise of the option granted herein, SHA and Optionee shall execute the Lease at least thirty (30) days prior to the date that the Lease shall become effective between SHA and Optionee.

- 2 Terms and Conditions of the Lease. SHA and Optionee shall negotiate in good faith to finalize the terms and conditions of the Lease no later than the Option Deadline. The Lease shall contain the following basic terms: (a) the Lease shall be for a term of ninety-nine (99) years (the "Term"); (b) the Lease shall permit Optionee to construct and own the improvements on the Parcel pursuant to the DFA; (c) the Lease shall contain terms that permit financing of the improvements as contemplated by the DFA; and (d) the Lease shall contain such terms and conditions as are usual and customary for similar transactions. In the event Optionee shall fail to exercise the option as provided in Section 1 above, and notwithstanding anything contained herein to the contrary, this Option shall terminate, whereupon neither of the parties shall have any further rights, claims or liabilities under this Option. Nothing contained in this Option shall amend or modify the terms contained in the DFA.
- 3. **Condominium For Property**. Each of Optionee and SHA recognize that Optionee's plans for financing the may require the division of the property into two condominiums units (the "Condominium") so Optionee may hold and acquire a distinct condominium unit within the Property that contains approximately 74,000 gross square feet and an undivided interest in the common area property (the "Condo Unit A") and Optionee can assign the right to acquire a second condominium unit within the Property that contains approximately TBD gross square feet] and an undivided interest in the common area property (the "Condo Unit B"). Optionee will bear all costs associated with creating such Condominium. SHA agrees to provide Purchaser access to the Property to prepare condominium plats and plans. Optionee may initiate the steps necessary for the creation of the Condominium, but Optionee and SHA agree to wait until Closing before creation of the Condominium and neither Optionee nor SHA may record any of the Condominium documents or take any other final action toward the final imposition of the Condominium until closing. In addition, during the process of creating the Condominium, Optionee will not incur or agree to any obligations that would be a liability or obligation of SHA or binding upon the Parcel or SHA in the event that Closing under this Agreement does not take place. SHA will cooperate fully with Purchaser in creating the Condominium and on any documentation required to implement the foregoing and will not do anything to prevent the creation of the Condominium. SHA agrees to execute and subject its interest in the Lease or Leases to the Condominium and related documents.
- **Rent:** The rent payable under the Lease shall be \$10.00 per year for the Term to be paid in full upon closing of the Project financing and execution of the Lease.
- **5. Time of Essence**: Time is of the essence of this option.
- **Notices:** Any and all notices, elections, demands or communications permitted or required to be made under this Option shall be in writing,

signed by the party giving such notice, and shall be delivered in person or sent by registered or certified mail, to the other party hereto. The date of the personal delivery or the date of the mailing, as the case may be, shall be the date that such notice or election shall be deemed to have been given. For the purpose of this Option:

### If to SHA:

Housing Authority of the City of Spartanburg 2271 S Pine Street Spartanburg, S. C. 29302 Attention: Terril Bates, CEO

## With a copy to:

Horton Law Firm, PA 307 Pettigru Street Greenville, SC 29601 Attention: Bo Campbell

## If to the Optionee:

Archibald Towers, LLC 2271 Pine Street Spartanburg, SC 29302 Attention: Terril Bates, President

## With a copy to:

Blanco, Tackabery and Matamoros, P.A. 110 S. Stratford Road, Suite 500 Winston-Salem, NC 27104 Attention: Carolyn Scogin

- 7. Choice of Law: This Option shall be governed by and construed in accordance with the laws of the State of South Carolina.
- **Successors and Assigns**: The covenants and conditions herein contained inure to and bind the heirs, successors, executors, administrators and assigns of the parties hereto; provided, however, the Optionee shall not assign its interest in the Option without the prior written consent of SHA.
- Qunterparts: This Option may be executed in multiple original counterparts, each of which shall constitute an original document binding upon the parties signing the same. It shall not be necessary that all parties sign all counterparts and this Option shall be binding if each party shall have executed at least one counterpart.
- **10. Recording**: This Option may be recorded against the Parcel at the expense of Optionee.

#### RECORDING OFFICER'S CERTIFICATION

I, Chuck White, the duly appointed Chairman of the Board of Commissioners of Housing Authority of the City of Spartanburg, SC, do hereby certify that this resolution was properly adopted at a duly noticed regular meeting of Board of Commissioners of the Housing Authority of the City of Spartanburg, SC, held on February 27, 2018.

Charles White, CHAIR

ATTEST:

SECRETARY

FOR CLERK USE ONLY RESOLUTION NO. 2018-09

DATE ADOPTED: February 27, 2018

[signature pages follow]

**IN WITNESS WHEREOF**, the parties herein have hereunto set their hand and seal the day and year first above written.

|                                                                                                                                                                                     | OUSING AUTHORITY OF THE CITY OF PARTANBURG, SC  By:                                                                                                                                                                                                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                                                                                     | Terril Bates, Chief Executive Officer                                                                                                                                                                                                                                                                                                                 |
|                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                       |
| STATE OF SOUTH CAROLINA )                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                       |
| COUNTY OF SPARTANBURG )                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                       |
| Terril Bates, personally known to me to be the of the City of Spartanburg, SC (the "Authori person whose name is subscribed to the fore person and acknowledged that she signed and | and for the County and State aforesaid, certify that e Chief Executive Officer of the Housing Authority ity"), and personally known to me to be the same going instrument, appeared before me this day in d delivered the said instrument in her capacity as see and voluntary act and deed and as the free and suses and purposes therein set forth. |
| Given under my hand and official seal                                                                                                                                               | thisday of February, 2018.                                                                                                                                                                                                                                                                                                                            |
|                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                       |
|                                                                                                                                                                                     | Notary Public                                                                                                                                                                                                                                                                                                                                         |
| My Commission expires:                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                       |

#### **OPTIONEE:**

#### ARCHIBALD LANDING, LLC

| By:                                                   |
|-------------------------------------------------------|
| Its:                                                  |
| By:                                                   |
| Its:                                                  |
|                                                       |
|                                                       |
| STATE OF SOUTH CAROLINA )                             |
| COUNTY OF)                                            |
| I,                                                    |
| GIVEN under my hand and notarial seal thisday of2018. |
|                                                       |
| Notary Public                                         |
| My commission expires:                                |
|                                                       |

#### EXHIBIT A

THE PARCEL IS A PORTION OF THE FOLLOWING DESCRIBED PROPERTY AND IS MORE PARTICULARLY SHOWN ON EXHIBIT B ATTACHED HERETO AND INCORPORATED HEREIN BY REFERENCE



# Action Items & Resolution 2018-12

Unit Turns Contract Extension

Board of Commissioners Meeting Tuesday, February 27, 2018



February 27, 2018

Spartanburg Housing Authority Spartanburg, SC 29302

#### HONORABLE MEMBERS IN SESSION:

#### **SUBJECT:**

**Authorization of Unit Turns Contract Extension Resolution 2018-12** 

#### **RECOMMENDATION:**

Authorize the CEO Director to issue a contract extension for Unit Turn contracts with the following vendors: Milton Turn Key, NTE \$35,000 annually for one additional year; Upstate Multi-Service, NTE \$35,000 annually for one additional year; and TLAQK, NTE \$35,000 annually for one additional year.

#### **CONTACT PERSON:**

Jessica M. Holcomb Deputy Director of Asset Management and Special Projects 864-598-6023

#### **SUMMARY:**

On February 16, 2016, the SHA Board of Commissioners approved Resolution 2016-15 awarding three Unit Turn Contractors a cumulative contract not to exceed \$150,000 for the first year of the contract and NTE \$75,000 in the second year. In March 2017, we entered year two of this contract with the anticipation that our year two will reflect similar totals as year one.

#### **BACKGROUND:**

SHA occasionally relies on contractors to assist with the preparation of units for re-leasing when move-out conditions exist that exceed the skill of SHA staff. Additionally, there are needs for repair or construction in occupied units when a major plumbing, cabinetry, or carpentry issue arises. Repairs or modifications to common areas or AMP offices may also require contractor services.

SHA anticipates that maintenance staff will be more engaged in the preparation of units than has been required in the past. Contractors will be used in those instances where maintenance cannot complete the unit in a reasonable period of time. Vacant units impact PHAS scoring, and certainly impact tenants waiting to move into the unit. Contractors may also be used when the level of repair exceeds the skill level of available staff.

Resolution #2018-12 February 27, 2018 Page 2

Staff will contact vendors based on their availability and pricing. A lack of availability from two of the three vendors in year one, resulted in an increase in the contractor for Upstate Multi-Service in year two. These conditions remain and are anticipated in year three.

#### **FINANCIAL CONSIDERATIONS:**

SHA has budgeted \$50,004 in this BLI for FY 2018 and an additional \$118,564 in the Maintenance Miscellaneous Contracts BLI. In addition, historically, some repair work has been paid from insurance claims which is a non-budgeted expense.

#### **POLICY CONSIDERATIONS:**

The Board of Commissioners shall approve the award of all contracts in the amount greater than \$35,000. The Board of Commissioners must also approve any change order or contract modification where the conditions that follow occur:

a. Any cumulative change order that exceeds ten percent (10%) of the original contract amount, provided that the contract value exceeds \$35,000, or will exceed \$35,000 if such change order is approved.

b. Any change order that would increase the contract to an amount that exceeds \$35,000.

Respectully Submitted, Gessica M. Arland

Deputy Director of Asset Management and Special Projects

Spartanburg Housing Authority



## **Executive Session**

Board of Commissioners Meeting Tuesday, February 27, 2018



## Monthly Report:

**CEO** 

Terril Bates

Board of Commissioners Meeting Tuesday, February 27, 2018



February 27, 2018

Housing Authority of the City of Spartanburg Spartanburg, SC 29302

#### HONORABLE MEMBERS IN SESSION:

**SUBJECT:** 

CEO REPORT FOR THE MONTH OF JANUARY 2018

#### **CONTACT PERSON:**

Terril Bates CEO 864-598-6010

#### **OVERVIEW:**

During the month of January, I was heavily engaged with the three development teams, NHP, Shaumbauer and Spartanburg Housing Partners. Preparations are being made for the submission of two tax credit applications on March 9<sup>th</sup>, one for Victoria Gardens and the other for Archibald Rutledge High-rise. SHP is anticipating a pre- development agreement to be approved by the SHA board of Commissioners and other partners. This Northside Project is well under way with an expected closing during the last quarter of 2018, construction during the last quarter of 2018 through the first quarter of 2020 and occupancy in early 2020. Substantial representation by the SHA and partner attorneys occurred during the month as well. Multiple weekly calls continue with all vendors, contractors and other engaged parties.

Auditors were on site beginning January 15th and for two weeks following. Auditors made numerous recommendations that may assist us in improving our operations. There were no findings expected during the exit conference with the auditors. This is year three of the contract with Rubino. SHA will issue an RFP for an auditor during the first quarter of 2018.

I conducted a RAD Community meeting on January 24<sup>th</sup>. The residents received a briefing about the HCV program by Tiffany Askew, HCV Administrator. Ongoing meetings will continue with communities whose RAD position involves activity at this time.

Board Lunch and Learn sessions were conducted during the month of January and are scheduled to continue, as the Commissioners review the HUD, "Lead The way" training. "Tax Credit 101" is scheduled on February 28<sup>th</sup> at 2:00p.m.

I attended Resident Council inductions for Prince Hall, Camp Croft and Victoria Gardens on January  $9^{th}$ . It was exciting to see so many new residents who were elected for various positions in the Resident Council. Training for the Resident Council is scheduled on January  $26_{th}$ .

CEO Monthly Report February 27, 2018

Staff and students from the Youthbuild program attended the Martin Luther King, Unity Breakfast on January 11<sup>th</sup>.

An initial 5 Year Plan meeting was held with senior staff on January 19<sup>th</sup>. We will continue to move this project along. We are awaiting a decision from the board regarding their involvement with the plan process. I conducted a meeting with the Employee Committee, which includes representatives from front line staff in each department. A recurring meeting has been scheduled for the fourth Wednesday at 4:00p.m. The committee has taken on the tasks of outreach to employees experiencing special personal circumstances, by sending cards, sending birthday cards, considering a quarterly staff newsletter and reviewing a special staff project in April.

A meeting with McMillan, Pazden, Smith met with senior staff and the "Building Committee" to gather information for an analysis of our building needs. A report was subsequently completed to be reviewed by the Board of Commissioners.

Upcoming events include a RAD community meeting with Archibald tenants, a meeting with Spartanburg Regional regarding a diabetes program that they would like to introduce. The Regenesis Clinic is scheduled to open at Archibald in February. We are scheduling a tour for residents and staff to visit a site in Greenville recently completed by the developer assigned to Victoria Gardens. Plans have begun for a Father's Day event on June 16, 2018.

Respectfully Submitted,

Terril Bates, CEO
Housing Authority of the City
of Spartanburg



## Monthly Report:

**FINANCE** 

Angela Leopard

Board of Commissioners Meeting Tuesday, February 27, 2018

### SPARTANBURG HOUSING AUTHORITY AGENCY WIDE INCOME STATEMENT -CORE PROGRAMS

|            |                                       | MTD<br>Actual     | MTD<br>Budget     | \$<br>Variance Va | %<br>ariance | PTD<br>Actual      | PTD<br>Budget   | \$<br>Variance Var | %<br>riance |                    | % Used<br>PTD | Annual<br>Target |
|------------|---------------------------------------|-------------------|-------------------|-------------------|--------------|--------------------|-----------------|--------------------|-------------|--------------------|---------------|------------------|
| 1 Public   | <u>Housing</u>                        |                   |                   |                   |              |                    |                 |                    |             |                    |               |                  |
|            | Total Revenue                         | 250,991\$         | 246,410\$         | 4,581\$           | 2%           | 1,022,044\$        | 985,640\$       | 36,404\$           | 4%          | 2,956,870          | 34.6%         | 33.3%            |
|            | Total Operating Expenses              | 331,339           | 352,009           |                   | 6%           | 1,071,964          | 1,127,341       | (55,377)           | 5%          | 3,020,196          | 35%           | 33.3%            |
|            | Total Non- operating Expenses         | ,                 | · <u>-</u>        | · <u>-</u>        |              | 580                | _               | (580)              |             |                    |               |                  |
|            | Reserve transfer out(in)              |                   |                   |                   |              |                    |                 | ` ,                |             | (101,574)          |               |                  |
| 1          | Net Operating Income                  | (80,347)\$        | (105,599)\$       | 25,252\$          | 24%          | (50,500)\$         | (141,701)\$     | 91,201\$           | 64%         | 38,248             |               |                  |
| *Vari      | ance due to numerous BLI's reflectinç | g annualized budo | get amounts and   | d timing of recei | iving invoid | ces.               |                 |                    |             |                    |               |                  |
| 2 HCV P    | rogram - HAP only                     |                   |                   |                   |              |                    |                 |                    |             |                    |               |                  |
|            | Total Revenue                         | 1,004,855\$       | 957,226\$         | 47,629\$          | 5%           | 3,710,718\$        | 3,828,904\$     | (118,186)\$        | 3%          | 11, 486, 712       | 2 32.3%       | 33.3%            |
|            | Total Expenses                        | 934,396\$         | 956,434\$         | 22,038            | 2%           | 3,844,920\$        | 3,825,736\$     | (19,184)           | 1%          | 11, 477, 212       | 2 33.5%       | 33.3%            |
| <b>← ↓</b> | Net Operating Income (loss)           | 70,459\$          | \$                | 792\$ 69,667      | 8796%        | (134,202)\$ \$     | 3,168           | (137,370)\$        | 4336%       | 9,500              |               |                  |
| * HC\      | Continues to manage unstable HAI      | receipts from H   | UD, received n    | otice of receipts | through e    | end of Feburary du | ring the month  | of December. S     | taff contir | nues to monitor an | d will upda   | ate as           |
| inform     | nation is available.                  |                   |                   |                   |              |                    |                 |                    |             |                    |               |                  |
| 3 H CV     | Program - Admin only                  |                   |                   |                   |              |                    |                 |                    |             |                    |               |                  |
|            | Total Revenue                         |                   | <b>95</b> 955     |                   |              | 343,638\$          | 367,052\$       | (23,414)\$         | 6%          | 1,101,149          | 31.2%         | 33.3%            |
|            | Total Expenses                        |                   | 96 <b>(%</b>      |                   |              | 392,029\$          | 403,596\$       | 11,567             | 3%          | 1,233,529          | 31.8%         | 33.3%            |
| _          | Reserve transfer out (in)             |                   |                   |                   |              |                    |                 |                    |             | (132,380)          |               |                  |
| 4          | Net Operating Income (loss)           |                   | <b>249</b> \$\$   |                   |              | (48,391)\$         | (36,544)\$      | (11,847)\$         | 32%         | •                  |               |                  |
| *PTE       | variance due to some expense          | es incurred bein  | ng lower than l   | oudgeted and      | annualiz     | ed BLI's. MTD re   | evenue and e    | xpenses man        | aged clo    | osely with budge   | et.           |                  |
|            | ehab Program - HAP only               |                   |                   |                   |              |                    |                 |                    |             |                    |               |                  |
|            | Total Revenue                         |                   | 1696              |                   |              |                    | <b>4 4 4</b>    |                    |             |                    | 1,431,914     |                  |
|            | Total Expenses                        |                   | <b>(56)</b>       |                   |              |                    | <b>45 46</b>    |                    |             |                    | 1,431,914     |                  |
|            | Net Operating Income                  |                   | 2,350\$           | \$                |              | ;                  | 38,416\$ \$     |                    |             | -                  |               |                  |
|            | iance due to annualized BLI's an      | d timing for pay  | yables. No co     | ncerns.           |              |                    |                 |                    |             |                    |               |                  |
| 5 Mod      | Rehab Program - Admin only            |                   |                   |                   |              |                    |                 |                    |             |                    |               |                  |
|            | Total Revenue                         |                   | 1965 137025       |                   |              | 56,600\$           | 54,808\$        | 1,792\$            | 3%          | 164,428            | 34.4%         | 33.3%            |
|            | Total Expenses                        |                   | <b>\$50</b> 9,179 |                   |              | 30,787             | 36,872          | 6,085              | 17%         | 105,581            | 29.2%         | 33.3%            |
|            | Net Operating Income (loss)           |                   | <b>55</b> \$      |                   |              | 25,813\$           | 17,936\$        | 7,877\$            | 44%         | 58,847             |               |                  |
| *Calo      | culated as percentage allocation      | of HCV Admin      | budget.           |                   |              |                    |                 |                    |             |                    |               |                  |
|            |                                       |                   |                   |                   |              | Actual to Budge    | t Variance Comp | arison             |             |                    |               |                  |
|            |                                       |                   |                   |                   |              | For three months   | ending January  | 31, 2018           |             |                    |               |                  |
|            |                                       |                   | Month To Da       | ate               |              |                    | Period to Da    | ite                |             | Annua              | l Budget      |                  |

| 6 COCC Program Only Total Revenue Total Expenses | \$<br>\$ | 91,235<br>147,696 | -  | 171,715 \$        |      | (30,757)<br>24,019 | 25%<br>14% | \$ 416,788<br>\$ 527,007  |    | 443,884 \$ 606,450 \$   |      | (27,096)<br>79,443 | 6%<br>13% | 1,423,394<br>1,663,853 | 29.3%<br>31.7% | 33.3%<br>33.3% |
|--------------------------------------------------|----------|-------------------|----|-------------------|------|--------------------|------------|---------------------------|----|-------------------------|------|--------------------|-----------|------------------------|----------------|----------------|
| Reserve transfer out(in)  Net Operating Income   | \$       | (23,333)\$        |    | (23,333) (26,390) | \$   | (6,739)            | 26%        | (93,332)\$<br>\$ (16,887) |    | (93,332)<br>(69,234) \$ | \$   | 52,347             | 518%      | (280,000)              | 33.3%          |                |
| *Variance due to timing for payables             | s. No    | concerns          | 3. |                   |      |                    |            |                           |    |                         |      |                    |           |                        |                |                |
| 7 JC BULLS ( 100 & 32 units)                     |          |                   |    |                   |      |                    |            |                           |    |                         |      |                    |           |                        |                |                |
| Total Revenue                                    | \$       | 85,992            |    | 85,233 \$         | \$   | 759                | 1%         | \$ 349,256                |    | 40,932 \$               | \$   | 8,324              | 2%        | 1,022,796              | 34.1%          | 33.3%          |
| Total Operating Expenses                         | \$       | 74,885            | \$ | 97,783            | \$   | 22,898             | 23%        | \$ 214,874                | 32 | 20,406 \$               | \$ 1 | 105,532            | 33%       | 911,690                | 23.6%          | 33.3%          |
| Net Operating Income                             | \$       | 11,107            | \$ | (12,550)          | \$ : | 23,657             | 189%       | \$ 134,382                | \$ | 20,526                  | \$ 1 | 113,856            | 555%      | 111,106                |                |                |

#### SPARTANBURG HOUSING AUTHORITY AGENCY WIDE INCOME STATEMENT -CORE PROGRAMS Actual to Budget Variance Compariso January 31, 2018 MTD Actual MTD Budget Variance % Var PTD Actual PTD Budget Variance % Va 310000-000 TENANT INCOME 310100-000 Rental Income 311100-000 133,714,00 10,208,79 7.63 574,039,18 534,856.00 7.3 311201-000 Utility Reimbursement - Nea Rent (239.00) (239.00) (1.058.00) (1.058.00 N/A N/ 143,683,79 9,969,79 38,125,18 311900-000 Total Rental Income 133,714.00 7,46 572,981,18 534,856.00 7.13 312000-000 Other Tenant Income 517.16 11.943.87 6,343,87 312003-000 Damages 1,400.00 (882.84) -63.06 5,600.00 113.28 312005-000 1,155.00 1,038.00 117.00 11.27 3,535,00 4,152.00 (617.0 -14.86 Legal Fees - Tenant 312006-000 312007-000 2.388.83 7,317,00 (4,928,17) -67.35 21,904,39 29,268.00 (7,363.6 -25.16 744.39 312009-000 (1,116.61)-60.00 2,878.52 7,444.00 -61.33 Misc.Tenant Income 1,861.00 (4,565.4)312010-000 Maintenance Charges N/A 696.60 696.60 N/A 6,100.38 13,107.00 (7,006.62) 53.46 52,428.00 46,258.38 -11.77 319900-000 NET TENANT INCOME 149.784.17 146.821.00 2,963.17 2.02 619,239.56 587,284,00 31,955.56 5.4 GRANT INCOME 340000-000 340100-000 HUD PH Subsidy 144,650.00 133,281.00 11,369.00 8.53 575,407.00 533,124.00 42,283.00 7.93 340111-000 130.00 130.00 N/A 483.00 483.00 N/A Pet Fee Income 956,434.00 996,703,00 3.675.794.00 3.825.736.00 (149.942.00 341001-000 Section 8 HAP Farned 40.269.00 4.21 -3.92 Sec 8 Admin. Fee Inc-HC\ 363.884.00 341002-000 96.278.00 90.971.00 5.307.00 5.83 338,500,00 (25,384,00 -6.98 341004-000 Section 8 Port-In Admin Fees 481.56 481.56 N/A 1.856.05 1.856.05 N/ Port In HAP Earned 341006-000 7.304.00 7,304.00 N/A 28.460.00 28,460.00 N/A 341007-000 ESS Forfeitures-Income N/A 3,182.00 3.182.00 N/A 341010-000 Section 8 Admin Fee -Mod Rehab 14.150.00 13.702.00 448.00 3.27 56,600,00 54.808.00 1.792.00 3.27 Mod Rehab- HAP EARNED (3,010.00) 465,271.00 119,326.00 477,304.00 (12,033.00 -2.52 341011-000 116,316.00 -2.52 2.90 Other Govt and Private Grants 49,542.00 49,439.00 103.00 0.21 203,484.00 197,756.00 5,728.00 349900-000 TOTAL GRANT INCOME 1,425,554.56 1,363,153.00 62,401.56 4.58 5,349,037.05 5,452,612.00 (103,574.9 -1.90 360000-000 OTHER INCOME 67,555.00 1,667.18 2.47 277,318.44 69,222.18 270,220.00 7,098.44 2.63 362000-000 Management Fee Income 362001-000 22,012.50 22,378.00 (365,50 88 635 00 89.512.00 -0.98 Bookke 364000-000 Fraud Recovery Income-Admin 848.38 792.00 56.38 7.12 3,282,43 3.168.00 114.43 3.61 364001-000 Fraud Recovery - HAP 848.37 792 00 56.37 7.12 3 282 41 3.168.00 114.4 3.61 TBRA -HAP Earned 2,700.00 2,700.00 N/A 11,391.96 11,391.96 N/A 365000-000 Miscellaneous Other Income 12,707.72 33,327.00 (20,619.28) -1.62 52,551.52 89,224.00 (36,672.48 -0.70 -87.3 TOTAL OTHER INCOME 108.339.15 125.678.00 436.884.03 (17.338.85 458.628.00 369900-000 -0.16 (21.743.9 -0.05 399900-000 1,683,677.88 1,635,652.00 48,025.88 6,405,160.64 6,498,524.00 TOTAL INCOME 0.03 (93,363.3 -0.01 ADMINISTRATIVE 410000-000 410099-000 Administrative Salaries 129,681.00 506,542.00 122,809.92 6,871.08 5.30 475,490.15 31,051.85 6.13 411000-000 Administrative Salaries and Wages 411002-000 Administrative Overtime 1.434.96 (1,434.96) N/A 9.736.59 (9,736.59 N/A 411003-000 Administrative: Employer FICA/SUI 15,941.49 15.936.00 0.03 42,594.76 45.352.00 6.08 4.04 411004-000 Administrative: Employee Benefits 34.484.20 35,936,00 1.451.80 139.121.18 142.618.00 3,496,82 2.45 3,083.00 1,530.52 31.87 411005-000 Administrative: Retirees Medical ER share 1,552.48 49.64 8,401.92 12,332.00 3,930.08 -277.88 411006-000 Administrative: Emp Incentive 2,862.76 2,900.00 37.24 1.28 13,973.84 3,698.00 (10,275.8 179.085.81 187.536.00 8,450.19 689.318.44 411099-000 Total Administrative Salaries 4.51 710.542.00 2.99 413000-000 Legal Expense 413001-000 Legal Expens 185.59 4.167.00 3.981.41 95,55 18.399.48 27,868.00 9,468.52 33.98 413002-000 Yardi Resident Screening Checks 98.50 309.00 210.50 68.12 465.50 1,257.00 791.50 62.97 466.00 Credit Reports 777.00 311.00 40.03 1,881.00 987.00 34.41 413100-000 Total Credit and Legal Expense 750.09 5,253.00 4,502.91 85.72 20,745.98 31,993.00 11,247.02 35.15 413900-000 Other Admin Expenses 414000-000 Staff Training 4,671.00 4,671.00 100.00 4,722.96 14,234.00 9,511.0 66.8 254.59 415000-000 Travel 1.662.00 1.407.41 84.68 4,595,18 9.230.00 4.634.82 50.21 417000-000 Bookkeeping Fees 20,587.50 20,702.00 114.50 0.55 82,837.50 82,808.00 (29.50 -0.04 1,425.00 188.00 417001-000 Bookkeeping Fees-MOD Rehab 1,613.00 11.66 5,797.50 6,452.00 654.50 10.14 2,467.00 417100-000 Auditing Fees 2.467.00 100.00 9.868.00 9,868.00 100.00 Port Out Admin Fee 719.80 (52.80) 2.627.27 417200-000 2,668.00 40.73 -7.92 1.53 59,182.18 58,170.00 (1,012.18 -1.74 237,002.44 232,680.00 (4,322.4 -1.8 Management Fee 25,000.00 (1,240.00 417302-000 Asset Management Fe 6,560.00 6,250,00 (310.00) -4.96 26,240,00 -4.96 417303-000 Management Fee- MOD Rehab 2.280.00 2,580,00 300.00 11.63 9,276,00 10,320,00 1.044.00 10.12 418000-000 Office Rent 11.889.38 11.890.00 0.62 0.01 47,538,86 47,560,00 21.14 0.04 418900-000 Total Other Admin Expenses 102.898.45 110,672,00 7.773.55 7.02 420,637,71 440,820,00 20,182,29 4.58 aneous Admin Expens 419001-000 Office Expense 1.144.47 2.131.00 986.53 46.29 4,511,45 7,654.00 3,142,55 41.06 419003-000 11,003.00 (70.2 -0.6 Telephone 419004-000 10,274,00 (217,78) -2.12 29,905,12 29,349.00 (556.1 -1.89 419005-000 4,468.00 8,599.00 4,145.95 322.05 7.21 7,146.00 1,453.00 16.90 Postage 419006-000 Forms and Computer Supplies 81.40 419007-000 1.065.00 1,601,00 536.00 33.48 3,600.00 5,183,00 1,583.00 30.54 Court Costs 419008-000 5 813 40 6,145,00 331.60 11.012.40 12 062 00 1 049 60 8 70 419009-000 Sundry Miscellaneous 2,515,38 2,599.00 83,62 3.22 6,895,39 10,511.00 3,615,61 34.40 134.00 494.46 419010-000 Newspaper ADS (Advertising) 134.00 100.00 627.54 1,122.00 44.07 16,311.62 74,382.90 -1.54 73,762.00 419011-000 Sundry Service Contracts 16,064.00 (247.62) (620.90 -0.84 Software 419012-000 246,57 (246,57) N/Δ 246 57 250.00 3 43 1 37 419017-000 Temporary Administrative Labor 1,459,05 4,658,00 3,198,95 68,68 1,459.05 15,932.00 14,472,95 90.84 419018-000 False Alarms 17.00 17.00 100.00 410.00 438.00 28.00 6.39 (24.39) 2.752.18 3,032,00 419020-000 Bank Fees 83.00 107.39 129,39 279.82 9,23

| 4 | 19021-000 | Discretionary | - | 42.00 | 42.00 | 100.00 | 168.00 | 168.00 | 100.00 |
|---|-----------|---------------|---|-------|-------|--------|--------|--------|--------|

#### SPARTANBURG HOUSING AUTHORITY AGENCY WIDE INCOME STATEMENT -CORE PROGRAMS Actual to Budget Variance Compariso January 31, 2018 ITD Actua MTD Budget Variance % Var PTD Actual PTD Budget % Va 419022-000 Other Misc Admin Expenses 490.25 163.75 25.04 1.690.25 2,616.00 35.3 419100-000 27,354.31 14.92 TOTAL ADMINISTRATIVE EXPENSES 355,352.00 26,217.57 1,286,730.82 1,366,738.00 80,007.18 419900-000 329,134.43 7.38 5.8 420000-000 TENANT SERVICES 287.38 1,194.00 906.62 75.93 3,319.04 5,486.00 39.50 422000-000 Tenant Svcs-Participation Fund \$15 2,166.96 422001-000 833.34 170,66 2,525,00 1,004.00 17.00 628.33 24.8 Tenant Sycs.-Stipend only \$10 1.896.67 423000-000 Tenant Svcs-PH ESD0 482,55 4,744.00 4,261,45 89.83 8.043.17 18,022,00 9,978,83 55.3 770.00 700.00 -10.00 423001-000 Tenant Relocation N/A (70.00 429900-000 TOTAL TENANT SERVICES EXPENSES 1.603.27 6,942,00 5,338,73 76,90 14,028,88 26,733.00 12,704,12 47.5 430000-000 UTILITIES 431000-000 57.212.99 53,725,00 Water 13,780,75 13.600.00 (180.75) -1.33 (3,487.99 -6.4 41,284.00 1,065.08 2.58 3.7 432000-000 Electricity 40,218.92 129,197.95 134,217.00 5,019.05 433000-000 Gas 44,332.37 0.6 70,212.85 1,043.15 1.4 307.63 71,256.00 64.47 (1,044.3 21,514.53 21,579.00 0.3 81,420.35 80,376.00 Sewe 439900-000 TOTAL UTILITY EXPENSES 119,846.57 1,256.43 339,574.00 1,529.86 0.4 121,103.00 1.0 440000-000 MAINTENANCE AND OPERATIONS 440099-000 General Maint Expense 441000-000 Labor Maintenance 29,152.28 32,833.00 3,680,72 11.2 86,698,70 100.667.00 13,968,30 13.8 441002-000 1,917.96 416.00 (1,501.96) 361.05 14,729.13 4,164.00 (10,565.13 Maintenance: Overtim 441003-000 Maintenance: Employer FICA/SUI 3,551,21 3.754.00 202.79 5.4 8.912.30 10.561.00 1,648.70 15.6 441004-000 Temp Maintenance Labor 4.919.86 5.493.00 573,14 10.43 23,422,61 24.136.00 713.39 2.9 441005-000 Maintenance: Employee Benefits 4,040.34 8,666.00 4,625.66 53.38 15,971.90 25,584.00 441006-000 1,998.00 100.00 7,698.00 7,698.00 100.00 On Call- after hours work 1,998.00 441100-000 Maintenace Uniforms N/A 3.34 (3.34 N/A 707.41 2.410.00 1.702.59 9.140.06 13.297.00 441200-000 Vehicle Renair 70.65 4.156.94 31.26 441210-000 Equipment Repair 250.00 250.00 100.00 1,000.00 1,000.00 100.00 441300-000 Gasoline Purchases 1,854.30 2,175.00 320.70 14.74 7,509.49 7,991.00 481.51 6.0 166,387.53 28,710.47 441900-000 Total General Maint Expense 46,143.36 57,995.00 11,851.64 20.4 195,098.00 14.7 442000-000 Materials 358.40 1,352.00 993.60 73.49 3,243.65 6,084.00 2,840.35 46.6 Appliance-Maint Materials 442002-000 442003-000 Painting-Maint Materials 839.83 1,377.00 537.17 39.03 3,801.80 5,388.00 1,586.20 29.4 18.73 542.91 1,954.09 442004-000 Electrical-Maint Material 2,356.09 2,899.00 6,628.91 8,583.00 Heating/AC-Maint Material 442005-000 911.46 3 030 00 2,127.54 70 C 1.316.64 10.146.00 8.829.36 87 N 442006-000 465.91 699.00 233.09 33.35 1,811.92 2,765.00 953.08 34.4 Janitorial Supplies 10,494.00 33,897.00 442008-000 Plumbing-Maint Materials 2,394.37 8,099.63 77.18 8,065.24 25,831.76 76.2 Hand Tools-Maint Material 1,192.00 442009-000 103.86 348.00 244.14 70.16 321.09 870.91 73.06 442010-000 Maintenance Materials 5,974.41 1,286.59 17.72 21,525.68 22,986.00 7,261.00 1,460.32 6.3 163.72 650.00 58.12 442011-000 Work Supplies/Safety/Materials (154.20) 242.00 396.20 1,552.00 902.00 442012-000 Landscaping Materials 5,379,38 9.359.00 3.979.62 42.5 8,623.10 22,622.00 13,998.90 61.8 442900-000 Total Materials 18.629.51 37.070.00 18,440,49 49.74 55,988,03 115,215,00 59,226,97 51.4 Contract Costs 443000-000 1.357.00 (446.84 -32.9 8.858.00 -23.5 1.803.84 7.169.00 (1.689.0 443001-000 Alarm/Extinguisher Contract 443002-000 Extermination Contract 3,738,50 4.664.00 925,50 19.84 9.317.33 13.683.00 4,365.67 31.9 443005-000 Unit Turnaround-Contract 12.218.12 10.945.00 (1,273,12) -11.63 39,388,59 28,215,00 (11.173.59 -39.6 357.82 1,425.00 1,452.82 5,433.00 73.2 443006-000 Electrical-Contract 1,067.18 74.89 3,980.18 443007-000 Disposal Contract 3,146.08 3,032.00 (114.08) -3.7 9,393.10 12,049.00 2,655.90 22.0 443009-000 Landscaping-Contract 10.447.25 8,340.00 (2,107.25) -25.27 41,551,77 35,500.00 (6,051.77 -17.0 443010-000 N/ 5,183.00 N/ (5,183.0)7,150.00 3,709.00 (3,441.00) 443011-000 Heating/AC-Contract -92.7 29,074.00 21,389.00 (7,685.00 35.9 443013-000 Contract: Uniform Rental 490.14 (25.14) -5.4 1,883.74 2,017.00 133.26 6.61 443015-000 31.04 1.283.00 1,251.96 97.59 3.631.04 5.132.00 1.500.96 29.2 443017-000 Elevator-Contract 3,916.17 4,070.00 153.83 3.78 9,630.97 10,170.00 539.03 5.3 443018-000 Plumbing-Contract 8,540.79 9,427.00 886.21 9.40 30,991.63 33,390.00 2,398.37 7.18 443019-000 Miscellaneous Contracts 417.00 70.4 2,748.00 (2,900.65 -105.5 14,875.00 443023-000 12.049.85 2,825.15 18.99 49,381.92 19.7 61,495.00 12,113.08 443099-000 Maintenance Misc-Contracts 20.785.05 25.742.00 4.956.95 19.26 51.303.42 83,609,00 32,305.58 38.6 443900-000 Total Contract Costs 84.849.65 89.926.00 5.076.35 5.6 296,689,98 321,999,00 25,309,02 7.8 449900-000 TOTAL MAINTENACE EXPENSES 149,622.52 184,991.00 35,368,48 19.12 519.065.54 632,312.00 113,246.46 17.9 450000-000 GENERAL EXPENSES 451000-000 General Liability Insurance 14,035.26 12,515.00 (1,520.26) -12.15 45,431.49 45,518.00 86.5 0.19 451100-000 55 177 99 48 389 00 (6,788.99) -14.0 55 177 99 48 389 00 (6,788.9 -14.0 Property Tax 452100-000 Workers Comp Insurance 5,558.00 7,091.00 1,533.00 21.62 26,213.00 28,655.00 2,442.00 8.5 453010-000 390.41 917.00 526,59 57,43 3,561,28 5,251.00 1,689,72 32.18 SHA-Board/Commissioner exp 457000-000 Bad Debt-Tenant Rents N/A 10,292,79 (10,292,79 N/A 1,123,00 (1,123,00) All Protective Services N/A (4,415.00 N/A 458000-000 4,415,00 127,813.00 68,912.00 (7,372.66) 145,091.55 (17,278.5 -10.70 -13.5 459900-000 TOTAL GENERAL EXPENSES 76,284,66 HOUSING ASSISTANCE PAYMENTS 470000-000 3.51 983,099.92 1,018,906.00 35,806.08 4,052,838.00 4,075,624.00 22,786.00 0.5 Housing Assistance Payments 471501-000 Tenant Utility Payments 35,085.00 37,201.00 2,116.00 5.69 144,935.00 148,804.00 2.6 3,869.00 471502-000 Portable Out HAP Payments 15,185.00 (2,294.00) -15.11 60,740.00 (2,357.0 -3.8 471503-000 FSS Escrow Payments 6,688,00 4,718.00 (1,970.00) 41.76 25,506,00 19,367.00 (6,139.00 -31.7 TOTAL HOUSING ASSISTANCE PAYMENTS 479900-000 33,658.08 3.13 4,286,376.00 4,304,535.00 18,159.00 0.42 480000-000 FINANCING EXPENSE 1,078.72 485100-000 Interest Expense-BBT SL N/A (1,078.7 N/A (1,078.7 489900-000 TOTAL FINANCING EXPENSES 285.02 (285 02) N/Δ 1.078.72

| TOTAL OPERATING EXPENSES | 1,719,128.39 | 1,813,310.00 | 94,181.61 | 5.19% | 6,590,415.65 | 6,797,705.00 | 207,289.35 | 3.05% |
|--------------------------|--------------|--------------|-----------|-------|--------------|--------------|------------|-------|

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|            |                             | SPARTAN<br>GENCY WIDE IN | BURG HOUS          |            |        | DA MC        |              |            |        |
|------------|-----------------------------|--------------------------|--------------------|------------|--------|--------------|--------------|------------|--------|
|            | A                           |                          | al to Budget Varia |            |        | KAMS         |              |            |        |
|            |                             |                          | January 31,        | 2018       |        |              |              |            |        |
| MTD Actual |                             |                          | MTD Budget         | Variance   | % Var  | PTD Actual   | PTD Budget   | Variance   | % Var  |
| 500000-000 | NON-OPERATING ITEMS         |                          |                    |            |        |              |              |            |        |
| 523401-000 | Bedbug expense              | -                        | -                  | -          | N/A    | 396.00       | -            | (396.00)   | N/     |
| 523417-000 | Fund Day/Fall Fling Expense | -                        | -                  | -          | N/A    | 184.33       | -            | (184.33)   | N/     |
| 599900-000 | TOTAL NON-OPERATING ITEMS   | -                        | -                  | -          | N/A    | 580.33       | -            | (580.33)   | N/     |
| 900000-000 | NET INCOME                  | (35,450.51)              | (177,658.00)       | 142,207.49 | 80.05% | (185,835.34) | (299,181.00) | 113,345.66 | 37.89% |
|            | PROOF:                      |                          |                    |            |        |              |              |            |        |

|                          |                                   |            |                  | OUSING AUT       |         |              |            |            |        |                          |
|--------------------------|-----------------------------------|------------|------------------|------------------|---------|--------------|------------|------------|--------|--------------------------|
|                          |                                   | CON        | VENTIONAL        | PUBLIC HOU       | SING    |              |            |            |        |                          |
|                          |                                   | Ad         | tual to Budget V | ariance Comparis | on      |              |            |            |        |                          |
|                          |                                   |            | January          | 31, 2018         |         |              |            |            |        |                          |
| MTD Actual               |                                   |            | MTD Budget       | Variance         | % Var   | PTD Actual   | PTD Budget | Variance   | % Var  |                          |
| 310000-000               | TENANT INCOME                     |            |                  |                  |         |              |            |            |        |                          |
| 310100-000               | Rental Income                     |            |                  |                  |         |              |            |            |        |                          |
| 311100-000               | Tenant Rent                       | 100,560.79 | 98,420.00        | 2,140.79         | 2.18    | 402,024.18   | 393,680.00 | 8,344.18   | 2.12   |                          |
| 311201-000               | Utility Reimbursement - Neg Rent  | (239.00)   | -                | (239.00)         | N/A     | (1,058.00)   | -          | (1,058.00) | N/A    |                          |
| 311900-000               | Total Rental Income               | 100,321.79 | 98,420.00        | 1,901.79         | 1.93    | 400,966.18   | 393,680.00 | 7,286.18   | 1.85   |                          |
| 312000-000               | Other Tenant Income               |            |                  |                  |         |              |            |            |        |                          |
| 312003-000               | Damages                           | 504.66     | 1,350.00         | (845.34)         | -62.62  | 11,906.37    | 5,400.00   | 6,506.37   | 120.4  | 9 Less Damanges          |
| 312004-000               | Late Charges                      | 1,140.00   | 1,358.00         | (218.00)         | -16.05  | 4,755.00     | 5,432.00   | (677.00)   | -12.4  | 6 Assessed less late fæs |
| 312005-000               | Legal Fees - Tenant               | 1,065.00   | 1,013.00         | 52.00            | 5.13    | 3,220.00     | 4,052.00   | (832.00)   | -20.5  | Less filings             |
| 312006-000               | NSF Charges                       | 75.00      | 58.00            | 17.00            | 29.31   | 225.00       | 232.00     | (7.00      | -3.02  | -                        |
| 312007-000               | Tenant Owed Utilities - Excess    | 2,307.65   | 7,067.00         | (4,759.35)       | -67.35  | 21,014.64    | 28,268.00  | (7,253.36) | -25.6  | Annualized budget        |
| 312009-000               | Misc.Tenant Income                | 732.67     | 1,861.00         | (1,128.33)       | -60.63  | 2,843.68     | 7,444.00   | (4,600.32) |        | (Laundry                 |
| 312010-000               | Maintenance Charges               | -          | -                | - ( , 5.55 )     | N/A     | 634.10       | -          | 634.10     | N/A    | <u> </u>                 |
| 312900-000               | Total Other Tenant Income         | 5,824.98   | 12,707.00        | (6,882.02)       | -54.16  | 44,598.79    | 50,828.00  | (6,229.21) | -12.26 |                          |
| 319900-000               | NET TENANT INCOME                 | 106,146.77 | 111,127.00       | (4,980.23)       | -4.48   | 445,564.97   | 444,508.00 | 1,056.97   | 0.24   |                          |
| 313300 000               | THE TENSE THOUSE                  | 100,110.77 | 111,127.00       | (1,500.25)       | 1.70    | 1 15,50 1.51 | 111,500.00 | 1,030.37   | 0.21   |                          |
| 340000-000               | GRANT INCOME                      |            |                  |                  |         |              |            |            |        |                          |
| -                        |                                   | 444.650.00 | 122 201 00       | 44 262 00        | 0.50    | 575 407 00   | 522 424 00 | 42 202 00  | 7.00   |                          |
| 340100-000               | HUD PH Subsidy                    | 144,650.00 | 133,281.00       | 11,369.00        | 8.53    | 575,407.00   | 533,124.00 | 42,283.00  | 7.93   |                          |
| 340111-000               | Pet Fee Income                    | 130.00     | -                | 130.00           | N/A     | 483.00       | -          | 483.00     | N/A    |                          |
| 349900-000               | TOTAL GRANT INCOME                | 144,780.00 | 133,281.00       | 11,499.00        | 8.63    | 575,890.00   | 533,124.00 | 42,766.00  | 8.02   |                          |
|                          |                                   |            |                  |                  |         |              |            |            |        |                          |
| 360000-000               | OTHER INCOME                      |            |                  |                  |         |              |            |            |        |                          |
| 365000-000               | Miscellaneous Other Income        | 64.50      | 1,168.00         | (1,103.50)       |         | 166.30       | 4,672.00   | (4,505.70) | -96.4  | Scrap metal              |
| 365002-000               | Bad Debt Recovery                 | -          | 834.00           | (834.00)         | -100.00 | 422.27       | 3,336.00   | (2,913.73) |        | Annualized Budget        |
| 369900-000               | TOTAL OTHER INCOME                | 64.50      | 2,002.00         | (1,937.50)       | -96.78  | 588.57       | 8,008.00   | (7,419.43) | -92.65 |                          |
|                          |                                   |            |                  |                  |         |              |            |            |        |                          |
| 399900-000               | TOTAL INCOME                      | 250,991.27 | 246,410.00       | 4,581.27         | 1.86    | 1,022,043.54 | 985,640.00 | 36,403.54  | 3.69   |                          |
|                          |                                   |            |                  |                  |         |              |            |            |        |                          |
| 410000-000               | ADMINISTRATIVE                    |            |                  |                  |         |              |            |            |        |                          |
| 410099-000               | Administrative Salaries           |            |                  |                  |         |              |            |            |        |                          |
| 411000-000               | Administrative Salaries and Wages | 34,539.34  | 35,822.00        | 1,282.66         | 3.58    | 133,652.62   | 138,918.00 | 5,265.38   | 3.79   |                          |
| 411002-000               | Administrative Overtime           | 893.89     | -                | (893.89)         | N/A     | 6,758.83     | -          | (6,758.83) | N/A    |                          |
| 411003-000               | Administrative: Employer FICA/SUI | 4,640.48   | 4,661.00         | 20.52            | 0.44    | 12,551.17    | 12,836.00  | 284.83     | 2.22   |                          |
| 411004-000               | Administrative: Employee Benefits | 12,384.55  | 13,044.00        | 659.45           | 5.06    | 47,712.89    | 49,526.00  | 1,813.11   | 3.66   |                          |
| 411006-000               | Administrative: Emp Incentive     | -          | -                | -                | N/A     | 198.00       | 198.00     | -          | 0.00   |                          |
| 411099-000               | Total Administrative Salaries     | 52,458.26  | 53,527.00        | 1,068.74         | 2.00    | 200,873.51   | 201,478.00 | 604.49     | 0.30   |                          |
| 413000-000               | Legal Expense                     | 22, 30120  | ,: 100           | -,               | _100    | 222,21.3132  | , 5100     | 223        |        |                          |
| 413003-000               | Credit Reports                    | 466.00     | 735.00           | 269.00           | 36.60   | 1,881.00     | 2,700.00   | 819.00     | 30.33  | Annualized Budget        |
| 413100-000               | Total Credit and Legal Expense    | 466.00     | 735.00           | 269.00           | 36.60   | 1,881.00     | 2,700.00   | 819.00     | 30.33  | , randonzed budget       |
| 413900-000               | Other Admin Expenses              | 100.00     | , 55.00          | 203.00           | 30.00   | 1,001.00     | 2,700.00   | 015.00     | 50.55  |                          |
| 414000-000               | Staff Training                    | _          | 725.00           | 725.00           | 100.00  | _            | 2,900.00   | 2,900.00   | 100.0  | Annualized budget        |
| 415000-000               | Travel                            | 23.54      | 434.00           | 410.46           | 94.58   | 231.41       | 1,736.00   | 1,504.59   |        | Annualized budget        |
| 417000-000               | Bookkeeping Fees                  | 3,577.50   | 3,513.00         | (64.50)          |         | 14,265.00    | 14,052.00  | (213.00)   |        |                          |
| 417100-000               | Auditing Fees                     | 5,577.50   | 1,555.00         | 1,555.00         | 100.00  | 14,203.00    | 6,220.00   | 6,220.00   |        | O Annualized budget      |
| 417100-000               | Management Fee                    | 25,848.63  | 25,379.00        | (469.63)         | -1.85   | 103,069.38   | 101,516.00 | (1,553.38) | -1.53  | o Armaanzea buaga        |
| 417300-000               | Asset Management Fee              | 5,070.00   | 4,930.00         | (140.00)         | -1.85   | 20,280.00    | 19,720.00  | (560.00)   | -1.53  |                          |
|                          | · ·                               |            | ,                | ` ,              |         |              |            |            |        |                          |
| 418900-000<br>419000-000 | Total Other Admin Expenses        | 34,519.67  | 36,536.00        | 2,016.33         | 5.52    | 137,845.79   | 146,144.00 | 8,298.21   | 5.68   |                          |
| 419000-000               | Miscellaneous Admin Expenses      | 1          |                  |                  |         |              |            |            |        |                          |

419001-000 Office Expense 298.88 638.00 339.12 53.15 796.30 2,256.00 1,459.70 64.7(Annualized budget

|            |                                     | SPAR       | TANBURG HO        | DUSING AUTI      | HORITY |            |            |            |        |                                  |
|------------|-------------------------------------|------------|-------------------|------------------|--------|------------|------------|------------|--------|----------------------------------|
|            |                                     | CON        | VENTIONAL         | PUBLIC HOU       | SING   |            |            |            |        |                                  |
|            |                                     | A          | ctual to Budget V | ariance Comparis | on     |            |            |            |        |                                  |
|            |                                     |            | January :         | 31, 2018         |        |            |            |            |        |                                  |
| MTD Actual |                                     |            | MTD Budget        | Variance         | % Var  | PTD Actual | PTD Budget | Variance   | % Var  |                                  |
| 419003-000 | Printing                            | 566.08     | 576.00            | 9.92             | 1.72   | 2,131.06   | 2,150.00   | 18.94      | 0.88   |                                  |
| 419004-000 | Telephone                           | 3,809.38   | 3,663.00          | (146.38)         | -4.00  | 11,223.40  | 10,971.00  | (252.40)   | -2.30  |                                  |
| 419005-000 | Postage                             | -          | 218.00            | 218.00           | 100.00 | -          | 872.00     | 872.00     | 100.0  | OIncrease in Email/Hand Delivery |
| 419006-000 | Forms and Computer Supplies         | -          | 150.00            | 150.00           | 100.00 | 106.00     | 690.00     | 584.00     | 84.6   | Annualized Budget                |
| 419007-000 | Court Costs                         | 1,065.00   | 1,413.00          | 348.00           | 24.63  | 3,365.00   | 4,400.00   | 1,035.00   | 23.5   | Fewer Eviction Filings           |
| 419008-000 | Subscriptions and Fees              | -          | 176.00            | 176.00           | 100.00 | 490.00     | 820.00     | 330.00     | 40.2   | Annualized Budget                |
| 419009-000 | Sundry Miscellaneous                | 237.50     | 810.00            | 572.50           | 70.68  | 732.98     | 2,838.00   | 2,105.02   | 74.1   | Annualized Budget                |
| 419010-000 | Newspaper ADS (Advertising)         | -          | 50.00             | 50.00            | 100.00 | 34.89      | 211.00     | 176.11     | 83.4   | 6 Annualized Budget              |
| 419011-000 | Sundry Service Contracts            | 7,784.61   | 7,496.00          | (288.61)         | -3.85  | 32,150.10  | 30,712.00  | (1,438.10) | -4.68  |                                  |
| 419018-000 | False Alarms                        | -          | 12.00             | 12.00            | 100.00 | 380.00     | 418.00     | 38.00      | 9.09   |                                  |
| 419022-000 | Other Misc Admin Expenses           | 400.00     | 400.00            | -                | 0.00   | 1,600.00   | 1,600.00   | -          | 0.00   |                                  |
| 419100-000 | Total Miscellaneous Admin Expenses  | 14,161.45  | 15,602.00         | 1,440.55         | 9.23   | 53,009.73  | 57,938.00  | 4,928.27   | 8.51   |                                  |
| 419900-000 | TOTAL ADMINISTRATIVE EXPENSES       | 101,605.38 | 106,400.00        | 4,794.62         | 4.51   | 393,610.03 | 408,260.00 | 14,649.97  | 3.59   |                                  |
|            |                                     |            |                   |                  |        |            |            |            |        |                                  |
| 420000-000 | TENANT SERVICES                     |            |                   |                  |        |            |            |            |        |                                  |
| 422000-000 | Tenant Svcs-Participation Fund \$15 | 274.78     | 729.00            | 454.22           | 62.31  | 1,681.98   | 3,336.00   | 1,654.02   | 49.5   | 8 Annualized Budget              |
| 422001-000 | Tenant SvcsStipend only \$10        | 341.67     | 477.00            | 135.33           | 28.37  | 1,338.34   | 1,847.00   | 508.66     | 27.5   | 4 Annualized Budget              |
| 423000-000 | Tenant Svcs-PH ESDC                 | 482.55     | 4,594.00          | 4,111.45         | 89.50  | 7,686.17   | 17,022.00  | 9,335.83   | 54.8   | Annualized Budget                |
| 423001-000 | Tenant Relocation                   | -          | -                 | -                | N/A    | 770.00     | 700.00     | (70.00)    | -10.00 | Annualized Budget                |
| 429900-000 | TOTAL TENANT SERVICES EXPENSES      | 1,099.00   | 5,800.00          | 4,701.00         | 81.05  | 11,476.49  | 22,905.00  | 11,428.51  | 49.90  |                                  |
|            |                                     |            |                   |                  |        |            |            |            |        |                                  |
| 430000-000 | UTILITIES                           |            |                   |                  |        |            |            |            |        |                                  |
| 431000-000 | Water                               | 11,359.61  | 11,333.00         | (26.61)          | -0.23  | 43,611.08  | 43,507.00  | (104.08)   | -0.24  |                                  |
| 432000-000 | Electricity                         | 34,053.34  | 33,617.00         | (436.34)         | -1.30  | 105,239.37 | 103,549.00 | (1,690.37) | -1.63  |                                  |
| 433000-000 | Gas                                 | 33,004.44  | 33,240.00         | 235.56           | 0.71   | 53,791.27  | 54,716.00  | 924.73     | 1.69   |                                  |
| 439000-000 | Sewer                               | 18,692.41  | 18,662.00         | (30.41)          | -0.16  | 67,200.81  | 67,308.00  | 107.19     | 0.16   |                                  |
| 439900-000 | TOTAL UTILITY EXPENSES              | 97,109.80  | 96,852.00         | (257.80)         | -0.27  | 269,842.53 | 269,080.00 | (762.53)   | -0.28  |                                  |
|            |                                     |            |                   | İ                |        |            |            | İ          |        |                                  |
| 440000-000 | MAINTENANCE AND OPERATIONS          |            |                   | İ                | İ      |            |            | İ          |        |                                  |
| 440099-000 | General Maint Expense               |            |                   |                  |        |            |            |            |        |                                  |
| 441000-000 | Labor Maintenance                   | 24,286.61  | 28,173.00         | 3,886.39         | 13.79  | 73,575.24  | 82,027.00  | 8,451.76   | 10.3   | New Maintenance Contract at VGA  |

|                          |                                |            | TANBURG HO        |            |                                                  |                       |              |                           |               |                                                |
|--------------------------|--------------------------------|------------|-------------------|------------|--------------------------------------------------|-----------------------|--------------|---------------------------|---------------|------------------------------------------------|
|                          |                                |            | ctual to Budget V |            | -                                                |                       |              |                           |               |                                                |
|                          |                                |            | January 3         |            |                                                  |                       |              |                           |               |                                                |
| MTD Actual               |                                |            | MTD Budget        | Variance   | % Var                                            | PTD Actual            | PTD Budget   | Variance                  | % Var         |                                                |
| 441002-000               | Maintenance: Overtime          | 1,707.08   | 416.00            | (1,291.08) | -310.36                                          | 14,019.62             | 4,164.00     | (9,855.62)                | -236.6        | Increase at ARH and ARV; less contractor usa   |
| 441003-000               | Maintenance: Employer FICA/SJI | 2,921.66   | 3,153.00          | 231.34     | 7.34                                             | 7,687.44              | 9,366.00     | 1,678.56                  | 17.9          | 2                                              |
| 441004-000               | Temp Maintenance Labor         | 4,919.86   | 5,493.00          | 573.14     | 10.43                                            | 23,422.61             | 24,136.00    | 713.39                    | 2.96          |                                                |
| 441005-000               | Maintenance: Employee Benefits | 2,999.41   | 7,413.00          | 4,413.59   | 59.54                                            | 11,713.96             | 20,572.00    | 8,858.04                  | 43.0          | €                                              |
| 441006-000               | On Call- after hours work      | -          | 1,486.00          | 1,486.00   | 100.00                                           | -                     | 5,650.00     | 5,650.00                  | 100.0         | BLI not used; uses 441002 only                 |
| 441100-000               | Maintenace Uniforms            | =          | Ξ                 | =          | N/A                                              | 0.96                  | =            | (0.96)                    | N/A           |                                                |
| 441200-000               | Vehicle Repair                 | 50.00      | 494.00            | 444.00     | 89.88                                            | 5,083.55              | 5,633.00     | 549.45                    | 9.75          |                                                |
| 441300-000               | Gasoline Purchases             | 632.26     | 963.00            | 330.74     | 34.34                                            | 3,034.21              | 3,358.00     | 323.79                    | 9.64          |                                                |
| 441900-000               | Total General Maint Expense    | 37,516.88  | 47,591.00         | 10,074.12  | 21.17                                            | 138,537.59            | 154,906.00   | 16,368.41                 | 10.57         |                                                |
| 442000-000               | Materials                      |            |                   |            |                                                  |                       |              |                           |               |                                                |
| 442002-000               | Appliance-Maint Materials      | 358.40     | 935.00            | 576.60     | 61.67                                            | 1,784.03              | 3,750.00     | 1,965.97                  | 52.4          | Annualized Budget                              |
| 442003-000               | Painting-Maint Materials       | 839.83     | 1,185.00          | 345.17     | 29.13                                            | 3,801.80              | 4,620.00     | 818.20                    | 17.7          | Annualized Budget                              |
| 442004-000               | Electrical-Maint Materials     | 2,356.09   | 2,482.00          | 125.91     | 5.07                                             | 6,187.84              | 6,915.00     | 727.16                    | 10.5          | Annualized Budget                              |
| 442005-000               | Heating/AC-Maint Materials     | 911.46     | 2,039.00          | 1,127.54   | 55.30                                            | 1,316.64              | 6,146.00     | 4,829.36                  | 78.5          | E Annualized Budget                            |
| 442006-000               | Janitorial Supplies            | 434.87     | 532.00            | 97.13      | 18.26                                            | 1,552.51              | 2,097.00     | 544.49                    | 25.9          | Annualized Budget                              |
| 442008-000               | Plumbing-Maint Materials       | 2,394.37   | 4,452.00          | 2,057.63   | 46.22                                            | 7,129.71              | 9,729.00     | 2,599.29                  | 26.7          | Annualized Budget                              |
| 442009-000               | Hand Tools-Maint Materials     | 103.86     | 281.00            | 177.14     | 63.04                                            | 321.09                | 924.00       | 602.91                    | 65.2          | Annualized Budget                              |
| 442010-000               | Maintenance Materials          | 3,381.75   | 3,808.00          | 426.25     | 11.19                                            | 15,889.57             | 16,394.00    | 504.43                    | 3.08          |                                                |
| 442011-000               | Work Supplies/Safety/Materials | (154.20)   | 121.00            | 275.20     | 227.44                                           | 634.02                | 1,068.00     | 433.98                    | 40.6          | Overpayment; refund received                   |
| 442012-000               | Landscaping Materials          | 5,379.38   | 8,298.00          | 2,918.62   | 35.17                                            | 8,477.20              | 18,378.00    | 9,900.80                  |               | 7 Annualized Budget                            |
| 442900-000               | Total Materials                | 16,005.81  | 24,133.00         | 8,127.19   | 33.68                                            | 47,094.41             | 70,021.00    | 22,926.59                 | 32.74         | <u> </u>                                       |
| 443000-000               | Contract Costs                 |            | = 1,223.01        |            |                                                  | ,                     | ,            | ==,=====                  |               |                                                |
| 443001-000               | Alarm/Extinguisher Contract    | 948.84     | 1,090.00          | 141.16     | 12.95                                            | 6,653.47              | 5,591.00     | (1,062.47)                | -19.0         | Control of extinguishers and recent ARH inspec |
| 443002-000               | Extermination Contract         | 2,635.50   | 3,422.00          | 786.50     | 22.98                                            | 5,460.33              | 8,799.00     | 3,338.67                  |               | 4 Annualized Budget                            |
| 443005-000               | Unit Turnaround-Contract       | 7,106.56   | 5,795.00          | (1,311.56) |                                                  | 21,057.03             | 22,305.00    | 1,247.97                  | 5.60          | -                                              |
| 443006-000               | Electrical-Contract            | 357.82     | 1,008.00          | 650.18     | 64.50                                            | 1,452.82              | 3,765.00     | 2,312.18                  |               | 1 Annualized Budget                            |
| 443007-000               | Disposal Contract              | 2,148.00   | 2,156.00          | 8.00       | 0.37                                             | 6,968.56              | 8,633.00     | 1,664.44                  |               | 8 Annualized Budget                            |
| 443009-000               | Landscaping-Contract           | 6,622.25   | 4,934.00          | (1,688.25) | -34.22                                           | 26,719.77             | 21,876.00    | (4,843.77)                |               | 4 mulching completed at CCC                    |
| 443011-000               | Heating/AC-Contract            | -          | 1,209.00          | 1,209.00   | 100.00                                           | 8,174.00              | 11,057.00    | 2,883.00                  |               | Annualized Budget                              |
| 443013-000               | Contract: Uniform Rental       | 338.10     | 323.00            | (15.10)    | -4.67                                            | 1,410.57              | 1,449.00     | 38.43                     | 2.65          |                                                |
| 443017-000               | Elevator-Contract              | 3,916.17   | 4,070.00          | 153.83     | 3.78                                             | 9,630.97              | 10,170.00    | 539.03                    | 5.30          |                                                |
| 443018-000               | Plumbing-Contract              | 5,239.14   | 5,977.00          | 737.86     | 12.34                                            | 18,819.43             | 22,320.00    | 3,500.57                  |               | E Annualized Budget                            |
| 443019-000               | Miscellaneous Contracts        | 175.00     | 175.00            | - 757.00   | 0.00                                             | 1,406.06              | 1,350.00     | (56.06)                   | -4.15         |                                                |
| 443023-000               | Con:Consultant/Mentoring       | -          | -                 | -          | N/A                                              | 195.03                | 195.00       | (0.03)                    | -0.02         |                                                |
| 443099-000               | Maintenance Misc-Contracts     | 18,995.37  | 16,739.00         | (2,256.37) | -13.48                                           | 42,820.39             | 42,000.00    | (820.39)                  | -1.95         |                                                |
| 443900-000               | Total Contract Costs           | 48,482.75  | 46,898.00         | (1,584.75) | -3.38                                            | 150,768.43            | 159,510.00   | 8,741.57                  | 5.48          |                                                |
| 449900-000               | TOTAL MAINTENACE EXPENSES      | 102,005.44 | 118,622.00        | 16,616.56  | 14.01                                            | 336,400.43            | 384,437.00   | 48,036.57                 | 12.50         |                                                |
| 112200-000               | TO THE PRITTER OF ENDED        | 102,003.77 | 110,022.00        | 10,010.30  | 17.01                                            | 330,700.73            | 301,757,700  | 10,030.37                 | 12.30         |                                                |
| 450000-000               | GENERAL EXPENSES               | +          |                   |            | <del>                                     </del> |                       |              |                           |               |                                                |
| 451000-000               | General Liability Insurance    | 2,788.00   | 3,064.00          | 276.00     | 9.01                                             | 11,152.00             | 12,256.00    | 1,104.00                  | 9.01          |                                                |
| 451000-000<br>451100-000 | Property Tax                   | 22,317.00  | 18,489.00         | (3,828.00) | -20.70                                           | 22,317.00             | 18,489.00    | (3,828.00)                |               | O Assessed value                               |
| 451100-000               | Workers Comp Insurance         | 2,001.00   | 2,532.00          | 531.00     | 20.70                                            | 9,438.00              | 10,419.00    | 981.00                    | 9.42          | nasesseu value                                 |
| 457000-000               | Bad Debt-Tenant Rents          | 2,001.00   | 2,332.00          | 331.00     | N/A                                              | 10,132.82             | 10,713.00    | (10,132.82)               | N/A           |                                                |
| 471503-000               | FSS Escrow Payments            | 1,290.00   | 250.00            | (1,040.00) | -416.00                                          | 3,180.00              | 1,495.00     | (1,685.00)                |               | Based on tenant participation                  |
| 471303-000               | All Protective Services        | 1,123.00   | 230.00            | (1,123.00) | -416.00<br>N/A                                   | 4,415.00              | 1,755.00     |                           | -112./<br>N/A | based on tenant paracipation                   |
| 459900-000               | TOTAL GENERAL EXPENSES         | 29,519.00  | 24,335.00         | (5,184.00) | -21.30%                                          | 4,415.00<br>60,634.82 | 42,659.00    | (4,415.00)<br>(17,975.82) | -42.14%       |                                                |
| 1000-0000                | TOTAL GLINLIKAL EXPENSES       | 29,519.00  | 24,333.00         | (3,104.00) | -21.30%                                          | 00,034.82             | 42,039.00    | (17,975.62)               | -42.14%       |                                                |
|                          | TOTAL ODERATING EVDENCES       | 221 220 62 | 353,000,00        | 20 670 20  | 5.87%                                            | 1 071 064 20          | 1 127 241 00 | FF 276 70                 | 4.010/        |                                                |
|                          | TOTAL OPERATING EXPENSES       | 331,338.62 | 352,009.00        | 20,670.38  | 5.87%                                            | 1,071,964.30          | 1,127,341.00 | 55,376.70                 | 4.91%         | 1                                              |

| 500000-000 | NON-OPERATING ITEMS |  |  |  |  |  |
|------------|---------------------|--|--|--|--|--|

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|            |                                                                          |             |              | USING AUTH |        |             |              |           |        |  |  |
|------------|--------------------------------------------------------------------------|-------------|--------------|------------|--------|-------------|--------------|-----------|--------|--|--|
|            | CONVENTIONAL PUBLIC HOUSING                                              |             |              |            |        |             |              |           |        |  |  |
|            | Actual to Budget Variance Comparison                                     |             |              |            |        |             |              |           |        |  |  |
|            | January 31, 2018                                                         |             |              |            |        |             |              |           |        |  |  |
| MTD Actual | TD Actual MTD Budget Variance % Var PTD Actual PTD Budget Variance % Var |             |              |            |        |             |              |           |        |  |  |
| 523401-000 | Bedbug expense                                                           | =           | =            | =          | N/A    | 396.00      |              | (396.00)  | N/A    |  |  |
| 523417-000 | Fund Day/Fall Hing Expense                                               | -           | -            | -          | N/A    | 184.33      | -            | (184.33)  | N/A    |  |  |
| 599900-000 | TOTAL NON-OPERATING ITEMS                                                | Ü.          | =            | =          | N/A    | 580.33      | Ē            | (580.33)  | N/A    |  |  |
|            |                                                                          |             |              | ·          |        | ·           |              |           |        |  |  |
| 900000-000 | NET INCOME                                                               | (80,347.35) | (105,599.00) | 25,251.65  | 23.91% | (50,501.09) | (141,701.00) | 91,199.91 | 64.36% |  |  |
|            |                                                                          |             |              | ·          | ·      |             | •            |           |        |  |  |

|                          |                                                              |              | URG HOUSI                   |            |             |                         |              |                       |             |                                                  |
|--------------------------|--------------------------------------------------------------|--------------|-----------------------------|------------|-------------|-------------------------|--------------|-----------------------|-------------|--------------------------------------------------|
|                          |                                                              | HCV PROG     | RAM INCLUDIN                | IG MOD REH | AB          |                         |              |                       | · · · · ·   |                                                  |
|                          |                                                              | Actual       | to Budget Variance          | Comparison |             |                         |              |                       |             |                                                  |
|                          |                                                              | MTD Actual   | January31,2018<br>MTDBudget | Variance   | % Var       | PTD Actual              | PTD Budget   | Variance              | % Var       |                                                  |
| 340000-000               | GRANT INCOME                                                 |              |                             |            |             |                         |              |                       |             |                                                  |
| 341001-000               | Section 8 HAP Earned                                         | 996,703.00   | 956,434.00                  | 40,269.00  | 4.21        | 3,675,794.00            | 3,825,736.00 | (149,942.00)          | -3.92       |                                                  |
| 341002-000               | Sec 8 Admin. Fee Inc-HCV                                     | 96,278.00    | 90,971.00                   | 5,307.00   | 5.83        | 338,500.00              | 363,884.00   | (25,384.00)           | -6.98       |                                                  |
| 341004-000               | Section 8 Port-In Admin Fees                                 | 481.56       | -                           | 481.56     | N/A         | 1,856.05                | -            | 1,856.05              | N/A         |                                                  |
| 341006-000               | Port In HAP Earned                                           | 7,304.00     | -                           | 7,304.00   | N/A         | 28,460.00               | -            | 28,460.00             | N/A         |                                                  |
| 341007-000               | FSS Forfeitures-Income                                       | -            | -                           | -          | N/A         | 3,182.00                | -            | 3,182.00              | N/A         |                                                  |
| 341010-000               | Section 8 Admin Fee -Mod Rehab                               | 14,150.00    | 13,702.00                   | 448.00     | 3.27        | 56,600.00               | 54,808.00    | 1,792.00              | 3.27        |                                                  |
| 341011-000               | Mod Rehab- HAP EARNED                                        | 116,316.00   | 119,326.00                  | (3,010.00) | -2.52       | 465,271.00              | 477,304.00   | (12,033.00)           | -2.52       |                                                  |
| 349900-000               | TOTAL GRANT INCOME                                           | 1,231,232.56 | 1,180,433.00                | 50,799.56  | 4.30        | 4,569,663.05            | 4,721,732.00 | (152,068.95)          | -3.22       |                                                  |
| 360000-000               | OTHER INCOME                                                 |              |                             |            |             |                         |              |                       |             |                                                  |
| 364000-000               | Fraud Recovery Income-Admin                                  | 848.38       | 792.00                      | 56.38      | 7.12        | 3,282.43                | 3,168.00     | 114.43                | 3.61        |                                                  |
| 364001-000               | Fraud Recovery - HAP                                         | 848.37       | 792.00                      | 56.37      | 7.12        | 3,282.41                | 3,168.00     | 114.41                | 3.61        |                                                  |
| 364002-000               | TBRA -HAP Earned                                             | 2,700.00     | -                           | 2,700.00   | N/A         | 11,391.96               | -            | 11,391.96             | N/A         |                                                  |
| 365000-000               | Miscellaneous Other Income                                   | 270.00       | -                           | 270.00     | N/A         | 1,171.14                | -            | 1,171.14              | N/A         |                                                  |
| 369900-000               | TOTAL OTHER INCOME                                           | 4,666.75     | 1,584.00                    | 3,082.75   | 194.62      | 19,127.94               | 6,336.00     | 12,791.94             | 201.89      |                                                  |
| 200000 000               | TOTAL INCOME                                                 | 1 225 000 21 | 1 102 017 00                | F2 002 24  | 4.50        | 4 500 700 00            | 4 720 000 00 | (120 277 01)          | 2.05        |                                                  |
| 399900-000               | TOTAL INCOME                                                 | 1,235,899.31 | 1,182,017.00                | 53,882.31  | 4.56        | 4,588,790.99            | 4,728,068.00 | (139,277.01)          | -2.95       |                                                  |
| 10000-000                | ADMINISTRATIVE                                               |              |                             |            |             |                         |              |                       |             |                                                  |
| 410099-000               | Administrative Salaries                                      |              |                             |            |             |                         |              |                       |             |                                                  |
| 411000-000               | Administrative Salaries and Wages                            | 32,544.59    | 35,456.00                   | 2,911.41   | 8.21        | 120,603.69              | 131,012.00   | 10,408.31             | 7.94        |                                                  |
| 411002-000               | Administrative Overtime                                      | 60.94        | -                           | (60.94)    | N/A         | 224.02                  | -            | (224.02)              | N/A         |                                                  |
| 411003-000               | Administrative: Employer FICA/SUI                            | 4,292.87     | 4,268.00                    | (24.87)    | -0.58       | 11,840.28               | 12,022.00    | 181.72                | 1.51        |                                                  |
| 411004-000               | Administrative: Employee Benefits                            | 8,850.59     | 8,976.00                    | 125.41     | 1.40        | 35,406.15               | 35,708.00    | 301.85                | 0.85        |                                                  |
| 411006-000               | Administrative: Emp Incentive  Total Administrative Salaries | 45,748.99    | 48,700.00                   | 2,951.01   | N/A<br>6.06 | 10,500.00<br>178,574.14 | 178,742.00   | (10,500.00)<br>167.86 | N/A<br>0.09 |                                                  |
| 411099-000<br>413000-000 | Legal Expense                                                | 45,748.99    | 48,700.00                   | 2,951.01   | 6.06        | 1/8,5/4.14              | 1/8,/42.00   | 167.86                | 0.09        |                                                  |
| 413000-000               | Yardi Resident Screening Checks                              | 84.00        | 292.00                      | 208.00     | 71.23       | 393.00                  | 1,182.00     | 789.00                | 66.75       | Based on recertification                         |
| 413100-000               | Total Credit and Legal Expense                               | 84.00        | 292.00                      | 208.00     | 71.23       | 393.00                  | 1,182.00     | 789.00                | 66.75       | based off receitification                        |
| 413900-000               | Other Admin Expenses                                         | 0 1100       | 232100                      | 200.00     | 7 1125      | 555,00                  | 1,102.00     | 703100                | 00175       |                                                  |
| 414000-000               | Staff Training                                               | -            | 500.00                      | 500.00     | 100.00      | 432.20                  | 2,000.00     | 1,567.80              | 78.39       | Annualized BLI                                   |
| 415000-000               | Travel                                                       | _            | 333.00                      | 333.00     | 100.00      | -                       | 1,332.00     | 1,332.00              |             | Annualized BLI                                   |
| 417000-000               | Bookkeeping Fees                                             | 15,922.50    | 16,248.00                   | 325.50     | 2.00        | 64,267.50               | 64,992.00    | 724.50                | 1.11        |                                                  |
| 417001-000               | Bookkeeping Fees-MOD Rehab                                   | 1,425.00     | 1,613.00                    | 188.00     | 11.66       | 5,797.50                | 6,452.00     | 654.50                |             | Based upon units                                 |
| 417100-000               | Auditing Fees                                                | 1,125.50     | 458.00                      | 458.00     | 100.00      |                         | 1,832.00     | 1,832.00              |             | Annualized BLI                                   |
| 417200-000               | Port Out Admin Fee                                           | 719.80       | 667.00                      | (52.80)    | -7.92       | -<br>2,627.27           | 2,668.00     | 40.73                 | 1.53        | - I I I I I I I I I I I I I I I I I I I          |
| 417300-000               | Management Fee                                               | 25,476.00    | 25,996.00                   | 520.00     | 2.00        | 102,828.00              | 103,984.00   | 1,156.00              | 1.11        | <del>                                     </del> |
| 417303-000               | Management Fee- MOD Rehab                                    | 2,280.00     | 2,580.00                    | 300.00     | 11.63       | 9,276.00                | 10,320.00    | 1,044.00              | 10.12       | Based upon units                                 |
| 418000-000               | Office Rent                                                  | 3,570.00     | 3,570.00                    | - 500.30   | 0.00        | 14,280.00               | 14,280.00    | - 1,5 : 1.00          | 0.00        |                                                  |
| 418900-000               | Total Other Admin Expenses                                   | 49,393.30    | 51,965.00                   | 2,571.70   | 4.95        | 199,508.47              | 207,860.00   | 8,351.53              | 4.02        |                                                  |
| 419000-000               | Miscellaneous Admin Expenses                                 | ,            | ,                           | ,=: =:: 3  |             | ,                       | 11,222.00    | 2,222.33              |             |                                                  |
| 419001-000               | Office Expense                                               | 446.47       | 455.00                      | 8.53       | 1.87        | 1,118.91                | 1,246.00     | 127.09                | 10.20       | Annualized BLI                                   |
| 419003-000               | Printing                                                     | 556.00       | 600.00                      | 44.00      | 7.33        | 2,753.25                | 2,891.00     | 137.75                | 4.76        | <u> </u>                                         |
| 419004-000               | Telephone                                                    | 2,633.53     | 2,655.00                    | 21.47      | 0.81        | 6,716.14                | 6,766.00     | 49.86                 | 0.74        |                                                  |
| 419005-000               | Postage                                                      | 2,000.00     | 2,000.00                    | 21.7/      | 0.00        | 3,423.43                | 3,427.00     | 3.57                  | 0.10        |                                                  |

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|                          |                                      |                           | URG HOUSINGRAM INCLUDING  |                        |              |                              |                             |                           |          | <del></del>                                      |
|--------------------------|--------------------------------------|---------------------------|---------------------------|------------------------|--------------|------------------------------|-----------------------------|---------------------------|----------|--------------------------------------------------|
|                          |                                      |                           |                           |                        | АВ           |                              |                             |                           |          | <del> </del>                                     |
|                          | I                                    | Actual                    | January 31, 20            |                        |              |                              |                             |                           |          | <del>                                     </del> |
|                          |                                      | MTD Actual                | MTD Budget                | Variance               | % Var        | PTD Actual                   | DT D                        | Variance                  | % Var    | <del> </del>                                     |
| 419008-000               |                                      | PITD Accual               | 13.00                     | 13.00                  | 100.00       | PTD Actual                   |                             |                           |          | <u> </u>                                         |
|                          | Subscriptions and Fees               |                           | 83.00                     | 83.00                  | 100.00       | 24.84                        | Budget                      |                           |          | Annualized BLI                                   |
| 419009-000               | Sundry Miscellaneous                 |                           | 42.00                     | 42.00                  | 100.00       | 24.04                        | 52. 00 33 2. 0 0            | 307.16                    |          | Annualized BLI                                   |
| 419010-000               | Newspaper ADS (Advertising)          | 2,894.60                  | 2,930.00                  | 35.40                  | 1.21         | 12,241.01                    | 16 8. 0 0                   |                           |          | Annualized BLI                                   |
| 419011-000               | Sundry Service Contracts             | 2,054.00                  | 25.00                     | 25.00                  | 100.00       | 12,241.01                    | 12, 51 0. 0 0               |                           | 2.15     | <u> </u>                                         |
| 419017-000               | Temporary Administrative Labor       | 0.542.20                  |                           |                        |              | 26 100 10                    | 10 0. 0 0                   | 100.00                    |          | Annualized BLI                                   |
| 419100-000               | Total Miscellaneous Admin Expenses   | 8,542.20                  | 8,938.00                  | 395.80                 | 4.43<br>5.57 | 26,488.18                    | 28,072.00                   | 1,583.82                  | 5.64     |                                                  |
| 419900-000               | TOTAL ADMINISTRATIVE EXPENSES        | 103,768.49                | 109,895.00                | 6,126.51               | 5.57         | 404,963.79                   | 415,856.00                  | 10,892.21                 | 2.62     | <del>                                     </del> |
| 440000-000               | MAINTENANCE AND OPERATIONS           |                           |                           |                        |              |                              |                             |                           |          |                                                  |
| 440099-000               | General Maint Expense                |                           |                           |                        |              |                              |                             |                           |          |                                                  |
| 441200-000               | Vehicle Repair                       | 188.10                    | 208.00                    | 19.90                  | 9.57         | 525.26                       | 832.00                      | 306.74                    | 36.87    | Annualized BLI                                   |
| 441300-000               | Gasoline Purchases                   | 219.18                    | 220.00                    | 0.82                   | 0.37         | 896.49                       | 900.00                      | 3.51                      | 0.39     |                                                  |
| 141900-000               | Total General Maint Expense          | 407.28                    | 428.00                    | 20.72                  | 4.84         | 1,421.75                     | 1,732.00                    | 310.25                    | 17.91    | ı                                                |
| 443000-000               | Contract Costs                       |                           |                           |                        |              |                              |                             |                           |          |                                                  |
| 443015-000               | Janitorial-Contract                  | -                         | 480.00                    | 480.00                 | 100.00       | 1,440.00                     | 1,920.00                    | 480.00                    | 25.00    | Invoice Timing                                   |
| 443023-000               | Con:Consultant/Mentoring             | 948.00                    | 2,008.00                  | 1,060.00               | 52.79        | 2,844.00                     | 8,032.00                    | 5,188.00                  | 64.59    | Annualized BLI                                   |
| 443900-000               | Total Contract Costs                 | 948.00                    | 2,488.00                  | 1,540.00               | 61.90        | 4,284.00                     | 9,952.00                    | 5,668.00                  | 56.95    | <u> </u>                                         |
| 149900-000               | TOTAL MAINTENACE EXPENSES            | 1,355.28                  | 2,916.00                  | 1,560.72               | 53.52        | 5,705.75                     | 11,684.00                   | 5,978.25                  | 51.17    |                                                  |
| 150000-000               | GENERAL EXPENSES                     |                           |                           |                        |              |                              |                             |                           |          | <del>                                     </del> |
| 151000-000               | General Liability Insurance          | 1,645.00                  | 1,724.00                  | 79.00                  | 4.58         | 6,580.00                     | 6,896.00                    | 316.00                    | 4.58     |                                                  |
| 152100-000               | Workers Comp Insurance               | 1,181.00                  | 1,508.00                  | 327.00                 | 21.68        | 5,567.00                     | 6,032.00                    | 465.00                    | 7.71     |                                                  |
| 459900-000               | TOTAL GENERAL EXPENSES               | 2,826.00                  | 3,232.00                  | 406.00                 | 12.56        | 12,147.00                    | 12,928.00                   | 781.00                    | 6.04     | l .                                              |
| 170000-000               | HOUSING ASSISTANCE PAYMENTS          |                           |                           | 1                      |              |                              |                             |                           |          | <del>                                     </del> |
| 471500-000<br>471500-000 | Housing Assistance Payments          | 983,099.92                | 1,018,906.00              | 35,806.08              | 3.51         | 4,052,838.00                 | 4,075,624.00                | 22,786.00                 | 0.56     | <del>                                     </del> |
| 471501-000               | Tenant Utility Payments              | 35,085.00                 | 37,201.00                 | 2,116.00               | 5.69         | 144,935.00                   | 148,804.00                  | 3,869.00                  | 2.60     | ļ                                                |
| 471502-000               | Portable Out HAP Payments            | 17,479.00                 | 15,185.00                 | (2,294.00)             | -15.11       | 63,097.00                    | 60,740.00                   | (2,357.00)                | -3.88    |                                                  |
| 471503-000               | FSS Escrow Payments                  | 5,398.00                  | 4,468.00                  | (930.00)               | -20.81       | 22,326.00                    | 17,872.00                   | (4,454.00)                | -24.92   | Based on tenant partic                           |
| 179900-000               | TOTAL HOUSING ASSISTANCE PAYMENTS    | 1,041,061.92              | 1,075,760.00              | 34,698.08              | 3.23         | 4,283,196.00                 | 4,303,040.00                | 19,844.00                 | 0.46     |                                                  |
|                          |                                      |                           |                           |                        | 3.59%        |                              |                             |                           | 0.79%    |                                                  |
| 900000-000               | TOTAL OPERATING EXPENSES  NET INCOME | 1,149,011.69<br>86,887,62 | 1,191,803.00<br>(9,786.00 | 42,791.31<br>96,673.62 | 987.88%      | 4,706,012.54<br>(117,221.55) | 4,743,508.00<br>(15,440.00) | 37,495.46<br>(101,781.55) | -659.21% |                                                  |

#### **SPARTANBURG HOUSING AUTHORITY**

#### **HCV PROGRAM - HAP**

Actual to Budget Variance Comparison

|            |                                   |              |            | 1/31/2018  |          |              |              |              |           |
|------------|-----------------------------------|--------------|------------|------------|----------|--------------|--------------|--------------|-----------|
|            |                                   |              |            |            |          |              |              |              |           |
|            |                                   | MTD Actual   | MTD Budget | Variance   | % Var    | PTD Actual   | PTD Budget   | Variance     | % Var     |
| 340000-000 | GRANT INCOME                      |              |            |            |          |              |              |              |           |
| 341001-000 | Section 8 HAP Earned              | 996,703.00   | 956,434.00 | 40,269.00  | 4.21     | 3,675,794.00 | 3,825,736.00 | (149,942.00) | -3.92     |
| 341006-000 | Port In HAP Earned                | 7,304.00     | -          | 7,304.00   | N/A      | 28,460.00    | -            | 28,460.00    | N/A       |
| 341007-000 | FSS Forfeitures-Income            | -            | -          | -          | N/A      | 3,182.00     | -            | 3,182.00     | N/A       |
| 364001-000 | Fraud Recovery - HAP              | 848.37       | 792.00     | 56.37      | 7.12     | 3,282.41     | 3,168.00     | 114.41       | 3.61      |
| 399900-000 | TOTAL INCOME                      | 1,004,855.37 | 957,226.00 | 47,629.37  | 4.98%    | 3,710,718.41 | 3,828,904.00 | (118,185.59) | -3.09%    |
|            |                                   |              |            |            |          |              |              |              |           |
| 470000-000 | HOUSING ASSISTANCE PAYMENTS       |              |            |            |          |              |              |              |           |
| 471500-000 | Housing Assistance Payments       | 877,348.92   | 900,537.00 | 23,188.08  | 2.57     | 3,618,076.00 | 3,602,148.00 | (15,928.00)  | -0.44     |
| 471501-000 | Tenant Utility Payments           | 34,170.00    | 36,244.00  | 2,074.00   | 5.72     | 141,421.00   | 144,976.00   | 3,555.00     | 2.45      |
| 471502-000 | Portable Out HAP Payments         | 17,479.00    | 15,185.00  | (2,294.00) | -15.11   | 63,097.00    | 60,740.00    | (2,357.00)   | -3.88     |
| 471503-000 | FSS Escrow Payments               | 5,398.00     | 4,468.00   | (930.00)   | -20.81   | 22,326.00    | 17,872.00    | (4,454.00)   | -24.92    |
| 479900-000 | TOTAL HOUSING ASSISTANCE PAYMENTS | 934,395.92   | 956,434.00 | 22,038.08  | 2.30     | 3,844,920.00 | 3,825,736.00 | (19,184.00)  | -0.50     |
| 900000-000 | NET INCOME                        | 70,459.45    | 792.00     | 69,667.45  | 8796.40% | (134,201.59) | 3,168.00     | (137,369.59) | -4336.16% |
|            |                                   |              |            |            |          |              |              |              |           |

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## SPARTANBURG HOUSING AUTHORITY HCV PROGRAM - ADMINISTRATIVE

Actual to Budget Variance Comparison

|            |                                        |            |            | 1/31/2018 |        |            |            |             |        |
|------------|----------------------------------------|------------|------------|-----------|--------|------------|------------|-------------|--------|
|            |                                        | MTD Actual | MTD Budget | Variance  | % Var  | PTD Actual | PTD Budget | Variance    | % Var  |
| 340000-000 | GRANTINCOME                            |            |            |           |        |            |            |             |        |
| 341002-000 | Sec 8 Admin. Fee Inc-HCV               | 96,278.00  | 90,971.00  | 5,307.00  | 5.83   | 338,500.00 | 363,884.00 | (25,384.00) | -6.98  |
| 341004-000 | Section 8 Port-In Admin Fees           | 481.56     | -          | 481.56    | N/A    | 1,856.05   | -          | 1,856.05    | N/A    |
| 364000-000 | Fraud Recovery Income-Admin            | 848.38     | 792.00     | 56.38     | 7.12   | 3,282.43   | 3,168.00   | 114.43      | 3.61   |
| 399900-000 | TOTALINCOME                            | 97,607.94  | 91,763.00  | 5,844.94  | 6.37%  | 343,638.48 | 367,052.00 | (23,413.52) | -6.38% |
| 410000-000 | ADMINISTRATIVE                         |            |            |           |        |            |            |             |        |
| 410099-000 | A dministrativ e Salaries              |            |            |           |        |            |            |             |        |
| 411000-000 | Administrative Salaries and Wages      | 30,794.49  | 33,602.00  | 2,807.51  | 8.36   | 113,884.36 | 123,306.00 | 9,421.64    | 7.64   |
| 411002-000 | A dministrativ e O v ertime            | 56.97      | -          | (56.97)   | N/A    | 219.52     | -          | (219.52)    | N/A    |
| 411003-000 | A dministrativ e: Employ er F I CA/SUI | 4,070.03   | 4,100.00   | 29.97     | 0.73   | 11,261.48  | 11,350.00  | 88.52       | 0.78   |
| 411004-000 | A dministrativ e: Employ ee Benefits   | 8,413.81   | 8,500.00   | 86.19     | 1.01   | 33,669.42  | 33,804.00  | 134.58      | 0.40   |
| 411006-000 | A dministrativ e: Emp Incentiv e       | -          | -          | -         | N/A    | 10,500.00  | -          | (10,500.00) | N/A    |
| 411099-000 | Total Administrative Salaries          | 43,335.30  | 46,202.00  | 2,866.70  | 6.20   | 169,534.78 | 168,460.00 | (1,074.78)  | -0.64  |
| 413000-000 | Legal Expense                          |            |            |           |        |            |            |             |        |
| 413002-000 | Yardi Resident Screening Checks        | 84.00      | 292.00     | 208.00    | 71.23  | 379.00     | 1,168.00   | 789.00      | 67.55  |
| 413100-000 | Total Credit and Legal Expense         | 84.00      | 292.00     | 208.00    | 71.23  | 379.00     | 1,168.00   | 789.00      | 67.55  |
| 413900-000 | O ther A dmin Expenses                 |            |            |           |        |            |            |             |        |
| 414000-000 | Staff Training                         | -          | 500.00     | 500.00    | 100.00 | 432.20     | 2,000.00   | 1,567.80    | 78.39  |
| 415000-000 | Travel                                 | -          | 333.00     | 333.00    | 100.00 | -          | 1,332.00   | 1,332.00    | 100.00 |
| 417000-000 | Bookkeeping Fees                       | 15,922.50  | 16,248.00  | 325.50    | 2.00   | 64,267.50  | 64,992.00  | 724.50      | 1.11   |
| 417100-000 | Auditing Fees                          | -          | 458.00     | 458.00    | 100.00 | -          | 1,832.00   | 1,832.00    | 100.00 |
| 417200-000 | Port Out Admin Fee                     | 719.80     | 667.00     | (52.80)   | -7.92  | 2,627.27   | 2,668.00   | 40.73       | 1.53   |
| 417300-000 | Management Fee                         | 25,476.00  | 25,996.00  | 520.00    | 2.00   | 102,828.00 | 103,984.00 | 1,156.00    | 1.11   |
| 418000-000 | Office Rent                            | 3,570.00   | 3,570.00   | -         | 0.00   | 14,280.00  | 14,280.00  | -           | 0.00   |
| 418900-000 | Total Other Admin Expenses             | 45,688.30  | 47,772.00  | 2,083.70  | 4.36   | 184,434.97 | 191,088.00 | 6,653.03    | 3.48   |
| 419000-000 | Miscellaneous Admin Expenses           |            |            |           |        |            |            |             |        |
| 419001-000 | Office Expense                         | 377.62     | 380.00     | 2.38      | 0.63   | 953.57     | 960.00     | 6.43        | 0.67   |
| 419003-000 | Printing                               | 556.00     | 600.00     | 44.00     | 7.33   | 2,242.86   | 2,375.00   | 132.14      | 5.56   |
| 419004-000 | Telephone                              | 2,328.82   | 2,350.00   | 21.18     | 0.90   | 5,869.78   | 5,921.00   | 51.22       | 0.87   |
| 419005-000 | Postage                                | 1,750.00   | 1,750.00   | -         | 0.00   | 2,887.57   | 2,892.00   | 4.43        | 0.15   |
| 419006-000 | Forms and Computer Supplies            | 1.31       | 125.00     | 123.69    | 98.95  | 133.76     | 500.00     | 366.24      | 73.25  |
| 419008-000 | Subscriptions and Fees                 | -          | 13.00      | 13.00     | 100.00 | -          | 52.00      | 52.00       | 100.00 |
| 419009-000 | Sundry Miscellaneous                   | -          | 83.00      | 83.00     | 100.00 | 24.84      | 332.00     | 307.16      | 92.52  |
| 419010-000 | New spaper A DS (A dvertising)         | -          | 42.00      | 42.00     | 100.00 | -          | 168.00     | 168.00      | 100.00 |
| 419011-000 | Sundry Service Contracts               | 2,170.95   | 2,200.00   | 29.05     | 1.32   | 9,365.27   | 9,440.00   | 74.73       | 0.79   |

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## SPARTANBURG HOUSING AUTHORITY HCV PROGRAM - ADMINISTRATIVE

Actual to Budget Variance Comparison

|            |                                    |            | Actual to Budget | . variance compa | 113011 |             |             |             |         |
|------------|------------------------------------|------------|------------------|------------------|--------|-------------|-------------|-------------|---------|
|            |                                    |            |                  | 1/31/2018        |        |             |             |             |         |
|            |                                    | MTD Actual | MTD Budget       | Variance         | % Var  | PTD Actual  | PTD Budget  | Variance    | % Var   |
| 419017-000 | Temporary Administrative Labor     | -          | 25.00            | 25.00            | 100.00 | -           | 100.00      | 100.00      | 100.00  |
| 419100-000 | Total Miscellaneous Admin Expenses | 7,184.70   | 7,568.00         | 383.30           | 5.06   | 21,477.65   | 22,740.00   | 1,262.35    | 5.55    |
| 419900-000 | TO TAL A DMIN ISTRATIVE EXPENSES   | 96,292.30  | 101,834.00       | 5,541.70         | 5.44   | 375,826.40  | 383,456.00  | 7,629.60    | 1.99    |
| 440000-000 | MA INTENANCE AND O PERATIONS       | _          |                  |                  |        |             |             |             |         |
| 440099-000 | General Maint Expense              |            |                  |                  |        |             |             |             |         |
| 441200-000 | V ehicle Repair                    | 188.10     | 208.00           | 19.90            | 9.57   | 525,26      | 832.00      | 306.74      | 36.87   |
| 441300-000 | Gasoline Purchases                 | 219.18     | 220.00           | 0.82             | 0.37   | 896.49      | 900.00      | 3.51        | 0.39    |
| 441900-000 | Total General Maint Expense        | 407.28     | 428.00           | 20.72            | 4.84   | 1,421.75    | 1,732.00    | 310.25      | 17.91   |
| 443000-000 | Contract Costs                     |            |                  |                  |        |             |             |             |         |
| 443015-000 | Janitorial-Contract                | -          | 480.00           | 480.00           | 100.00 | 1,440.00    | 1,920.00    | 480.00      | 25.00   |
| 443023-000 | Con:Consultant/Mentoring           | 372.00     | 1,175.00         | 803.00           | 68.34  | 1,828.00    | 4,700.00    | 2,872.00    | 61.11   |
| 443900-000 | Total Contract Costs               | 372.00     | 1,655.00         | 1,283.00         | 77.52  | 3,268.00    | 6,620.00    | 3,352.00    | 50.63   |
| 449900-000 | TO TAL MAINTENACE EXPENSES         | 779.28     | 2,083.00         | 1,303.72         | 62.59  | 4,689.75    | 8,352.00    | 3,662.25    | 43.85   |
| 450000-000 | GENERALEXPENSES                    |            |                  |                  |        |             |             |             |         |
| 451000-000 | General Liability Insurance        | 1,559.00   | 1,572.00         | 13.00            | 0.83   | 6,236.00    | 6,288.00    | 52.00       | 0.83    |
| 452100-000 | Workers Comp Insurance             | 1,119.00   | 1,375.00         | 256.00           | 18.62  | 5,277.00    | 5,500.00    | 223.00      | 4.05    |
| 459900-000 | TOTALGENERALEXPENSES               | 2,678.00   | 2,947.00         | 269.00           | 9.13   | 11,513.00   | 11,788.00   | 275.00      | 2.33    |
|            | TOTAL OPERATING EXPENSES           | 99,749.58  | 106,864.00       | 7,114.42         | 6.66%  | 392,029.15  | 403,596.00  | 11,566.85   | 2.87%   |
| 900000-000 | NET INCOME                         | (2,141.64) | (15,101.00)      | 12,959.36        | 85.82% | (48,390.67) | (36,544.00) | (11,846.67) | -32.42% |
|            |                                    |            |                  |                  |        |             |             |             |         |

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#### **SPARTANBURG HOUSING AUTHORITY**

#### **HCV PROGRAM - MOD REHAB HAP**

Actual to Budget Variance Comparison

|                                    | MTD Actual                                                                                                                                                 | 1/31/2018<br>MTD Budget                                                                                                                                                                                                                                                                                                       | Variance                | % Var                                                                                                                                             | PTD Actual                                                                                                                                                                                                                                                                                                                                                                                                                                                  | PTD Rudget                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Variance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | % Var                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| GRANTINCOME                        | PID Actual                                                                                                                                                 | PIID Budget                                                                                                                                                                                                                                                                                                                   | Variance                | 70 <b>V</b> ai                                                                                                                                    | FID Actual                                                                                                                                                                                                                                                                                                                                                                                                                                                  | r ib buuget                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Variance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 70 <b>V</b> ai                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Mod Rehab- HAP EARNED              | 116,316.00                                                                                                                                                 | 119,326.00                                                                                                                                                                                                                                                                                                                    | (3,010.00)              | -2.52                                                                                                                                             | 465,271.00                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 477,304.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | (12,033.00)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | -2.52                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| TOTALINCOME                        | 116,316.00                                                                                                                                                 | 119,326.00                                                                                                                                                                                                                                                                                                                    | (3,010.00)              | (2.52)                                                                                                                                            | 465,271.00                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 477,304.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | (12,033.00)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | (2.52                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| HO USING A SSISTANCE PAYMENTS      |                                                                                                                                                            |                                                                                                                                                                                                                                                                                                                               |                         |                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Housing Assistance Payments        | 103,088.00                                                                                                                                                 | 118,369.00                                                                                                                                                                                                                                                                                                                    | 15,281.00               | 12.91                                                                                                                                             | 423,489.00                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 473,476.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 49,987.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 10.50                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Tenant Utility Payments            | 878.00                                                                                                                                                     | 957.00                                                                                                                                                                                                                                                                                                                        | 79.00                   | 8.26                                                                                                                                              | 3,366.00                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 3,828.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 462.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 12.0                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| TO TAL HOUSING ASSISTANCE PAYMENTS | 103,966.00                                                                                                                                                 | 119,326.00                                                                                                                                                                                                                                                                                                                    | 15,360.00               | 12.87                                                                                                                                             | 426,855.00                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 477,304.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 50,449.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 10.5                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| NET INCOME                         | 12,350.00                                                                                                                                                  | -                                                                                                                                                                                                                                                                                                                             | 12,350.00               | -                                                                                                                                                 | 38,416.00                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 38,416.00                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                    | Mod Rehab- HAP EARNED  TOTALINCOME  HO USING A SSISTANCE PAYMENTS  Housing A ssistance Payments  Tenant Utility Payments  TOTALHOUSING ASSISTANCE PAYMENTS | Mod Rehab- HA P EARNED         116,316.00           TO TAL INCOME         116,316.00           HO USING A SSISTANCE PAYMENTS         103,088.00           Housing A ssistance Pay ments         103,088.00           Tenant Utility Pay ments         878.00           TO TAL HO USING ASSISTANCE PAYMENTS         103,966.00 | MTD Actual   MTD Budget | MTD Actual   MTD Budget   Variance   GRANTINCOME     M16,316.00   119,326.00   (3,010.00)     TO TALINCOME   116,316.00   119,326.00   (3,010.00) | MTD Actual   MTD Budget   Variance   % Var   GRANT INCOME   Mod Rehab- HAP EARNED   116,316.00   119,326.00   (3,010.00)   -2.52   TO TALINCOME   116,316.00   119,326.00   (3,010.00)   (2.52)   HOUSING A SSISTANCE PAYMENTS   Housing A ssistance Pay ments   103,088.00   118,369.00   15,281.00   12.91   Tenant Utility Pay ments   878.00   957.00   79.00   8.26   TO TAL HOUSING ASSISTANCE PAYMENTS   103,966.00   119,326.00   15,360.00   12.87 | MTD Actual         MTD Budget         Variance         % Var         PTD Actual           GRANTINCOME         Mod Rehab- HA P EARNED         116,316.00         119,326.00         (3,010.00)         -2.52         465,271.00           TO TALINCOME         116,316.00         119,326.00         (3,010.00)         (2.52)         465,271.00           HO USING A SSISTANCE PAYMENTS         103,088.00         118,369.00         15,281.00         12.91         423,489.00           Tenant Utility Pay ments         878.00         957.00         79.00         8.26         3,366.00           TO TAL HO USING ASSISTANCE PAYMENTS         103,966.00         119,326.00         15,360.00         12.87         426,855.00 | GRANT INCOME         MTD Actual         MTD Budget         Variance         % Var         PTD Actual         PTD Budget           Mod Rehab- HAP EARNED         116,316.00         119,326.00         (3,010.00)         -2.52         465,271.00         477,304.00           TO TALINCOME         116,316.00         119,326.00         (3,010.00)         (2.52)         465,271.00         477,304.00           HO USING A SSISTANCE PAYMENTS         103,088.00         118,369.00         15,281.00         12.91         423,489.00         473,476.00           Tenant Utility Payments         878.00         957.00         79.00         8.26         3,366.00         3,828.00           TO TAL HO USING ASSISTANCE PAYMENTS         103,966.00         119,326.00         15,360.00         12.87         426,855.00         477,304.00 | GRANTINCOME         MTD Actual         MTD Budget         Variance         % Var         PTD Actual         PTD Budget         Variance           Mod Rehab- HAP EARNED         116,316.00         119,326.00         (3,010.00)         -2.52         465,271.00         477,304.00         (12,033.00)           TO TALINCOME         116,316.00         119,326.00         (3,010.00)         (2.52)         465,271.00         477,304.00         (12,033.00)           HO USING A SSISTANCE PAYMENTS         103,088.00         118,369.00         15,281.00         12.91         423,489.00         473,476.00         49,987.00           Tenant Utility Pay ments         878.00         957.00         79.00         8.26         3,366.00         3,828.00         462.00           TO TAL HOUSING ASSISTANCE PAYMENTS         103,966.00         119,326.00         15,360.00         12.87         426,855.00         477,304.00         50,449.00 |

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## SPARTANBURG HOUSING AUTHORITY HCV PROGRAM - MOD REHAB ADMIN

| Actual to Budget Variance Comparison    |                                    |            |            |          |        |            |            |          |        |  |  |  |
|-----------------------------------------|------------------------------------|------------|------------|----------|--------|------------|------------|----------|--------|--|--|--|
|                                         |                                    |            | 1/31/2018  |          |        |            |            |          |        |  |  |  |
|                                         |                                    | MTD Actual | MTD Budget | Variance | % Var  | PTD Actual | PTD Budget | Variance | % Var  |  |  |  |
| 340000-000                              | GRANT INCOME                       |            |            |          |        |            |            |          |        |  |  |  |
| 341010-000                              | Section 8 Admin Fee -Mod Rehab     | 14,150.00  | 13,702.00  | 448.00   | 3.27   | 56,600.00  | 54,808.00  | 1,792.00 | 3.27   |  |  |  |
| 399900-000                              | TOTAL INCOME                       | 14,150.00  | 13,702.00  | 448.00   | 3.27   | 56,600.00  | 54,808.00  | 1,792.00 | 3.27   |  |  |  |
|                                         |                                    |            |            |          |        |            |            |          |        |  |  |  |
| 410000-000                              | ADMINISTRATIVE                     |            |            |          |        |            |            |          |        |  |  |  |
| 410099-000                              | Administrative Salaries            |            |            |          |        |            |            |          |        |  |  |  |
| 411000-000                              | Administrative Salaries and Wages  | 1,750.10   | 1,854.00   | 103.90   | 5.60   | 6,719.33   | 7,706.00   | 986.67   | 12.80  |  |  |  |
| 411002-000                              | Administrative Overtime            | 3.97       | -          | (3.97)   | N/A    | 4.50       | -          | (4.50)   | N/A    |  |  |  |
| 411003-000                              | Administrative: Employer FICA/SUI  | 222.84     | 168.00     | (54.84)  | -32.64 | 578.80     | 672.00     | 93.20    | 13.87  |  |  |  |
| 411004-000                              | Administrative: Employee Benefits  | 436.78     | 476.00     | 39.22    | 8.24   | 1,736.73   | 1,904.00   | 167.27   | 8.79   |  |  |  |
| 411099-000                              | Total Administrative Salaries      | 2,413.69   | 2,498.00   | 84.31    | 3.38   | 9,039.36   | 10,282.00  | 1,242.64 | 12.09  |  |  |  |
| 413000-000                              | Legal Expense                      |            |            |          |        |            |            |          |        |  |  |  |
| 413002-000                              | Yardi Resident Screening Checks    | -          | -          | -        | N/A    | 14.00      | 14.00      | -        | 0.00   |  |  |  |
| 413100-000                              | Total Credit and Legal Expense     | -          | -          | -        | N/A    | 14.00      | 14.00      | -        | 0.00   |  |  |  |
| 413900-000                              | Other Admin Expenses               |            |            |          |        |            |            |          |        |  |  |  |
| 417001-000                              | Bookkeeping Fees-MOD Rehab         | 1,425.00   | 1,613.00   | 188.00   | 11.66  | 5,797.50   | 6,452.00   | 654.50   | 10.14  |  |  |  |
| 417303-000                              | Management Fee- MOD Rehab          | 2,280.00   | 2,580.00   | 300.00   | 11.63  | 9,276.00   | 10,320.00  | 1,044.00 | 10.12  |  |  |  |
| 418900-000                              | Total Other Admin Expenses         | 3,705.00   | 4,193.00   | 488.00   | 11.64  | 15,073.50  | 16,772.00  | 1,698.50 | 10.13  |  |  |  |
| 419000-000                              | Miscellaneous Admin Expenses       |            |            |          |        |            |            |          |        |  |  |  |
| 419001-000                              | Office Expense                     | 68.85      | 75.00      | 6.15     | 8.20   | 165.34     | 286.00     | 120.66   | 42.19  |  |  |  |
| 419003-000                              | Printing                           | -          | -          | -        | N/A    | 510.39     | 516.00     | 5.61     | 1.09   |  |  |  |
| 419004-000                              | Telephone                          | 304.71     | 305.00     | 0.29     | 0.10   | 846.36     | 845.00     | (1.36)   | -0.16  |  |  |  |
| 419005-000                              | Postage                            | 250.00     | 250.00     | -        | 0.00   | 535.86     | 535.00     | (0.86)   | -0.16  |  |  |  |
| 419006-000                              | Forms and Computer Supplies        | 10.29      | 10.00      | (0.29)   | -2.90  | 76.84      | 80.00      | 3.16     | 3.95   |  |  |  |
| 419011-000                              | Sundry Service Contracts           | 723.65     | 730.00     | 6.35     | 0.87   | 2,875.74   | 3,070.00   | 194.26   | 6.33   |  |  |  |
| 419100-000                              | Total Miscellaneous Admin Expenses | 1,357.50   | 1,370.00   | 12.50    | 0.91   | 5,010.53   | 5,332.00   | 321.47   | 6.03   |  |  |  |
| 419900-000                              | TOTAL ADMINISTRATIVE EXPENSES      | 7,476.19   | 8,061.00   | 584.81   | 7.25   | 29,137.39  | 32,400.00  | 3,262.61 | 10.07  |  |  |  |
|                                         |                                    |            |            |          |        |            |            |          |        |  |  |  |
| 440000-000                              | MAINTENANCE AND OPERATIONS         |            |            |          |        |            |            |          |        |  |  |  |
| 443000-000                              | Contract Costs                     |            |            |          |        |            |            |          |        |  |  |  |
| 443023-000                              | Con:Consultant/Mentoring           | 576.00     | 833.00     | 257.00   | 30.85  | 1,016.00   | 3,332.00   | 2,316.00 | 69.51  |  |  |  |
| 443900-000                              | Total Contract Costs               | 576.00     | 833.00     | 257.00   | 30.85  | 1,016.00   | 3,332.00   | 2,316.00 | 69.51  |  |  |  |
| 449900-000                              | TOTAL MAINTENACE EXPENSES          | 576.00     | 833.00     | 257.00   | 30.85  | 1,016.00   | 3,332.00   | 2,316.00 | 69.51  |  |  |  |
|                                         |                                    |            |            |          |        | <u> </u>   |            |          |        |  |  |  |
| 450000-000                              | GENERAL EXPENSES                   |            |            |          |        |            |            |          |        |  |  |  |
| 451000-000                              | General Liability Insurance        | 86.00      | 152.00     | 66.00    | 43.42  | 344.00     | 608.00     | 264.00   | 43.42  |  |  |  |
| 452100-000                              | Workers Comp Insurance             | 62.00      | 133.00     | 71.00    | 53.38  | 290.00     | 532.00     | 242.00   | 45.49  |  |  |  |
| 459900-000                              | TOTAL GENERAL EXPENSES             | 148.00     | 285.00     | 137.00   | 48.07  | 634.00     | 1,140.00   | 506.00   | 44.39  |  |  |  |
|                                         |                                    |            |            |          |        |            |            |          |        |  |  |  |
|                                         | TOTAL OPERATING EXPENSES           | 8,200.19   | 9,179.00   | 978.81   | 10.66% | 30,787.39  | 36,872.00  | 6,084.61 | 16.50% |  |  |  |
| 900000-000                              | NET INCOME                         | 5,949.81   | 4,523.00   | 1,426.81 | 31.55% | 25,812.61  | 17,936.00  | 7,876.61 | 43.92% |  |  |  |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |                                    | -,- 10.02  | -,         | _,       |        |            |            | -,       |        |  |  |  |
|                                         |                                    |            |            |          |        |            |            |          |        |  |  |  |

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|            |                                   | Т        | BRA-HCV Progr   | am (075-tbra)   |       |            |            |             |       |
|------------|-----------------------------------|----------|-----------------|-----------------|-------|------------|------------|-------------|-------|
|            |                                   | Budget   | Compari         | son (with       | PTD)  |            |            |             |       |
|            |                                   |          | Period = Oct 20 | )17-Jan 2018    |       |            |            |             |       |
|            |                                   | E        | Book = Accrual; | ; Tree = ysi_is |       |            |            |             |       |
| MTD Actua  | I                                 |          | MTD Budge       | et Variance     | % Var | PTD Actual | PTD Budget | Variance    | % Var |
| 360000-000 | OTHER INCOME                      |          |                 |                 |       |            |            |             |       |
| 364002-000 | TBRA -HAP Earned                  | 2,700.00 | -               | 2,700.00        | N/A   | 11,391.96  | -          | 11,391.96   | N/A   |
| 365000-000 | Miscellaneous Other Income        | 270.00   | -               | 270.00          | N/A   | 1,171.14   | -          | 1,171.14    | N/A   |
| 369900-000 | TOTAL OTHER INCOME                | 2,970.00 | -               | 2,970.00        | N/A   | 12,563.10  | -          | 12,563.10   | N/A   |
| 399900-000 | TOTAL INCOME                      | 2,970.00 | -               | 2,970.00        | N/A   | 12,563.10  | -          | 12,563.10   | N/A   |
| 470000-000 | HOUSING ASSISTANCE PAYMENTS       |          |                 |                 |       |            |            |             |       |
| 471500-000 | Housing Assistance Payments       | 2,663.00 | -               | (2,663.00)      | N/A   | 11,273.00  | -          | (11,273.00) | N/A   |
| 471501-000 | Tenant Utility Payments           | 37.00    | -               | (37.00)         | N/A   | 148.00     | -          | (148.00)    | N/A   |
| 479900-000 | TOTAL HOUSING ASSISTANCE PAYMENTS | 2,700.00 | -               | (2,700.00)      | N/A   | 11,421.00  | -          | (11,421.00) | N/A   |
| 900000-000 | NET INCOME                        | 270.00   | -               | 270.00          | N/A   | 1,142.10   | -          | 1,142.10    | N/A   |

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|            |                                            | SPARTA     | NBURG HO              | USING AUTI           | HORITY   |            |            |             |       |                                 |
|------------|--------------------------------------------|------------|-----------------------|----------------------|----------|------------|------------|-------------|-------|---------------------------------|
|            | CENTR                                      | AL OFFICE  | COST CENTE            | R AND LAN            | DSCAPE F | PROGRAM    |            |             |       |                                 |
|            |                                            | Act        | ual to Budget V       | ariance Compar       | son      |            |            |             |       |                                 |
|            |                                            | MTD Actual | January<br>MTD Budget | 31, 2018<br>Variance | % Var    | PTD Actual | PTD Budget | Variance    | % Var |                                 |
| 360000-000 | O THER INCOME                              |            |                       |                      |          |            |            |             |       |                                 |
| 362000-000 | Management Fee Income                      | 69,222.18  | 67,555.00             | 1,667.18             | 2.47     | 277,318.44 | 270,220.00 | 7,098.44    | 2.63  |                                 |
| 362001-000 | Bookkeeping fee income                     | 22,012.50  | 22,378.00             | (365.50)             | -1.63    | 88,635.00  | 89,512.00  | (877.00)    | -0.98 |                                 |
| 365000-000 | Miscellaneous Other Income                 | 12,373.22  | 32,059.00             | 19,685.78            | 1.59     | 50,834.43  | 84,152.00  | (33,317.57) | -0.66 |                                 |
| 369900-000 | TO TAL O THER INCOME                       | 91,234.68  | 121,992.00            | 20,987.46            | 0.23     | 416,787.87 | 443,884.00 | (27,096.13) | -0.07 |                                 |
| 399900-000 | TO TAL INCOME                              | 91,234.68  | 121,992.00            | 20,987.46            | 0.23     | 416,787.87 | 443,884.00 | (27,096.13) | -0.07 |                                 |
| 410000-000 | A DMINISTRATIVE                            |            |                       |                      |          |            |            |             |       |                                 |
| 410099-000 | A dministrative Salaries                   |            |                       |                      |          |            |            |             |       |                                 |
| 411000-000 | A dministrative Salaries and Wages         | 48,382.60  | 51,182.00             | 2,799.40             | 5.47     | 197,796.19 | 207,728.00 | 9,931.81    | 4.78  |                                 |
| 411002-000 | A dministrative Overtime                   | 374.12     | -                     | (374.12)             | N/A      | 1,983.63   | -          | (1,983.63)  | N/A   |                                 |
| 411003-000 | A dministrative: Employer FICA/SUI         | 6,394.78   | 6,346.00              | (48.78)              | -0.77    | 16,224.04  | 17,850.00  | 1,625.96    | 9.11  |                                 |
| 411004-000 | A dministrative: Employee Benefits         | 12,018.67  | 12,426.00             | 407.33               | 3.28     | 50,495.93  | 51,424.00  | 928.07      | 1.80  |                                 |
| 411005-000 | A dministrative: Retirees Medical ER share | 1,552.48   | 3,083.00              | 1,530.52             | 49.64    | 8,401.92   | 12,332.00  | 3,930.08    |       | two participants came off since |
| 411006-000 | Administrative: Emp Incentive              | 2,862.76   | 2,900.00              | 37.24                | 1.28     | 3,275.84   | 3,500.00   | 224.16      | 6.40  |                                 |
| 411099-000 | Total Administrative Salaries              | 71,585.41  | 75,937.00             | 4,351.59             | 5.73     | 278,177.55 | 292,834.00 | 14,656.45   | 5.00  |                                 |
| 413000-000 | Legal Expense                              |            |                       |                      |          |            |            |             |       |                                 |
| 413001-000 | Legal Expense                              | 185.59     | 4,167.00              | 3,981.41             | 95.55    | 18,399.48  | 27,868.00  | 9,468.52    |       | A nnualized BLI                 |
| 413003-000 | C redit Reports                            | -          | 42.00                 | 42.00                | 100.00   | -          | 168.00     | 168.00      |       | Based on need                   |
| 413100-000 | Total Credit and Legal Expense             | 185.59     | 4,209.00              | 4,023.41             | 95.59    | 18,399.48  | 28,036.00  | 9,636.52    | 34.37 |                                 |
| 413900-000 | O ther Admin                               |            |                       |                      |          |            |            |             |       |                                 |
| 414000-000 | Expenses Staff                             | -          | 2,983.00              | 2,983.00             | 100.00   | 3,765.76   | 7,482.00   | 3,716.24    |       | A nnualized BLI                 |
| 415000-000 | Training Travel                            | 32.08      | 517.00                | 484.92               | 93.80    | 4,031.04   | 4,768.00   | 736.96      |       | A nnualized BLI                 |
| 418000-000 | O ffice Rent                               | 8,319.38   | 8,320.00              | 0.62                 | 0.01     | 33,258.86  | 33,280.00  | 21.14       | 0.06  |                                 |
| 418900-000 | Total O ther Admin Expenses                | 8,351.46   | 11,820.00             | 3,468.54             | 29.34    | 41,055.66  | 45,530.00  | 4,474.34    | 9.83  |                                 |
| 419000-000 | Miscellaneous Admin                        |            |                       |                      |          |            |            |             |       |                                 |
| 419001-000 | Expenses Office Expense                    | 399.12     | 846.00                | 446.88               | 52.82    | 2,454.34   | 3,384.00   | 929.66      |       | A nnualized BLI                 |
| 419003-000 | Printing                                   | 1,478.40   | 1,422.00              | (56.40)              | -3.97    | 5,784.42   | 5,638.00   | (146.42)    | -2.60 |                                 |
| 419004-000 | Telephone                                  | 3,146.21   | 3,200.00              | 53.79                | 1.68     | 9,138.43   | 9,400.00   | 261.57      | 2.78  |                                 |
| 419005-000 | Postage                                    | 2,145.95   | 2,150.00              | 4.05                 | 0.19     | 3,722.57   | 3,900.00   | 177.43      | 4.55  |                                 |
| 419008-000 | Subscriptions and Fees                     | 5,713.40   | 5,800.00              | 86.60                | 1.49     | 10,422.40  | 10,566.00  | 143.60      | 1.36  |                                 |
| 419009-000 | Sundry Miscellaneous                       | 2,072.02   | 1,108.00              | (964.02)             | -87.01   | 5,415.57   | 4,949.00   | (466.57)    | -9.43 |                                 |
| 419010-000 | New spaper ADS (Advertising)               | 2.450.02   | - 2.040.00            | -                    | N/A      | 546.12     | 575.00     | 28.88       | 5.02  |                                 |
| 419011-000 | Sundry Service Contracts                   | 3,458.03   | 3,848.00              | 389.97               | 10.13    | 21,718.79  | 23,100.00  | 1,381.21    | 5.98  |                                 |
| 419012-000 | Software                                   | 246.57     | 4 632 00              | (246.57)             | N/A      | 246.57     | 250.00     | 3.43        | 1.37  | A nounlined DLT                 |
| 419017-000 | Temporary Administrative Labor             | 1,459.05   | 4,633.00              | 3,173.95             | 68.51    | 1,459.05   | 15,832.00  | 14,372.95   | 90.78 | A nnualized BLI                 |

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|                |            |                     |                       |                    |        |                     | ANBURG HO           |               |                                                                |            |
|----------------|------------|---------------------|-----------------------|--------------------|--------|---------------------|---------------------|---------------|----------------------------------------------------------------|------------|
|                |            |                     |                       | PROGRAM            |        |                     |                     | ENTRAL OFFICE | С                                                              |            |
|                |            |                     |                       |                    | ison   |                     | tual to Budget V    | Ac            |                                                                |            |
|                | % Var      | Variance            | PTD Budget            | PTD Actual         | % Var  | 1, 2018<br>Variance | January 3           |               |                                                                | ITD Actual |
|                | 9.23       |                     | 3,032.00              | 2,752.18           |        | 107.39              | MTD Budget<br>83.00 | (24.39)       | Bank Fæs                                                       | 419020-000 |
| lizod BLT      | 100.00 Ar  | 168.00              | 168.00                | 2,732.10           | 100.00 | 42.00               | 42.00               | (24.39)       | Discretionary                                                  | 419020-000 |
|                | 95.08 Ar   |                     |                       | F0.00              | 80.32  | 204.00              | 254.00              | 50.00         | •                                                              | 419021-000 |
| Іггепрп        | 22.12      | 966.00<br>18,099.56 | 1,016.00<br>81,810.00 | 50.00<br>63,710.44 | 13.86  | 3,241.64            | 23,386.00           | 20,144.36     | O ther Misc Admin Expenses  Total Miscellaneous Admin Expenses | 419022-000 |
|                | 10.46      | 46,866.87           | 448,210.00            | 401,343.13         | 13.08  | 15,085.18           | 115,352.00          | 100,266.82    | TO TAL A DMINISTRATIVE EXPENSES                                | 419100-000 |
|                | 10.40      | 40,000.07           | 446,210.00            | 401,545.15         | 15.00  | 15,065.16           | 115,552.00          | 100,200.82    | TO TALA DI LINISTICATIVE EXI LINES                             | 413300 000 |
|                |            |                     |                       |                    |        |                     |                     |               | UTILITIES                                                      | 430000-000 |
| on Utilization | 84.09 Ba   | 561.73              | 668.00                | 106.27             | 23.78  | 39.72               | 167.00              | 127.28        | Water                                                          | 431000-000 |
| on Utilization | 33.08 Ba   | 2,205.72            | 6,668.00              | 4,462.28           | 33.32  | 555.50              | 1,667.00            | 1,111.50      | Electricity                                                    | 432000-000 |
|                | 2.41       | 47.14               | 1,960.00              | 1,912.86           | 2.35   | 22.29               | 950.00              | 927.71        | Gas                                                            | 433000-000 |
| on Utilization | 81.14 Ba   | 542.00              | 668.00                | 126.00             | 71.08  | 118.70              | 167.00              | 48.30         | Sewer                                                          | 439000-000 |
|                | 33.69      | 3,356.59            | 9,964.00              | 6,607.41           | 24.95  | 736.21              | 2,951.00            | 2,214.79      | TO TAL UTILITY EXPENSES                                        | 439900-000 |
|                |            |                     |                       |                    |        |                     |                     |               |                                                                |            |
|                |            |                     |                       |                    |        |                     |                     |               | M A INTENANCE AND OPERATIONS                                   | 440000-000 |
|                |            |                     |                       |                    |        |                     |                     |               | General Maint Expense                                          | 440099-000 |
| lized B LI     | 45.75 Ar   | 2,897.11            | 6,332.00              | 3,434.89           | 70.35  | 1,113.69            | 1,583.00            | 469.31        | V ehicle Repair                                                | 441200-000 |
| lized BLI      | 100.00 Ar  | 1,000.00            | 1,000.00              | -                  | 100.00 | 250.00              | 250.00              | -             | Equipment Repair                                               | 441210-000 |
|                | 6.21       | 194.18              | 3,128.00              | 2,933.82           | 0.05   | 0.44                | 853.00              | 852.56        | Gasoline Purchases                                             | 441300-000 |
|                | 39.11      | 4,091.29            | 10,460.00             | 6,368.71           | 50.79  | 1,364.13            | 2,686.00            | 1,321.87      | Total General Maint Expense                                    | 441900-000 |
|                |            |                     |                       |                    |        |                     |                     |               | Materials                                                      | 442000-000 |
| lized BLI      | 54.93 Ar   | 237.29              | 432.00                | 194.71             | 71.26  | 76.96               | 108.00              | 31.04         | Janitorial Supplies                                            | 442006-000 |
| lized BLI      | 31.26 Ar   | 903.90              | 2,892.00              | 1,988.10           | 65.83  | 594.42              | 903.00              | 308.58        | Maintenance Materials                                          | 442010-000 |
| lized BLI      | 100.00 Ar  | 100.00              | 100.00                | -                  | 100.00 | 25.00               | 25.00               | -             | Work Supplies/Safety/Materials                                 | 442011-000 |
| lized BLI      | 100.00 A r | 368.00              | 368.00                | -                  | 100.00 | 92.00               | 92.00               | -             | Landscaping Materials                                          | 442012-000 |
|                | 42.44      | 1,609.19            | 3,792.00              | 2,182.81           | 69.89  | 788.38              | 1,128.00            | 339.62        | Total Materials                                                | 442900-000 |
|                |            |                     |                       |                    |        |                     |                     |               | C ontract Costs                                                | 443000-000 |
|                | 2.43       | 18.06               | 742.00                | 723.94             | 5.17   | 3.00                | 58.00               | 55.00         | A larm/Extinguisher Contract                                   | 443001-000 |
| lized B LI     | 31.30 Ar   | 245.38              | 784.00                | 538.62             | 25.94  | 56.56               | 218.00              | 161.44        | Disposal Contract                                              | 443007-000 |
| lized BLI      | 22.37 Ar   | 1,870.50            | 8,360.00              | 6,489.50           | 22.97  | 480.00              | 2,090.00            | 1,610.00      | Landscaping-C ontract                                          | 443009-000 |
| e Timing       | -22.96 In  | (53.27)             | 232.00                | 285.27             | -50.07 | (29.04)             | 58.00               | 87.04         | Contract: Uniform Rental                                       | 443013-000 |
| e Timing       | 23.92 In   | 688.96              | 2,880.00              | 2,191.04           | 95.69  | 688.96              | 720.00              | 31.04         | Janitorial-Contract                                            | 443015-000 |
| lized B LI     | 47.60 Ar   | 665.41              | 1,398.00              | 732.59             | 100.00 | 417.00              | 417.00              | -             | Miscellaneous Contracts                                        | 443019-000 |
| lized B LI     | 13.00 Ar   | 6,925.11            | 53,268.00             | 46,342.89          | 13.72  | 1,765.15            | 12,867.00           | 11,101.85     | Con:Consultant                                                 | 443023-000 |
| lized BLI      | 81.28 Ar   | 9,978.96            | 12,277.00             | 2,298.04           | 43.54  | 1,380.32            | 3,170.00            | 1,789.68      | Maintenance Misc-Contracts                                     | 443099-000 |
|                | 25.44      | 20,339.11           | 79,941.00             | 59,601.89          | 24.30  | 4,761.95            | 19,598.00           | 14,836.05     | Total Contract Costs                                           | 443900-000 |
|                | 27.64      | 26,039.59           | 94,193.00             | 68,153.41          | 29.53  | 6,914.46            | 23,412.00           | 16,497.54     | TO TAL MAINTENACE EXPENSES                                     | 449900-000 |

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|            |                                                                                                             | SPARTA    | NBURG HO        | JSING AUTI     | HORITY |           |           |          |       |                 |  |  |  |  |
|------------|-------------------------------------------------------------------------------------------------------------|-----------|-----------------|----------------|--------|-----------|-----------|----------|-------|-----------------|--|--|--|--|
|            | CENTRAL OFFICE COST CENTER AND LANDSCAPE PROGRAM                                                            |           |                 |                |        |           |           |          |       |                 |  |  |  |  |
|            |                                                                                                             | Act       | ual to Budget V | ariance Compar | ison   |           |           |          |       |                 |  |  |  |  |
|            | January 31, 2018                                                                                            |           |                 |                |        |           |           |          |       |                 |  |  |  |  |
|            | MTD Actual MTD Budget Variance % Var PTD Actual PTD Budget Variance % Var                                   |           |                 |                |        |           |           |          |       |                 |  |  |  |  |
| 450000-000 |                                                                                                             |           |                 |                |        |           |           |          |       |                 |  |  |  |  |
| 451000-000 | General Liability Insurance                                                                                 | 3,931.33  | 4,083.00        | 151.67         | 3.71   | 15,725.32 | 16,332.00 | 606.68   | 3.71  |                 |  |  |  |  |
| 451100-000 | Property Tax                                                                                                | 22,452.35 | 22,500.00       | 47.65          | 0.21   | 22,452.35 | 22,500.00 | 47.65    | 0.21  |                 |  |  |  |  |
| 452100-000 | Workers Comp Insurance                                                                                      | 1,943.00  | 2,500.00        | 557.00         | 22.28  | 9,164.00  | 10,000.00 | 836.00   | 8.36  |                 |  |  |  |  |
| 453010-000 | SHA-Board/Commissioner exp                                                                                  | 390.41    | 917.00          | 526.59         | 57.43  | 3,561.28  | 5,251.00  | 1,689.72 | 32.18 | A nnualized BLI |  |  |  |  |
| 459900-000 | TO TAL GENERAL EXPENSES                                                                                     | 28,717.09 | 30,000.00       | 1,282.91       | 4.28   | 50,902.95 | 54,083.00 | 3,180.05 | 5.88  |                 |  |  |  |  |
|            |                                                                                                             |           |                 |                |        |           |           |          |       |                 |  |  |  |  |
|            | TOTAL OPERATING EXPENSES 147,696.24 171,715.00 24,018.76 13.99% 527,006.90 606,450.00 79,443.10 13.10%      |           |                 |                |        |           |           |          |       |                 |  |  |  |  |
| 900000-000 | 900000-000 NET INCOME (56,461.56) (49,723.00) (6,738.56) -13.55% (110,219.03) (162,566.00) 52,346.97 32.20% |           |                 |                |        |           |           |          |       |                 |  |  |  |  |
|            |                                                                                                             |           |                 |                |        |           |           |          |       |                 |  |  |  |  |

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|                          |                                               |            | JRG HOUSIN                  |              |         |             |            |          |        |                                 |
|--------------------------|-----------------------------------------------|------------|-----------------------------|--------------|---------|-------------|------------|----------|--------|---------------------------------|
|                          |                                               | •          | 00 units) & S               | •            | nits)   |             |            |          |        |                                 |
|                          |                                               | Actual t   | o Budget Variand            | e Comparison |         |             |            |          |        |                                 |
|                          |                                               | MTD Actual | January31,2018<br>MTDBudget | Variance     | % Var   | PTD A ctual | PTD Budget | Variance | % Var  |                                 |
| 310000-000               | TENANT INCOME                                 |            |                             |              |         |             |            |          |        |                                 |
| 310100-000               | Rental Income                                 |            |                             |              |         |             |            |          |        |                                 |
| 311100-000               | Tenant Rent                                   | 36,185.00  | 35,294.00                   | 891.00       | 2.52    | 143,783.00  | 141,176.00 | 2,607.00 | 1.85   |                                 |
| 311900-000               | Total Rental Income                           | 36,185.00  | 35,294.00                   | 891.00       | 2.52    | 143,783.00  | 141,176.00 | 2,607.00 | 1.85   |                                 |
| 312000-000               | O ther Tenant Income                          |            |                             |              |         |             |            |          |        |                                 |
| 312003-000               | Damages                                       | 12.50      | 50.00                       | (37.50)      | -75.00  | 37.50       | 200.00     | (162.50) |        | Fewer Damages                   |
| 312004-000               | Late C harges                                 | 40.00      | 50.00                       | (10.00)      | -20.00  | 150.00      | 200.00     | (50.00)  | -25.00 | A nnualized Budget              |
| 312005-000               | Legal Fees - Tenant                           | 90.00      | 25.00                       | 65.00        | 260.00  | 315.00      | 100.00     | 215.00   |        | A nnualized Budget; 2 court 1   |
| 312006-000               | NSF Charges                                   | 30.00      | 25.00                       | 5.00         | 20.00   | 120.00      | 100.00     | 20.00    |        | A nnualized Budget              |
| 312007-000               | Tenant Owed Utilities - Excess                | 81.18      | 250.00                      | (168.82      | -67.53  | 889.75      | 1,000.00   | (110.25) | -11.02 | A nnualized Budget              |
| 312009-000               | Misc.Tenant Income                            | 11.72      | -                           | )            | N/A     | 34.84       | -          | 34.84    | N/A    |                                 |
| 312010-000               | Maintenance Charges                           | -          | -                           | -            | N/A     | 62.50       | -          | 62.50    | N/A    |                                 |
| 312900-000               | Total O ther Tenant Income                    | 265.40     | 400.00                      | (134.60)     | -33.65  | 1,609.59    | 1,600.00   | 9.59     | 0.60   |                                 |
| 319900-000               | NET TENANT INCOME                             | 36,450.40  | 35,694.00                   | 756.40       | 2.12    | 145,392.59  | 142,776.00 | 2,616.59 | 1.83   |                                 |
| 340000-000               | GRANTINCOME                                   |            |                             |              |         |             |            |          |        |                                 |
| 341500-000               | O ther Govt and Private Grants                | 49,542.00  | 49,439.00                   | 103.00       | 0.21    | 203,484.00  | 197,756.00 | 5,728.00 | 2.90   |                                 |
| 349900-000               | TO TAL GRANT INCOME                           | 49,542.00  | 49,439.00                   | 103.00       | 0.21    | 203,484.00  | 197,756.00 | 5,728.00 | 2.90   |                                 |
| 360000-000               | OTHERINCOME                                   |            |                             |              |         |             |            |          |        |                                 |
| 365000-000               | Miscellaneous Other Income                    | -          | 100.00                      | (100.00)     | -100.00 | 379.65      | 400.00     | (20.35)  | -5.09  |                                 |
| 369900-000               | TO TAL O THER INCOME                          | -          | 100.00                      | (100.00)     | -100.00 | 379.65      | 400.00     | (20.35)  | -5.09  |                                 |
| 399900-000               | TOTALINCOME                                   | 85,992.40  | 85,233.00                   | 759.40       | 0.89    | 349,256.24  | 340,932.00 | 8,324.24 | 2.44   |                                 |
| 410000-000               | A DMINISTRATIVE                               |            |                             |              |         |             |            |          |        |                                 |
| 410099-000               | A dministrative Salaries                      |            |                             |              |         |             |            |          |        |                                 |
| 411000-000               | A dministrative Salaries and Wages            | 6,978.41   | 7,221.00                    | 242.59       | 3.36    | 21,621.2    | 28,884.00  | 7,262.79 | 25.14  | A nnualized Budget              |
| 411002-000               | A dministrative Overtime                      | 94.85      | -                           | (94.85)      | N/A     | 687.61      | -          | (687.61) | N/A    |                                 |
| 411003-000               | A dministrative: Employer FICA/SUI            | 563.82     | 661.00                      | 97.18        | 14.70   | 1,817.86    | 2,644.00   | 826.14   | 31.25  |                                 |
| 411004-000               | A dministrative: Employee Benefits            | 1,077.09   | 1,490.00                    | 412.91       | 27.7:   | 4,840.43    | 5,960.00   | 1,119.57 | 18.78  |                                 |
| 411099-000               | Total Administrative Salaries                 | 8,714.17   | 9,372.00                    | 657.83       | 7.02    | 28,967.11   | 37,488.00  | 8,520.89 | 22.73  |                                 |
| 413000-000               | Legal Expense                                 |            |                             |              |         |             |            |          |        |                                 |
| 413002-000               | Yardi Resident S <mark>creening Checks</mark> | 14.50      | 17.00                       | 2.50         | 14.71   | 72.50       | 75.00      | 2.50     | 3.33   |                                 |
| 413100-000               | Total Creditand Lega <mark>l Expense</mark>   | 14.50      | 17.00                       | 2.50         | 14.71   | 72.50       | 75.00      | 2.50     | 3.33   |                                 |
| 413900-000<br>414000-000 |                                               |            | 463.00                      | 463.00       | 100.00  | 525.00      | 1,852.00   | 1,327.00 | 71.65  | Staff will attend training in N |

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| 415000-000 O ther | er Admin Expenses | 198.97 | 378.00 | 179.03 | 47.36 | 332.73 | 1,394.00 | 1,061.27 | 76.13 | A nnualized Budget |
|-------------------|-------------------|--------|--------|--------|-------|--------|----------|----------|-------|--------------------|
|-------------------|-------------------|--------|--------|--------|-------|--------|----------|----------|-------|--------------------|

|            |                                                             | SPARTANBU   |               |                |         |             |            |           |               |                         |
|------------|-------------------------------------------------------------|-------------|---------------|----------------|---------|-------------|------------|-----------|---------------|-------------------------|
|            |                                                             | JC BULL (10 | 0 units) & 9  | SLHC (32 un    | its)    |             |            |           |               |                         |
|            |                                                             | Actual t    | _             | nce Comparison |         |             |            |           |               |                         |
|            |                                                             |             | January 31, 2 |                |         |             |            |           |               |                         |
| MTD Actual | 1                                                           |             | MTD Budget    | Variance       | % Var   | PTD A ctual | PTD Budget | Variance  | % Var         |                         |
| 417000-000 | Bookkeeping Fees                                            | 960.00      | 941.00        | (19.00)        | -2.02 3 | 3,802.50    | 3,764.00   | (38.50)   | -1.02         |                         |
| 417100-000 | A uditing Fees                                              |             | 454.00        | 454.00         | 100.00  | -           | 1,816.00   | 1,816.00  | 100.00        |                         |
| 417300-000 | Management Fee                                              | 6,936.32    | 6,795.00      | (141.32)       | -2.08   | 27,474.33   | 27,180.00  | (294.33)  | -1.08         |                         |
| 417302-000 | A sset Management Fee                                       | 1,320.00    | 1,320.00      | -              | 0.00    | 5,280.00    | 5,280.00   | -         | 0.00          |                         |
| 418900-000 | Total O ther Admin Expenses                                 | 9,415.29    | 10,351.00     | 935.71         | 9.04    | 37,414.56   | 41,286.00  | 3,871.44  | 9.38          |                         |
| 419000-000 | Miscellaneous Admin Expenses                                |             |               |                |         |             |            |           |               |                         |
| 419001-000 | Office Expense                                              |             | 192.00        | 192.00         | 100.00  | 141.90      | 768.00     | 626.10    | 81.52         | A nnualized Budget      |
| 419003-000 | Printing                                                    | 120.70      | 30.00         | (90.70)        | -302.33 | 373.55      | 324.00     | (49.55)   | -15.29        | Past Due bill paid late |
| 419004-000 | Telephone                                                   | 742.70      | 756.00        | 13.30          | 1.762   | ,187.31     | 2,212.00   | 24.69     | 1.12          |                         |
| 419005-000 | Postage                                                     | -           | 100.00        | 100.00         | 100.00  | -           | 400.00     | 400.00    | 100.00        | A nnualized Budget      |
| 419006-000 | Forms and Computer Supplies                                 |             | 108.00        | 108.00         | 100.00  | -           | 432.00     | 432.00    | 100.00        | A nnualized Budget      |
| 419007-000 | Court Costs                                                 |             | 188.00        | 188.00         | 100.00  | 235.00      | 783.00     | 548.00    | 69.99         | A nnualized Budget      |
| 419008-000 | Subscriptions and Fees                                      | 100.00      | 156.00        | 56.00          | 35.90   | 100.00      | 624.00     | 524.00    | 83.97         | N A HMA Dues Paid       |
| 419009-000 | Sundry Miscellaneous                                        | 205.86      | 598.00        | 392.14         | 65.58   | 722.00      | 2,392.00   | 1,670.00  | 69.82         | A nnualized Budget      |
| 419010-000 | New spaper ADS (Advertising)                                |             | 42.00         | 42.00          | 100.00  | 46.53       | 168.00     | 121.47    |               | A nnualized Budget      |
| 419011-000 | Sundry Service Contracts                                    | 1,802.11    | 1,790.00      |                |         | ,291.73     | 7,440.00   | 148.27    | 1.99          |                         |
| 419018-000 | False Alarms                                                | -           | 5.00          | 5.00           | 100.00  | 10.00       | 20.00      | 10.00     | 50.00         | No False Alarms         |
| 419100-000 | Total Miscellaneous Admin Expenses                          | 2,971.37    | 3,965.00      | 993.63         | 25.06   | 11,108.02   | 15,563.00  | 4,454.98  | 28.63         |                         |
| 419900-000 | TO TAL A DMINISTRATIVE EXPENSES                             | 21,115.33   | 23,705.00     | 2,589.67       | 10.92   | 77,562.19   | 94,412.00  | 16,849.81 | 17.85         |                         |
|            |                                                             | ,           | ,             | ,              |         | ,           | ,          | ,         |               |                         |
| 420000-000 | TENANT SERVICES                                             |             |               |                |         |             |            |           |               |                         |
| 422000-000 | Tenant Svcs-Participation Fund \$15                         | 12.60       | 465.00        | 452.40         | 97.29   | 1,637.06    | 2,150.00   | 512.94    | 23.86         |                         |
| 422001-000 | Tenant SvcsStipend only \$10                                | 491.67      | 527.00        | 35.33          | 6.70    | 558.33      | 678.00     | 119.67    | 17.65         |                         |
| 423000-000 | Tenant Svcs-PH ESDC                                         | -           | 150.00        | 150.00         | 100.00  | 357.00      | 1,000.00   | 643.00    | 64.30         |                         |
| 429900-000 | TO TAL TENANT SERVICES EXPENSES                             | 504.27      | 1,142.00      | 637.73         | 55.84   | 2,552.39    | 3,828.00   | 1,275.61  | 33.32         |                         |
|            | . O . E . E . O . TI O E TOTO E E O E O E O E O E O E O E O | 301127      | 1,1 12.00     | 337.73         | 33.01   | 2,332.33    | 3,020.00   | 1,2, 5.01 | 33.32         |                         |
| 430000-000 | UTILITIES                                                   | -           |               |                |         |             |            |           |               |                         |
| 431000-000 | Water                                                       | 1,915.63    | 2,100.00      | 184.37         | 8.78    | 9,245.78    | 9,550.00   | 304.22    | 3.19          |                         |
|            |                                                             |             |               |                |         |             |            |           |               | Aline 15 . 1 . 1        |
| 432000-000 | Electricity                                                 | 5,054.08    | 6,000.00      | 945.92         | 15.77   | 19,550.25   | 24,000.00  | 4,449.75  | 18.54<br>0.49 | A nnualized Budget      |
| 433000-000 | Gas                                                         | 10,400.22   | 10,450.00     | 49.78          | 0.48    | 14,508.72   | 14,580.00  | 71.28     |               |                         |
| 439000-000 | Sewer                                                       | 2,560.52    | 2,750.00      | 189.48         | 6.89    | 12,014.29   | 12,400.00  | 385.71    | 3.11          |                         |
| 439900-000 | TO TAL UTILITY EXPENSES                                     | 19,930.45   | 21,300.00     | 1,369.55       | 6.43    | 55,319.04   | 60,530.00  | 5,210.96  | 8.61          |                         |
| 440000 000 | MATRITENIANCE AND ODER TOUR                                 |             |               |                |         |             |            |           |               |                         |
| 440000-000 | MA INTENANCE AND OPERATIONS                                 |             |               |                |         |             |            |           |               |                         |
| 440099-000 | General Maint Expense                                       |             |               |                |         |             |            |           |               |                         |
| 441000-000 | Labor Maintenance                                           | 4,594.85    | 4,660.00      | 65.15          | 1.40    | 12,652.14   | 18,640.00  | 5,987.86  |               | A nnualized Budget      |
| 441002-000 | Maintenance: Overtime                                       | 210.63      | -             | (210.63)       | N/A     | 708.42      | -          | (708.42)  | N/A           |                         |

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| 441003-000 | Maintenance: Employer FICA/SUI | 595.88 | 601.00 | 5.12 | 0.85 | 1,177.28 | 1,195.00 | 17.72 | 1.48 |  |
|------------|--------------------------------|--------|--------|------|------|----------|----------|-------|------|--|

|            |                                | SPARTANBU   | JRG HOUSIN       | G AUTHOR   | ITY    |            |            |            |        |                            |
|------------|--------------------------------|-------------|------------------|------------|--------|------------|------------|------------|--------|----------------------------|
|            |                                | JC BULL (10 | 0 units) & S     | LHC (32 un | its)   |            |            |            |        |                            |
|            |                                | Actualt     | o Budget Variand |            |        |            |            |            |        |                            |
|            |                                |             | January 31, 20   |            |        |            |            |            |        |                            |
| MTD Actual |                                |             | MTD Budget       | Variance   | % Var  | PTD Actual | PTD Budget | Variance   | % Var  |                            |
| 441005-000 | Maintenance: Employee Benefits | 995.57      | 1,253.00         | 257.43     | 20.55  | 4,080.13   | 5,012.00   | 931.87     | 18.59  |                            |
| 441006-000 | O n C all- after hours work    | -           | 512.00           | 512.00     | 100.00 | -          | 2,048.00   | 2,048.00   | 100.00 | BLI Not used               |
| 441200-000 | V ehicle Repair                |             | 125.00           | 125.00     | 100.00 | 49.94      | 500.00     | 450.06     |        | A nnualized Budget         |
| 441300-000 | Gasoline Purchases             | 135.20      | 139.00           | 3.80       | 2.73   | 573.43     | 605.00     | 31.57      | 5.22   |                            |
| 441900-000 | Total General Maint Expense    | 6,532.13    | 7,290.00         | 757.87     | 10.40  | 19,241.34  | 28,000.00  | 8,758.66   | 31.28  |                            |
| 442000-000 | Materials                      |             |                  |            |        |            |            |            |        |                            |
| 442002-000 | A ppliance-Maint Materials     | -           | 417.00           | 417.00     | 100.00 | 1,459.62   | 2,334.00   | 874.38     |        | A nnualized Budget         |
| 442003-000 | Painting-Maint Materials       | -           | 192.00           | 192.00     | 100.00 | -          | 768.00     | 768.00     | 100.00 | A nnualized Budget         |
| 442004-000 | Electrical-Maint Materials     | -           | 417.00           | 417.00     | 100.00 | 441.07     | 1,668.00   | 1,226.93   | 73.56  | A nnualized Budget         |
| 442005-000 | Heating/AC-Maint Materials     | -           | 1,000.00         | 1,000.00   | 100.00 | -          | 4,000.00   | 4,000.00   | 100.00 | A nnualized Budget         |
| 442006-000 | Janitorial Supplies            | -           | 59.00            | 59.00      | 100.00 | 64.70      | 236.00     | 171.30     | 72.58  | A nnualized Budget         |
| 442008-000 | Plumbing-Maint Materials       | -           | 6,042.00         | 6,042.00   | 100.00 | 935.53     | 24,168.00  | 23,232.47  | 96.13  | A nnualized Budget         |
| 442009-000 | Hand Tools-Maint Materials     | -           | 67.00            | 67.00      | 100.00 | -          | 268.00     | 268.00     | 100.00 | Annualized Budget          |
| 442010-000 | M aintenance Materials         | 2,284.08    | 2,550.00 2       | 65.92      | 10.433 | ,514.39    | 3,700.00   | 185.61     | 5.02   |                            |
| 442011-000 | Work Supplies/Safety/Materials | -           | 96.00            | 96.00      | 100.00 | 15.98      | 384.00     | 368.02     | 95.84  | A nnualized Budget         |
| 442012-000 | Landscaping Materials          | -           | 969.00           | 969.00     | 100.00 | 145.90     | 3,876.00   | 3,730.10   | 96.24  | A nnualized Budget         |
| 442900-000 | Total Materials                | 2,284.08    | 11,809.00        | 9,524.92   | 80.66  | 6,577.19   | 41,402.00  | 34,824.81  | 84.11  |                            |
| 443000-000 | C ontract Costs                |             |                  |            |        |            |            |            |        |                            |
| 443001-000 | A larm/Extinguisher Contract   | -           | 209.00           | 209.00     | 100.00 | 210.89     | 836.00     | 625.11     |        | 7 A nnualized Budget       |
| 443002-000 | Extermination Contract         | 983.00      | 1,242.00         | 259.00     | 20.85  | 3,407.00   | 4,884.00   | 1,477.00   |        | A nnualized Budget         |
| 443005-000 | Unit Turnaround-Contract       | 5,111.56    | 5,150.00 3       | 8.44       | 0.755  | ,871.56    | 5,910.00   | 38.44      | 0.65   |                            |
| 443006-000 | Electrical-Contract            | -           | 417.00           | 417.00     | 100.00 | -          | 1,668.00   | 1,668.00   | 100.00 | Annualized Budget          |
| 443007-000 | Disposal Contract              | 524.64      | 658.00           | 133.36     | 20.27  | 1,573.92   | 2,632.00   | 1,058.08   | 40.20  | A nnualized Budget         |
| 443009-000 | Landscaping-Contract           | 1,799.00    | 1,316.00         | (483.00)   | -36.70 | 6,506.00   | 5,264.00   | (1,242.00) | -23.59 | Winter flowers planted and |
| 443011-000 | Heating/AC-Contract            | 1,500.00    | 2,500.00         | 1,000.00   | 40.00  | 1,500.00   | 10,332.00  | 8,832.00   | 85.48  | A nnualized Budget         |
| 443013-000 | C ontract: Uniform Rental      | 57.60       | 84.00            | 26.40      | 31.43  | 168.60     | 336.00     | 167.40     | 49.82  | A nnualized Budget         |
| 443015-000 | Janitorial-Contract            | -           | 83.00            | 83.00      | 100.00 | -          | 332.00     | 332.00     | 100.00 | A nnualized Budget         |
| 443018-000 | Plumbing-Contract              | 3,301.65    | 3,450.00 1       | 48.35      | 4.301  | .0,630.20  | 11,070.00  | 439.80     | 3.97   |                            |
| 443099-000 | Maintenance Misc-Contracts     | -           | 5,833.00         | 5,833.00   | 100.00 | 4,734.99   | 29,332.00  | 24,597.01  | 83.86  | A nnualized Budget         |
| 443900-000 | Total Contract Costs           | 13,277.45   | 20,942.00        | 7,664.55   | 36.60  | 34,603.16  | 72,596.00  | 37,992.84  | 52.33  |                            |
| 449900-000 | TO TAL MAINTENACE EXPENSES     | 22,093.66   | 40,041.00        | 17,947.34  | 44.82  | 60,421.69  | 141,998.00 | 81,576.31  | 57.45  |                            |
| 450000-000 | GENERAL EXPENSES               |             |                  |            |        |            |            |            |        |                            |
| 451000-000 | General Liability Insurance    | 3,569.08    | 3,644.00         | 74.92      | 2.06   | 9,716.32   | 10,034.00  | 317.68     | 3.17   |                            |
| 451100-000 | Property Tax                   | 7,277.44    | 7,400.00         | 122.56     | 1.66   | 7,277.44   | 7,400.00   | 122.56     | 1.66   |                            |
| 452100-000 | Workers Comp Insurance         | 395.00      | 551.00           | 156.00     | 28.31  | 1,865.00   | 2,204.00   | 339.00     | 15.38  |                            |

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| 457000-000 | Bad Debt-Tenant Rents   | -         | -         | -      | N/A  |           | -         | (159.97) | N/A  |  |
|------------|-------------------------|-----------|-----------|--------|------|-----------|-----------|----------|------|--|
| 459900-000 | TO TAL GENERAL EXPENSES | 11,241.52 | 11,595.00 | 353.48 | 3.05 | 19,018.73 | 19,638.00 | 619.27   | 3.15 |  |

|            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |           | URG HOUSI |           |        |            |            |            |        |  |  |  |  |  |
|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-----------|-----------|--------|------------|------------|------------|--------|--|--|--|--|--|
|            | JC BULL (100 units) & SLHC (32 units)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |           |           |           |        |            |            |            |        |  |  |  |  |  |
|            | Actual to Budget Variance Comparison                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |           |           |           |        |            |            |            |        |  |  |  |  |  |
|            | January31,2018                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |           |           |           |        |            |            |            |        |  |  |  |  |  |
|            | MTD Actual MTDBudget Variance % Var PTD Actual PTD Budget Variance % Var                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |           |           |           |        |            |            |            |        |  |  |  |  |  |
|            | The Account of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Control of the Co |           |           |           |        |            |            |            |        |  |  |  |  |  |
|            | T OTAL OPERATING EXPENSES                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 74,885.23 | 97,783.00 | 22,897.77 | 23.42% | 214,874.04 | 320,406.00 | 105,531.96 | 32.94% |  |  |  |  |  |
| 900000-000 | 900000-000 NET INCOME 11,107.17 (12,550.00) 23,657.17 188.50% 134,382.20 20,526.00 113,856.20 -554.69%                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |           |           |           |        |            |            |            |        |  |  |  |  |  |
|            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |           |           |           |        |            |            |            |        |  |  |  |  |  |
|            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |           |           |           |        |            |            |            |        |  |  |  |  |  |

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|                 | Spartanburg Housing            | Authority         |                |         |
|-----------------|--------------------------------|-------------------|----------------|---------|
|                 | Grant Progra                   | •                 |                |         |
|                 | Period Ending Januar           |                   |                |         |
|                 | Teriod Ending Sandar           | <u>y 51, 2010</u> |                |         |
| S C 003RPS 111A | 015                            |                   |                |         |
|                 |                                | Term Date:        |                |         |
| ROSS - Resident | t Self Sufficiency (\$229,293) | 12/20/2018        |                |         |
| FUND 579-cnho   |                                | Budget            | Drawn          | Balance |
|                 | 1168 - Project Coordinator     | 193,293           | 31,513         | 161,780 |
|                 | 1268 - Training Costs          | 6,000             | 473            | 5,527   |
|                 | 1868 - Administrative Costs    | 30,000            | 4,360          | 25,640  |
|                 |                                | 229,293           | 36,347         | 192,946 |
| mfsc179397      |                                |                   |                |         |
|                 | ator Multifamily (\$48,392)    | Term Date:        |                |         |
| FUND 582        | (φ 10,00 = 2)                  | Budget            | Drawn          | Balance |
|                 | 1010 - Salary                  | 28,780            | 22,032         | 6,748   |
|                 | 1020 - Fringe Benefits         | 11,358            | 7,629          | 3,729   |
|                 | 1040 - Quality Assurance       | 4,481             |                | 4,481   |
|                 | 1045 - Training                | 720               |                | 720     |
|                 | 1050 - Travel                  | 1,284             |                | 1,284   |
|                 | 1055 - Supplies and Materials  | 334               |                | 334     |
|                 | 1065 - Other Direct Costs      | 1,435             | 648            | 787     |
|                 |                                | 48,392            | 30,309         | 18,083  |
| S C 16HS 04003  |                                |                   |                |         |
|                 | ator Multifamily (\$527,136)   | Term Date:        |                |         |
| FUND 582        | (ψ327,130)                     | Budget            | Drawn          | Balance |
| 10112 002       |                                |                   |                |         |
|                 | 1010 - Salary                  | 391,514           | 391,514        | _       |
|                 | 1020 - Fringe Benefits         | 72,034            | 72,034         |         |
|                 | 1040 - Quality Assurance       | 8,405             | 8,405          |         |
|                 | 1045 - Training                | 7,704             | 7,704          | -       |
|                 |                                | , ,               | , .            |         |
|                 |                                |                   |                |         |
|                 | 1050 - Travel                  | 1,799             | 1,799          | •       |
|                 | 1055 - Supplies and Materials  | 35,140            | 35,140         | •       |
|                 | 1060 - Start-Up Costs          | •                 | -              | -       |
|                 | 1065 - Other Direct Costs      | 7,388             | 7,388          | -       |
|                 | 1070 - Indirect Costs          | 3,152             | 3,152          | -       |
|                 |                                | 527,136           | 527,136        | •       |
|                 |                                |                   |                |         |
| YOUTH BUILD     | (\$994,474)                    |                   | Date: 1/1/2016 |         |
| FUND 22         | CUMMAADV                       |                   | ate: 4/30/2019 |         |
|                 | SUMMARY                        | Budget            | Drawn          | Balance |
|                 | PERSONNEL                      | 359,143           | 234,750        | 124,393 |
|                 | FRINGE BENEFITS                | 146,393           | 69,645         | 76,748  |
|                 | TRAVEL                         | 7,000             | 7,194          | (194)   |
|                 | EQUIPMENT                      | 5,707             | 2,976          | 2,731   |
|                 | STUDENT WORK SUPPLIES          | 115,306           | 49,570         | 65,736  |
|                 | CONTRACTUAL                    | 50,000            | 46,814         | 3,186   |
|                 | OTHER                          | 310,925           | 192,979        | 117,946 |
|                 | TOTAL DIRECT                   | 994,474           | 603,928        | 390,546 |
|                 | INDIRECT                       | -                 | -              |         |
|                 | TOTALS                         | 994,474           | 603,928        | 390,546 |
|                 |                                |                   |                |         |

## SPARTANBURG HOUSING AUTHORITY HCV Reserved & Restricted Cash Flow

#### January 31, 2018

|                                 |           |           |           |           | Janua  | ry 31, 2018 |        |        |        |        |        |        |           |
|---------------------------------|-----------|-----------|-----------|-----------|--------|-------------|--------|--------|--------|--------|--------|--------|-----------|
| INFLOWS:                        | Oct       | Nov       | Dec       | Jan       | Feb    | Mar         | Apr    | May    | June   | July   | Aug    | Sept   |           |
|                                 | Actual    | Actual    | Actual    | Actual    | Actual | Actual      | Actual | Actual | Actual | Actual | Actual | Actual | TOTAL     |
| HCV HAP Subsidy                 | 891,189   | 1,101,144 | 686,758   | 996,703   |        |             |        |        |        |        |        |        | 3,675,794 |
| Interfund settlement //HAP acct | -         | -         | -         | -         |        |             |        |        |        |        |        |        | -         |
| HCV Admin Subsidy               | 110,834   | 65,694    | 65,694    | 96,278    |        |             |        |        |        |        |        |        | 338,500   |
| HCV Port-In Admin Fees          | 397       | 496       | 482       | 482       |        |             |        |        |        |        |        |        | 1,856     |
| Mod Rehab HAP                   | 116,323   | 116,316   | 116,316   | 116,316   |        |             |        |        |        |        |        |        | 465,271   |
| Mod Rehab Admin                 | 14,150    | 14,150    | 14,150    | 14,150    |        |             |        |        |        |        |        |        | 56,600    |
| Port in -HAP Earned             | 6,247     | 7,518     | 7,391     | 7,304     |        |             |        |        |        |        |        |        | 28,460    |
| FSS Forfeitures income          | 3,182     | -         | -         | -         |        |             |        |        |        |        |        |        | 3,182     |
| HCV Refunds/Recovery/Interest   | 4,605     | 5,189     | 4,667     | 4,667     |        |             |        |        |        |        |        |        | 19,128    |
| HUD Subsidy                     | 1,146,927 | 1,310,508 | 895,457   | 1,235,899 | -      | -           | -      | -      | -      | -      | -      | -      | 4,588,791 |
| OUTFLOWS:                       | Oct       | Nov       | Dec       | Jan       | Feb    | Mar         | Apr    | May    | June   | July   | Aug    | Sept   |           |
|                                 | Actual    | Actual    | Actual    | Actual    | Actual | Actual      | Actual | Actual | Actual | Actual | Actual | Actual | TOTAL     |
| HCV:                            |           |           |           |           |        |             |        |        |        |        |        |        |           |
| Housing Assistance              | 963,136   | 966,898   | 980,490   | 934, 396  |        |             |        |        |        |        |        |        | 3,844,920 |
| Mod Rehab Vouchers              | 109,742   | 107,798   | 105,349   | 103,966   |        |             |        |        |        |        |        |        | 426,855   |
| HCV Admin Expenses              | 88.273    | 96,970    | 107,036   | 99,750    |        |             |        |        |        |        |        |        | 392.029   |
| Mod Rehab Admin                 | 6,886     | 7,311     | 8,390     | 8,200     |        |             |        |        |        |        |        |        | 30,787    |
| Total Payments                  | 1,168,036 | 1,178,977 | 1,201,266 | 1,146,312 | 0      | 0           | 0      | 0      | 0      | 0      | 0      | 0      | 4,694,591 |
|                                 |           |           |           |           |        |             |        |        |        |        |        |        |           |
| Net Inflow (Outflow)            | (21,110)  | 131,530   | (305,809) | 89,588    | 0      | 0           | 0      | 0      | 0      | 0      | 0      | 0      | (105,800) |
|                                 |           |           |           |           |        |             |        |        |        |        |        |        |           |
| Reserve Account INFLOW(OUTFLOW) |           |           |           |           |        |             |        |        |        |        |        |        |           |
| Net HCV HAP                     | (67,342)  | 139,435   | (289,065) | 66,974    |        | -           |        | -      | -      | -      | -      |        |           |
| Net Mod Rehab HAP               | 6,581     | 8,518     | 10,967    | 12,350    | -      | -           | -      | -      | -      | -      | -      | -      |           |
| HCV Admin                       | 22,561    | (31,276)  | (41, 342) | (3,472)   | -      |             | -      | -      | -      | -      |        | -      |           |
| Mod Rehab Admin                 | 7,264     | 6,839     | 5,760     | 5,950     | -      |             | -      | -      | -      | -      |        | -      |           |
|                                 | (30,935)  | 123,516   | (313,681) | 81,802    | -      | -           | -      | -      | -      | -      | -      | -      |           |
|                                 |           |           |           |           |        |             |        |        |        |        |        |        |           |
| Reserve Bank Accounts           |           |           |           |           |        |             |        |        |        |        |        |        |           |
| HCV and Mod Rehab disbursement  | 236,064   | 374,526   | 186,308   | 250,731   |        |             |        |        |        |        |        |        |           |
| HCV HAP -NRA                    | 341,474   | 342,123   | 201,736   | 202,221   |        |             |        |        |        |        |        |        |           |
| HCV - Operations -UNA           | 191,381   | 191,381   | 222,949   | 222,949   |        |             |        |        |        |        |        |        |           |
| Mod Rehab -ADMIN                | 92,399    | 92,399    | 92,399    | 92,399    |        |             |        |        |        |        |        |        |           |

| 861,318 | 1,000,429 | 703,391 | 768,300 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |
|---------|-----------|---------|---------|---|---|---|---|---|---|---|---|--|
|         |           |         |         |   |   |   |   |   |   |   |   |  |

#### SPARTANBURG HOUSING AUTHORITY

#### Cash Flow

#### January 31, 2018

| Netual   Actual   A   | _                                                   |                      |                   |                     |                   | ouridary 5        | 1, 2010          |                |        |        |        |        |        |           |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|----------------------|-------------------|---------------------|-------------------|-------------------|------------------|----------------|--------|--------|--------|--------|--------|-----------|
| HCVHAP Subsidy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | INFLOWS:                                            | Oct                  | Nov               | Dec                 | Jan               | Feb               | Mar              | Apr            | May    | June   | July   | Aug    | Sept   |           |
| HOV ARmins Subsidy 110,834 65,634 65,694 95,278                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                     | Actual               | Actual            | Actual              | Actual            | Actual            | Actual           | Actual         | Actual | Actual | Actual | Actual | Actual | TOTAL     |
| Mod Rehab Admin 114,150 114,150 114,150 156,600 56,600 1728,723 175,905 185,116 185,116 185,116 182,586 1728,723 175,905 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 185,116 182,586 1728,723 175,005 185,116 182,586 182,116 182,586 182,116 182,586 182,116 182,586 182,116 182,586 182,116 182,586 182,116 182,586 182,116 182,586 182,116 182,586 182,116 182,586 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 182,589 18 | HCV HAP Subsidy                                     | 891,189              | 1,101,144         | 686,758             | 996,703           |                   |                  |                |        |        |        |        |        | 3,675,794 |
| Mod Reha Admin   14,150   14,150   14,150   14,150   14,150   14,150   14,150   14,150   14,150   12,554   728,725   730,725   29,060   12,554   728,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   730,725   7 | HCV Admin Subsidy                                   | 110,834              | 65,694            | 65,694              | 96,278            |                   |                  |                |        |        |        |        |        | 338,500   |
| Public Housing Subsidy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Mod Rehab HAP                                       | 116,323              | 116,316           | 116,316             | 116,316           |                   |                  |                |        |        |        |        |        | 465,271   |
| Tax Credit Proporties Subsidy 3 0.044 30.725 30.725 29.660   120.551                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Mod Rehab Admin                                     | 14,150               | 14,150            | 14,150              |                   |                   |                  |                |        |        |        |        |        | 56,600    |
| SLHC PBV Subsidy 10,749 9,274 10,251 9,720 93,994 SUS Talse Grant for JCB 40,944 11,579 41,145 38,922 95 16,588,926 HUD & State Subsidy 1,390,138 1,563,988 1,150,155 1,484,635 95 15,588,926 ROSS 16,784 7,544 6,813 6,216 97 20,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17,000 95 17, | Public Housing Subsidy                              | 175,905              | 185,116           | 185,116             | 182,586           |                   |                  |                |        |        |        |        |        | 728,723   |
| SC State Grant for JOB                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Tax Credit Properties Subsidy                       | 30,044               | 30,725            | 30,725              | 29,060            |                   |                  |                |        |        |        |        |        | 120,554   |
| HUD & State Subsidy 1,390,138 1,563,998 1,150,155 1,484,635                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | SLHC PBV Subsidy                                    | 10,749               | 9,274             | 10,251              | 9,720             |                   |                  |                |        |        |        |        |        | 39,994    |
| ROSS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | SC State Grant for JCB                              | 40,944               | 41,579            | 41,145              | 39,822            |                   |                  |                |        |        |        |        |        | 163,490   |
| Yourbould - 022yb - NEWGRANT         23,840         34,562         37,472         30,809         126,682           YB - Face Forward         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | HUD & State Subsidy                                 | 1,390,138            | 1,563,998         | 1,150,155           | 1,484,635         | -                 |                  |                |        |        |        |        |        | 5,588,926 |
| Yourbould - 022yb - NEWGRANT         23,840         34,562         37,472         30,809         126,682           YB - Face Forward         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                     |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
| YB -Face Forward CFP and RHF S 92,844 55,214 5 147,858 Other Grant Revenue 40,624 42,106 136,929 92,239 · · · · · · 311,898 Public Housing Rents 100,412 101,471 99,580 100,561                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ROSS                                                | 16,784               | 7,544             | 6,813               | 6,216             |                   |                  |                |        |        |        |        |        | 37,358    |
| CFP and RHF                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Youthbuild - 022-yb -NEW GRANT                      | 23,840               | 34,562            | 37,472              | 30,809            |                   |                  |                |        |        |        |        |        | 126,682   |
| Other Grant Revenue                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | YB-Face Forward                                     | -                    |                   |                     | -                 |                   |                  |                |        |        |        |        |        | 0         |
| Public Housing Rents                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                     |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
| JC Bull Rents   26,939   27,050   26,241   26,906   107,136   36,647   Rent Revenue   136,549   137,720   134,792   136,746                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Other Grant Revenue                                 | 40,624               | 42,106            | 136,929             | 92,239            | -                 | -                | -              | -      | -      | -      | -      | -      | 311,898   |
| JC Bull Rents   26,939   27,050   26,241   26,906   107,136   36,647   Rent Revenue   136,549   137,720   134,792   136,746                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                     |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
| SLHC Rents                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                     |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
| Rent Revenue                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                     | ,                    |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
| Misc Receipts 119,909 45,816 422,214 36,799 624,737  Other Cash-In HCV Reserves Transfer In Working Capital Adjustment/Inter fund settlement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                     |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
| Other Cash-In HCV Reserves Transfer In Working Capital Adjustment/Inter fund settlement  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1,750,419  0  1 | Rent Revenue                                        | 136,549              | 137,720           | 134,792             | 136,746           | -                 | •                | -              | -      | -      | •      | -      | -      | 545,807   |
| HCV Reserves Transfer In  Working Capital Adjustment/Inter fund settlement  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,84 | Misc Receipts                                       | 119,909              | 45,816            | 422,214             | 36,799            |                   |                  |                |        |        |        |        |        | 624,737   |
| HCV Reserves Transfer In  Working Capital Adjustment/Inter fund settlement  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  0  TOTAL CASH INFLOW  1,687,220  1,789,640  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,750,419  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,844,090  1,84 | Other Cash-In                                       |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
| Working Capital Adjustment/Inter fund settlement                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                     |                      |                   |                     | -                 | -                 |                  |                |        |        |        |        | -      | -         |
| HUD subsidy for HCV is based on the prior year actual costs. Public Housing Subsidy is a formula based calculation using rents, three year rolling based utility costs calculation, and other add-ons for audit, PILOT, IT, etc. This is also done annually and there will be a change in January. The SC State subsidy is for JC Bull and it is submitted monthly based on units leased. The TBRA is a grant and the funds have to be requested as needed.  Other grant revenue includes Capital fund subsidies and grant revenue for the Resident Self Sufficiency and Youthbuild programs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Working Capital Adjustment/Inter fund settlement    | -                    | -                 |                     | -                 | -                 |                  |                |        |        |        | -      |        | -         |
| HUD subsidy for HCV is based on the prior year actual costs. Public Housing Subsidy is a formula based calculation using rents, three year rolling based utility costs calculation, and other add-ons for audit, PILOT, IT, etc. This is also done annually and there will be a change in January. The SC State subsidy is for JC Bull and it is submitted monthly based on units leased. The TBRA is a grant and the funds have to be requested as needed.  Other grant revenue includes Capital fund subsidies and grant revenue for the Resident Self Sufficiency and Youthbuild programs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | TOTAL CASH INFLOW                                   | 1,687,220            | 1.789.640         | 1.844.090           | 1.750.419         | 0                 | _                | -              | -      | -      | -      | _      | -      | 7.071.369 |
| costs calculation, and other add-ons for audit,PILOT, IT, etc. This is also done annually and there will be a change in January. The SC State subsidy is for JC Bull and it is submitted monthly based on units leased. The TBRA is a grant and the funds have to be requested as needed.  Other grant revenue includes Capital fund subsidies and grant revenue for the Resident Self Sufficiency and Youthbuild programs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                     |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        | , ,       |
| and it is submitted monthly based on units leased. The TBRA is a grant and the funds have to be requested as needed.  Other grant revenue includes Capital fund subsidies and grant revenue for the Resident Self Sufficiency and Youthbuild programs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | HUD subsidy for HCV is based on the prior year a    | ctual costs. Public  | Housing Subsid    | y is a formulaba    | sed calculation u | ising rents, thre | e year rolling b | ased utility   |        |        |        |        |        |           |
| Other grant revenue includes Capital fund subsidies and grant revenue for the Resident Self Sufficiency and Youthbuild programs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | costs calculation, and other add-ons for audit,PILC | OT, IT, etc. This is | also done annua   | ally and there will | be a change in J  | January. The S    | C State subsidy  | is for JC Bull |        |        |        |        |        |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | and it is submitted monthly based on units leased.  | . The TBRA is a gr   | rant and the fund | s have to be req    | uested as neede   | d.                |                  |                |        |        |        |        |        |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                     |                      |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Other grant revenue includes Capital fund subsidie  | es and grant rever   | nue for the Resid | ent Self Sufficier  | ncy and Youthbui  | ld programs.      |                  |                |        |        |        |        |        |           |
| Rent revenue consists of the tenant paid rents for the various public housing units managed by the Authority.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                     | <u> </u>             |                   |                     |                   |                   |                  |                |        |        |        |        |        |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Rent revenue consists of the tenant paid rents for  | the various public   | housing units ma  | anaged by the A     | uthority.         |                   |                  |                |        |        |        |        |        |           |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ,                                                   |                      | <u> </u>          | <u> </u>            |                   |                   |                  |                |        |        |        |        |        |           |

| Misc revenue includes payments for court co    | nets resident work order  | s for maintenance  | e andrenair as v   | vell as HCV rens | wment agreer                          | ments               |                 |                  |          |        |        |        |                      |
|------------------------------------------------|---------------------------|--------------------|--------------------|------------------|---------------------------------------|---------------------|-----------------|------------------|----------|--------|--------|--------|----------------------|
| Public Housing bad debt recovery, laundry fa   | acility rebates tower ren | tal proceeds from  | m the sale of hor  | nes and any othe | rmiscellaneo                          | is income. Also     | included the W/ | C refund of \$29 | 1 460 00 |        |        |        |                      |
| T ubile Fredering bad debtreeevay, lauriary re | dointy robatos, tower ron | iai, procede iroi  | Trans sale of fiel | noo,ana any othe | i i i i i i i i i i i i i i i i i i i | ao inteemo. 7 1100, | Included the W  | 0 1010110 01 420 | 1,100.00 |        |        |        |                      |
| Other cash-In will include transfers from rese | erve accounts, and any a  | adjustment towor   | king capital       |                  |                                       |                     |                 |                  |          |        |        |        |                      |
| Cities dadis in will indude transcription for  | orvo accourse, and any c  | adjudantant to wer | King dapital.      | -                |                                       |                     |                 |                  |          |        |        |        |                      |
|                                                |                           |                    |                    |                  |                                       |                     |                 |                  |          |        |        |        |                      |
|                                                |                           |                    |                    |                  |                                       |                     |                 |                  |          |        |        |        |                      |
|                                                |                           | SPA                | RTANBURG           | HOUSING AL       | JTHORITY                              |                     |                 |                  |          |        |        |        |                      |
|                                                |                           |                    |                    | h Flow           |                                       |                     | 1               |                  |          |        |        |        |                      |
|                                                |                           |                    |                    |                  | ,                                     |                     |                 |                  |          |        |        |        |                      |
|                                                |                           |                    | Jani               | uary 31, 2018    | )                                     | Т                   |                 |                  |          |        |        |        |                      |
|                                                |                           |                    |                    |                  |                                       |                     |                 |                  |          |        |        |        |                      |
| OUTFLOWS:                                      | Oct                       | Nov                | Dec                | Jan              | Feb                                   | Mar                 | Apr             | May              | June     | July   | Aug    | Sept   |                      |
|                                                | Actual                    | Actual             | Actual             | Actual           | Actual                                | Actual              | Actual          | Actual           | Actual   | Actual | Actual | Actual | TOTAL                |
| HCV:                                           | Actual                    | Actual             | Actual             | Actual           | Actual                                | Actual              | Actual          | Actual           | Actual   | Actual | Actual | Actual | IOIAL                |
|                                                | 000 400                   | 966,898            | 000 400            | 934,396          |                                       |                     | 1               |                  |          |        |        |        | 0.044.000            |
| Housing Assistance<br>Mod Rehab Vouchers       | 963,136<br>109,742        | 107,798            | 980,490<br>105,349 | 103.966          |                                       |                     |                 |                  |          |        |        |        | 3,844,920<br>426,855 |
|                                                | 1,072,878                 | 1,074,696          | 1,085,839          | 1,038,362        |                                       |                     |                 |                  |          |        |        |        | 4,271,775            |
| HAP Payments                                   | 1,072,070                 | 1,074,696          | 1,005,039          | 1,030,302        | -                                     | -                   | -               | -                | -        | -      |        | -      | 4,2/1,//3            |
| Pay roll                                       | 180,556                   | 173,584            | 181,042            | 181,942          |                                       |                     |                 |                  |          |        |        |        | 717,124              |
| Benefits/Deductions                            | 1,629                     | 3,851              | 2,257              | - ,-             |                                       |                     | 1               |                  |          |        |        |        | 7,737                |
| Payroll & Benefits                             | 182,185                   | 177,435            | 183,299            | 181,942          | 0                                     | -                   |                 |                  |          | -      |        | _      | 724,861              |
| •                                              |                           | ,                  |                    |                  |                                       |                     |                 |                  |          |        |        |        | •                    |
| State Insurance                                | 36,995                    | 33,492             | 37,223             | 40,097           |                                       |                     |                 |                  |          |        |        |        | 147,807              |
| Rent                                           | 11,889                    | 11,889             | 11,889             | 11,889           |                                       |                     |                 |                  |          |        |        |        | 47,556               |
| Debt/Insurance/Rent                            | 48,884                    | 45,381             | 49,112             | 51,986           | -                                     | -                   | -               | -                | -        | -      | -      | -      | 195,363              |
| Operating                                      | 293,870                   | (42,649)           | 353,647            | 412,363          | 0                                     | 0                   | 0               | 0                | 0        | 0      | 0      | 0      | 1,017,231            |
| Capital Fund and RHF                           | 0                         | 26,324             | 20,426             | 72               |                                       |                     |                 |                  |          |        |        |        | 46,822               |
| Ross                                           | 0                         | 236                | 524                | 758              |                                       |                     | 1               |                  |          |        |        |        | 1,518                |
| Youth Build and Face Forward                   | 6,921                     | 13,938             | 16,087             | 8,734            |                                       |                     |                 |                  |          |        |        |        | 45,679               |
| Homeownership                                  | 528                       | 739                | 1,462              | 685              |                                       |                     |                 |                  |          |        |        |        | 3,414                |
| Other Transfers                                | 0                         | 0                  | -                  | -                | -                                     |                     | -               |                  |          | -      |        |        | -                    |
| HAP/ Admin Transfer                            | -                         | -                  | -                  | -                | -                                     | -                   | -               |                  |          | -      |        |        | -                    |
| Pay ables/Check Adjustment                     | 106,044                   | 385,814            | (34,965)           | (101,619)        |                                       |                     |                 |                  |          |        |        |        | 355,274              |
| Capital & Program Expenses                     | 113,493                   | 427,050            | 3,534              | (91,370)         | -                                     | -                   | -               |                  | -        | -      | -      | -      | 452,707              |
| TOTAL CASH OUTFLOW                             | 1,711,309                 | 1,681,913          | 1,675,431          | 1,593,283        | 0                                     | •                   |                 | -                | •        | -      | •      | -      | 6,661,936            |
| Net Inflow(Outflow)                            | (24,090)                  | 107,727            | 168,659            | 157,135          | 0                                     |                     | -               |                  |          | -      |        | _      | 409,432              |
| Net outflow offset by reserve                  | (24,030)                  | 101,121            | 100,039            | 137,133          |                                       |                     | -+              |                  |          |        |        | -      | 703,432              |
| Total                                          | (24,090)                  | 107,727            | 168,659            | 157,135          |                                       | -                   | -               | _                |          | -      |        | -      | 409,432              |
| Total                                          | (24,090)                  | 101,121            | 100,039            | 137,135          | •                                     | - +                 |                 |                  |          | -      | -      | -      | 409,432              |
| Beginning Cash : (Unrestricted)                | 3,805,035                 | 3,780,945          | 3,888,673          | 4,057,332        |                                       |                     | -               |                  |          |        |        |        |                      |
|                                                |                           |                    |                    |                  |                                       |                     |                 |                  |          |        |        |        |                      |

| Ending Cash                                 | 3,780,945  | 3,888,673 | 4,057,332 | 4,214,467 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 409,432 |
|---------------------------------------------|------------|-----------|-----------|-----------|------|------|------|------|------|------|------|------|---------|
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
| Bank Account Balances-                      |            |           |           |           |      |      |      |      |      |      |      |      |         |
| General A/C (Net of O/S Cks)                | 2,169,326  | 2,103,839 | 2,430,077 | 2,522,157 |      |      |      |      |      |      |      |      |         |
| HCV HAP Disbursements                       | 236,064    | 374,526   | 186,308   | 250,731   |      |      |      |      |      |      |      |      |         |
| Transfer to UNA AND NRA                     | 0          | 0         | 0         | 0         |      |      |      |      |      |      |      |      |         |
| J C Bull Operating                          | 1,067,739  | 1,091,543 | 1,116,115 | 288,942   |      |      |      |      |      |      |      |      |         |
| JC Bull transfer to Residual fund           |            |           |           | 818,866   |      |      |      |      |      |      |      |      |         |
| SLHC Operating                              | 307,816    | 318,765   | 324,833   | 333,771   |      |      |      |      |      |      |      |      |         |
| Sub Total                                   | 3,780,945  | 3,888,673 | 4,057,332 | 4,214,467 | 0    | 0    | 0    | 0    | 0    | 0    | 0    | 0    |         |
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
| Coventional Housing Surplus                 | 5,598,379  | 5,644,881 | 5,695,959 | 5,695,959 |      |      |      |      |      |      |      |      |         |
|                                             |            |           |           |           |      |      |      |      |      |      |      |      |         |
| Average No. Of Months Cash Reserves         | 16.23      | 12.50     | 12.62     | 12.62     | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |         |
| Footnotes:                                  |            |           |           |           |      |      |      |      |      |      |      |      |         |
| Outstanding checks that were remaining at m | onth en d. |           |           |           |      |      |      |      |      |      |      |      |         |



# Monthly Reports:

Programs Dashboard

Board of Commissioners Meeting Tuesday, February 27, 2018

# Housing Authority of the City of Spartanburg Programs Dashboard JANUARY 2018

#### **ASSET MANAGEMENT**

#### COMPLIANCE/REGULATORY

#### Public Housing Occupancy

As part of HUD's Public Housing Utilization Project, as of January 2018, Asset Management ended the month at 96.40%. The targeted goal is to maintain an occupancy of 97% overall. Excluding the vacant units at Scattered Sites, the SHA would have reached that goal with a 98.12% overall occupancy. Total Vacant Units excluding Scattered Sites is 12 Units; 4 of which are off-line for extensive repairs.

| HUD GOAL | SHA Actual | <b>Excluding Outliers</b> |
|----------|------------|---------------------------|
| 97%      | 96.40%     | 98.12%                    |

#### TAR S

- □ The Tenant Accounts Receivable Collection rate for SHA managed developments was 89.64% for all public housing properties and 116.86% for SHA managed market units and multi-family properties.
- □ Victoria Gardens Apartments and Cambridge Place each had two residents with high balances that resulted in this total.

|          | SHA PH | SHA MF and    |
|----------|--------|---------------|
| HUD GOAL | Actual | Market Actual |
| 98.5%    | 89.64% | 116.86%       |

#### **REAC**

□ The Asset Management department received notification that the Real Estate Assessment Center (REAC) inspections for Prince Hall Apartments and Archibald Hi-Rise would be rescheduled and up for auction on February 04, 2018. HUD's Real Estate Assessment Center conducts physical property inspections of properties that are owned, insured or subsidized by HUD, including public housing and multifamily assisted housing. All sites have been working to maintain that our housing is decent, safe, sanitary, and in good repair year round.

| Property               | Inspection Date    | Score                |
|------------------------|--------------------|----------------------|
| Prince Hall Apartments | October 25, 2017   | Pending              |
|                        | Rescheduled due to | rescheduling         |
|                        | weather            | 02/05/2018           |
| Archibald Hi-Rise      | Rescheduled due to | Pending rescheduling |
|                        | weather            | $\mathcal{C}$        |
|                        | November 16 HII    | 02/05/2018           |
| Scattered Sites*       | November 16, 2017  | 91B                  |
|                        | November 30, 2017  |                      |
|                        |                    |                      |

<sup>\*</sup>This site was removed in error in the past month's report

#### **MILESTONES**

On January 02, 2018 the SHA began to outsource maintenance services at Victoria Gardens Apartments and Cambridge Place Townhomes.

## **HOUSING CHOICE VOUCHER PROGRAM**

### COMPLIANCE/REGULATORY

|       | The HUD requirement is that the PHA utilizes 98% of its vouchers or 98% of its allocated funding.                                                                                                                                        |
|-------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|       | The <b>Housing Choice Voucher Program's (HCV)</b> cumulative budget utilization is 100%.                                                                                                                                                 |
|       | The current monthly lease up rate is 94%, which includes the <b>Project Based Voucher (PBV)</b> and <b>Rental Assistance Demonstration (RAD)</b> Programs.                                                                               |
|       | The <b>Mod Rehab Program</b> ( <b>MOD</b> ) leasing rate is 88%. The department is working to determine if the underutilized MOD vouchers can be transitioned to tenant based vouchers.                                                  |
|       | The <b>Tenant Based Rental Assistance Program</b> ( <b>TBRA</b> ) leasing rate is 58%.                                                                                                                                                   |
| OUTLI | <u>ERS</u>                                                                                                                                                                                                                               |
|       | The HCV Department is working to maintain leasing within our budget allocation in                                                                                                                                                        |
| Ш     | the HCV, RAD, PBV, and MOD Rehab programs to ensure that the program meets                                                                                                                                                               |
|       | HUD requirements.                                                                                                                                                                                                                        |
|       | To address the leasing issues at the MOD Rehab properties, specifically at Norris Ridge Apartments, a meeting was held with management to discuss a leasing plan.                                                                        |
|       | TBRA Program has two (2) veterans searching for housing and five (5) coupons expired. A meeting is being schedule in the month of February to discuss the referral process and case manager to assist the veterans with finding housing. |
| MILES | TONES                                                                                                                                                                                                                                    |
|       | Due to funding restrictions, all leasing functions for Tenant-Based Vouchers have been suspended. The department will not issue or lease up vouchers. Leasing at the Project-Based properties will continue.                             |
|       | For the HCV, PBV and RAD programs, there were seven (7) move ins and fifteen (15) move outs this month.                                                                                                                                  |
|       | The MOD Rehab Program had three (3) move outs and no new move ins.                                                                                                                                                                       |
|       | The TBRA Program has seven (7) participants.                                                                                                                                                                                             |
|       | The HCV FSS Program currently has 71 participants and an escrow balance of \$93,815.00.                                                                                                                                                  |

# Housing Authority of the City of Spartanburg Programs Dashboard February 2018

#### **DEVELOPMENT**

#### COMPLIANCE/REGULATORY

□ SHA must issue RFP's and RFQ's for developer and contractor activity while adhering to SHA and HUD procurement policies

#### **OUTLIERS**

☐ SHA experiences challenges in attracting interested, qualified vendors.

#### **MILESTONES**

- ☐ Attended the Tax Credit Application workshop in Columbia, SC
- ☐ GreenEarth Partners has completed the rehabilitation work of the unit which was damaged by a fire at Archibald Village
- ☐ All repairs are completed at the four scattered site homes for which SHA has a purchase agreement

The Fee Developers are preparing the application for a 9% Tax Credit Application which is due on March 9, 2018. Developers have completed environmentals, market studies, appraisals, and surveys, or have them in process. SHA has provided the developers significant information including deeds of trust, rent rolls, up to date budgets, utility bills, site drawings, and original blue prints. SHA has established weekly calls and monthly on site with each developer